

# Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Elkhart County

**- 8.5%**

Change in  
**New Listings**  
Last 3 Mos. Compared  
to a Year Ago

**+ 0.5%**

Change in  
**Closed Sales**  
Last 3 Mos. Compared  
to a Year Ago

**- 0.1%**

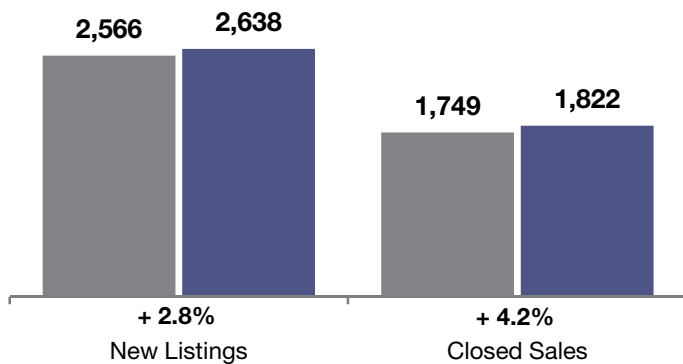
Change in  
**Median Sales Price**  
Last 3 Mos. Compared  
to a Year Ago

	October through December			January through December		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	485	444	- 8.5%	2,566	2,638	+ 2.8%
Closed Sales	405	407	+ 0.5%	1,749	1,822	+ 4.2%
Median Sales Price	\$110,000	\$109,900	- 0.1%	\$100,000	\$109,000	+ 9.0%
Percent of Original List Price Received at Sale*	90.9%	91.2%	+ 0.3%	90.5%	91.9%	+ 1.6%

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

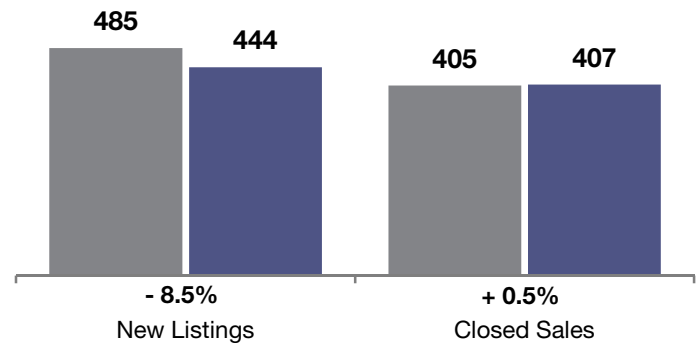
### January through December

■ 2012 ■ 2013

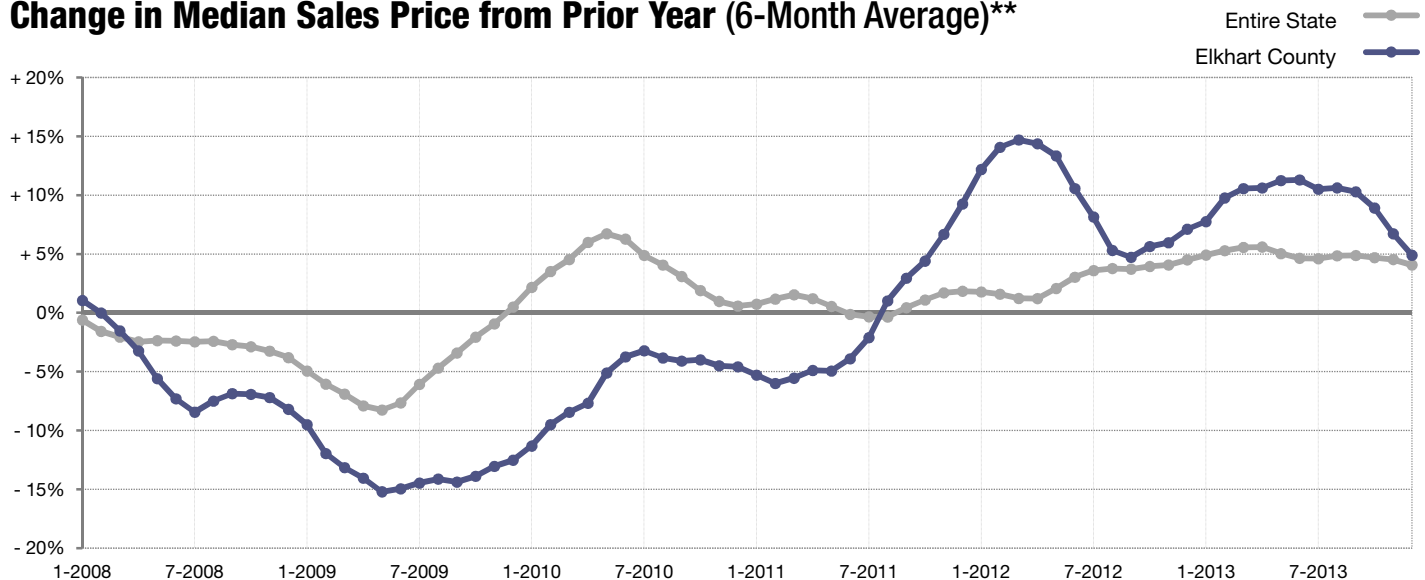


### October through December

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.