

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Delaware County

+ 2.8%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 11.5%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 8.6%

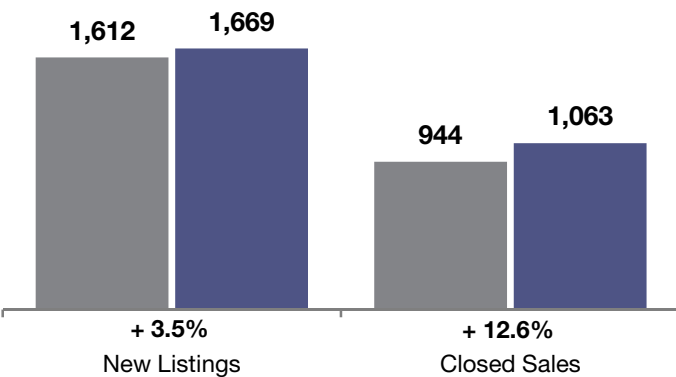
Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

	October through December			January through December		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	317	326	+ 2.8%	1,612	1,669	+ 3.5%
Closed Sales	227	253	+ 11.5%	944	1,063	+ 12.6%
Median Sales Price	\$81,750	\$74,750	- 8.6%	\$81,000	\$81,950	+ 1.2%
Percent of Original List Price Received at Sale*	88.3%	87.8%	- 0.5%	89.3%	89.2%	- 0.0%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January through December

■ 2012 ■ 2013

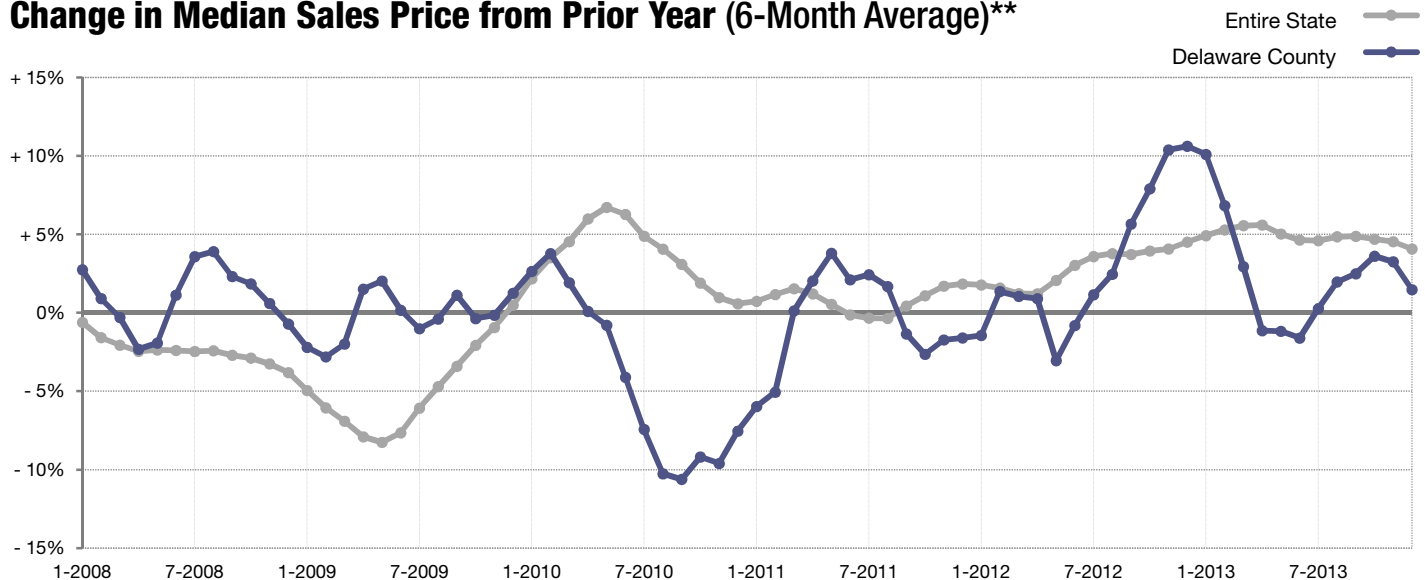


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.