

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Fayette County

+ 6.0%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

- 3.4%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 14.9%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

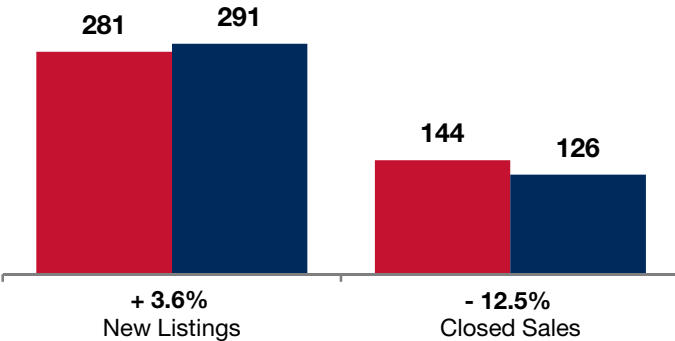
May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	67	71	+ 6.0%	281	291	+ 3.6%
Closed Sales	29	28	- 3.4%	144	126	- 12.5%
Median Sales Price	\$53,500	\$61,450	+ 14.9%	\$60,000	\$65,000	+ 8.3%
Percent of Original List Price Received at Sale*	82.6%	87.6%	6.1%	88.1%	86.5%	-1.8%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

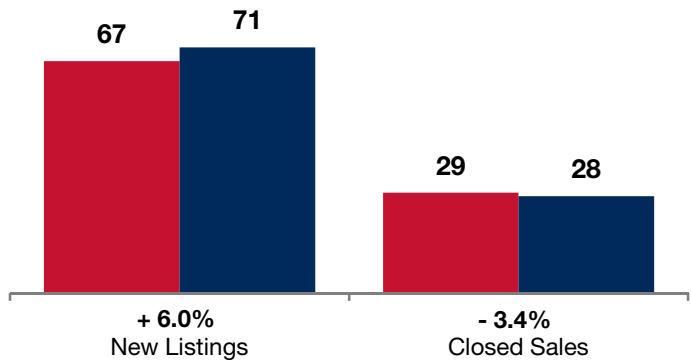
May through Apr

■ 2011 ■ 2012

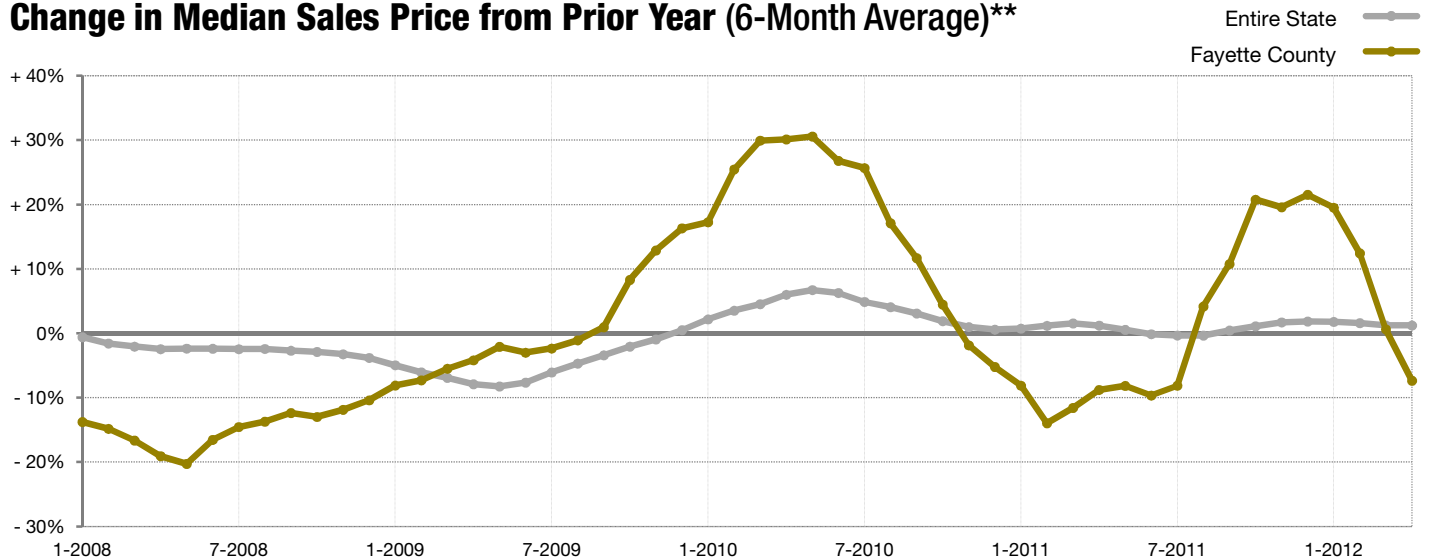


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.