

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Dekalb County

- 41.4%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

- 45.6%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 1.3%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

| | October through December | | | January through December | | |
|--|--------------------------|-----------------|---------|--------------------------|-----------------|---------|
| | 2012 | 2013 | + / - | 2012 | 2013 | + / - |
| New Listings | 99 | 58 | - 41.4% | 523 | 456 | - 12.8% |
| Closed Sales | 90 | 49 | - 45.6% | 340 | 281 | - 17.4% |
| Median Sales Price | \$87,000 | \$85,900 | - 1.3% | \$87,000 | \$90,113 | + 3.6% |
| Percent of Original List Price Received at Sale* | 93.6% | 88.4% | - 5.5% | 91.6% | 90.4% | - 1.3% |

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

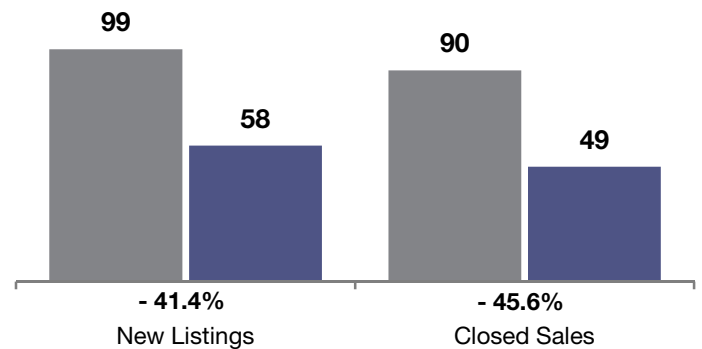
January through December

■ 2012 ■ 2013

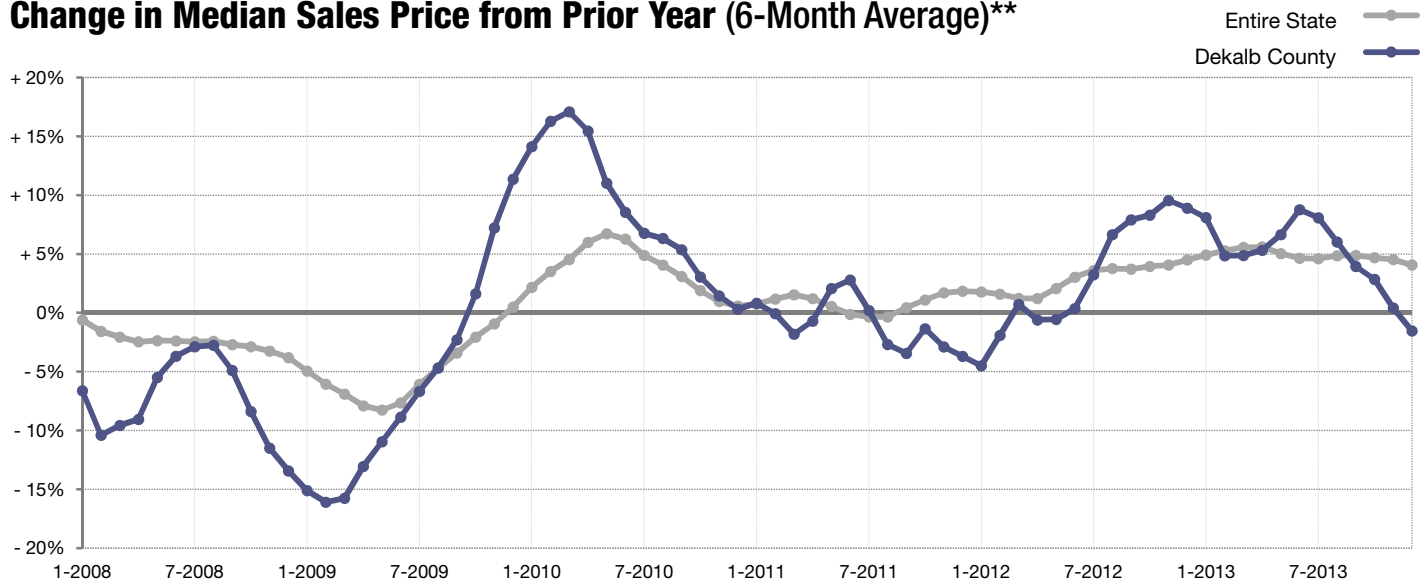


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).
Powered by 10K Research and Marketing.