

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Dekalb County

+ 19.8%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 28.3%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 3.6%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

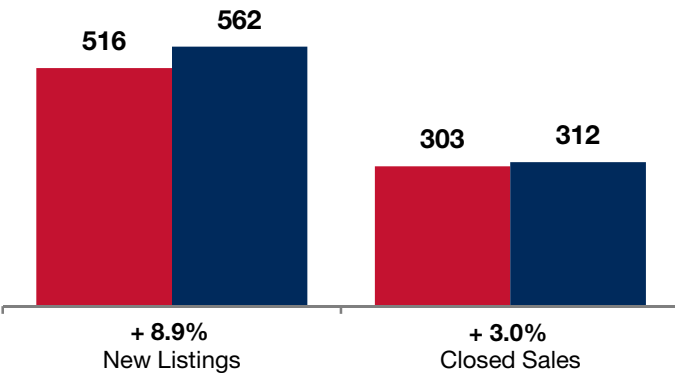
May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	121	145	+ 19.8%	516	562	+ 8.9%
Closed Sales	60	77	+ 28.3%	303	312	+ 3.0%
Median Sales Price	\$83,000	\$86,000	+ 3.6%	\$85,900	\$85,000	- 1.0%
Percent of Original List Price Received at Sale*	91.0%	90.4%	-0.7%	90.5%	90.2%	-0.4%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

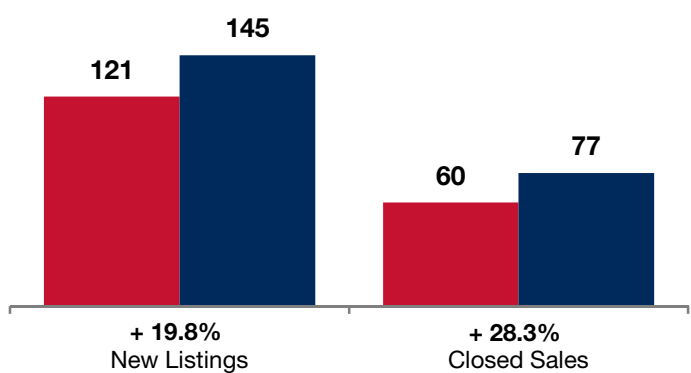
May through Apr

■ 2011 ■ 2012

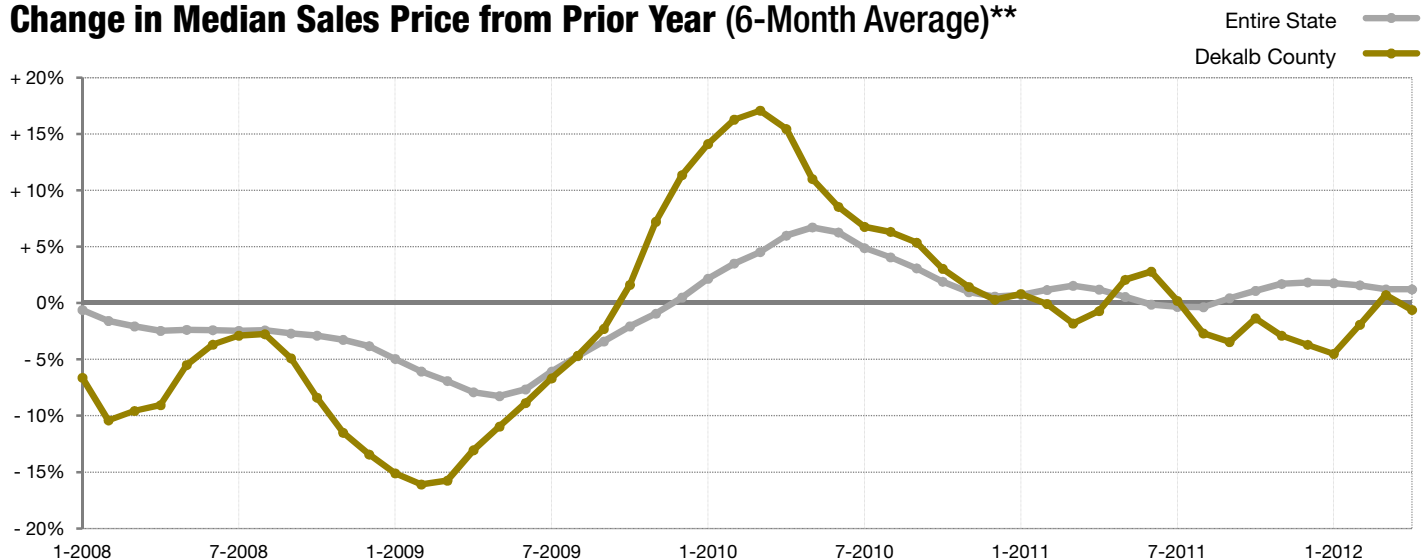


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.