

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Delaware County

- 5.8%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 24.2%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 3.3%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	450	424	- 5.8%	1,590	1,553	- 2.3%
Closed Sales	178	221	+ 24.2%	822	858	+ 4.4%
Median Sales Price	\$75,000	\$72,500	- 3.3%	\$78,900	\$75,000	- 4.9%
Percent of Original List Price Received at Sale*	87.3%	88.6%	1.5%	88.1%	88.3%	0.3%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

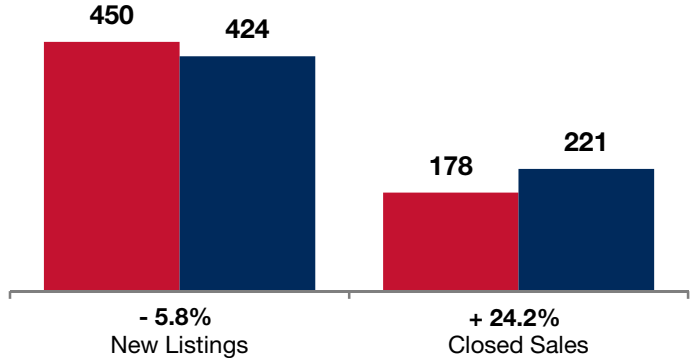
May through Apr

■ 2011 ■ 2012

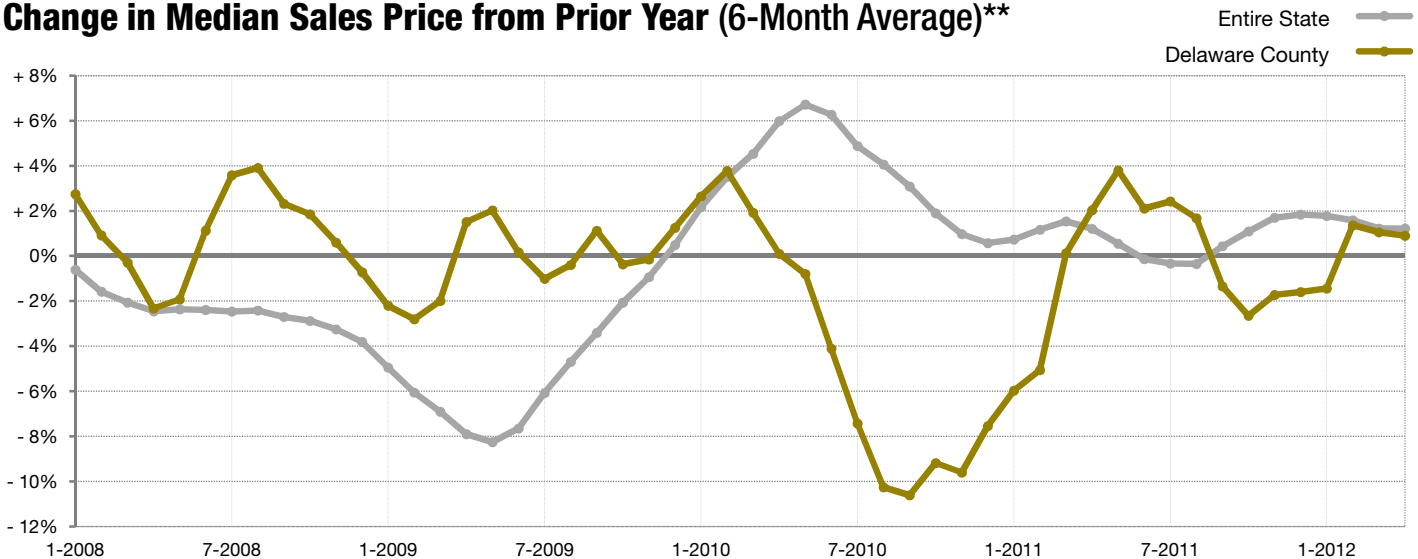


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.