

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Dubois County

- 7.4%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

- 17.7%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 1.3%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

October through December

January through December

	2012	2013	+ / -	2012	2013	+ / -
New Listings	95	88	- 7.4%	508	494	- 2.8%
Closed Sales	96	79	- 17.7%	354	386	+ 9.0%
Median Sales Price	\$120,000	\$121,500	+ 1.3%	\$123,500	\$125,500	+ 1.6%
Percent of Original List Price Received at Sale*	90.6%	89.9%	- 0.8%	91.2%	91.9%	+ 0.8%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

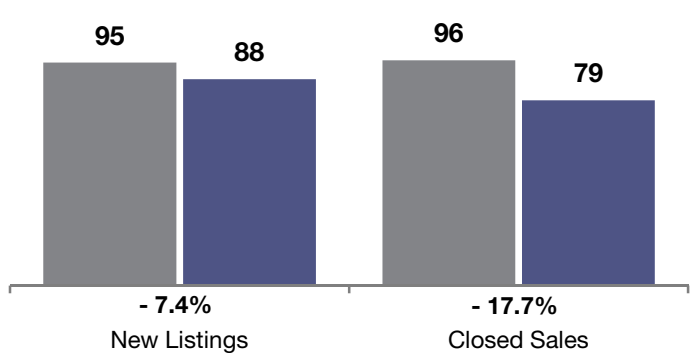
January through December

■ 2012 ■ 2013



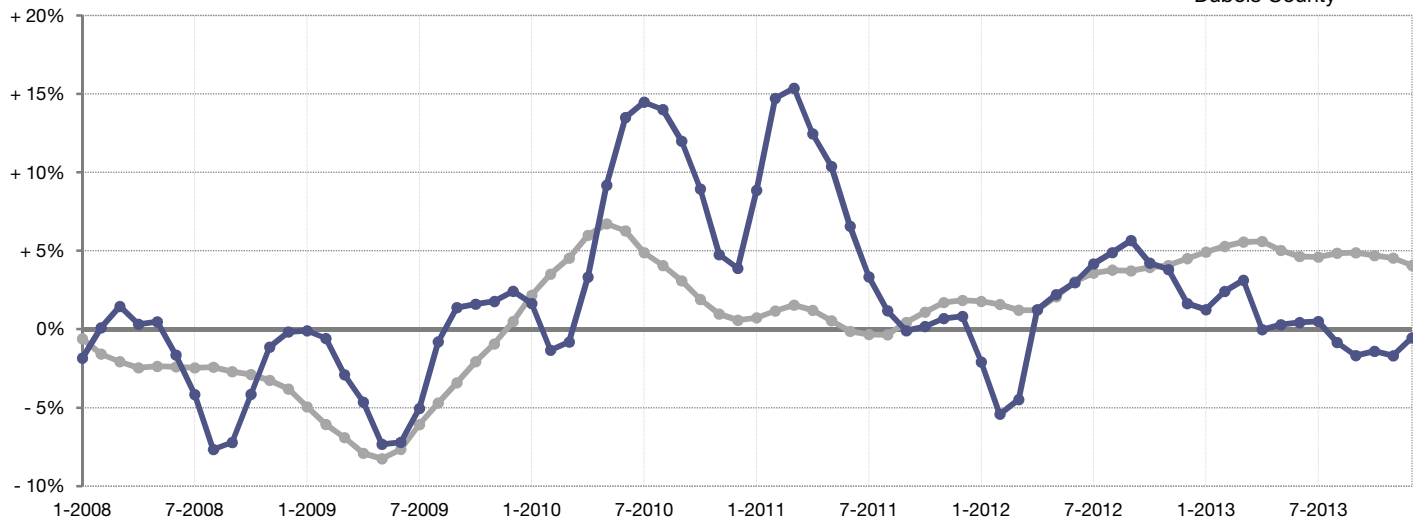
October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

Entire State —
Dubois County —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).
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