

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Fayette County

- 5.4%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

- 32.0%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 5.3%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

	October through December			January through December		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	56	53	- 5.4%	291	303	+ 4.1%
Closed Sales	50	34	- 32.0%	134	142	+ 6.0%
Median Sales Price	\$75,500	\$71,500	- 5.3%	\$66,000	\$57,750	- 12.5%
Percent of Original List Price Received at Sale*	86.6%	85.7%	- 1.0%	87.4%	84.1%	- 3.8%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

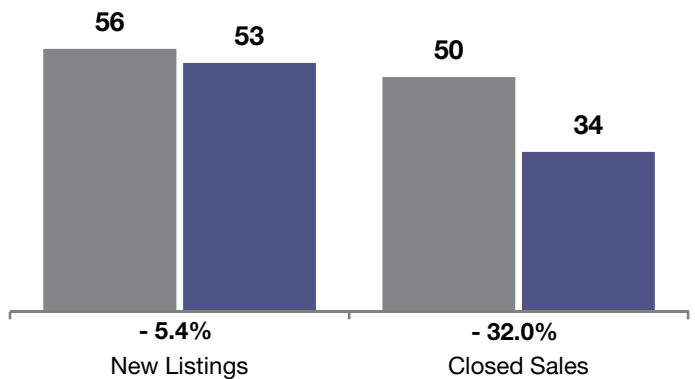
January through December

■ 2012 ■ 2013

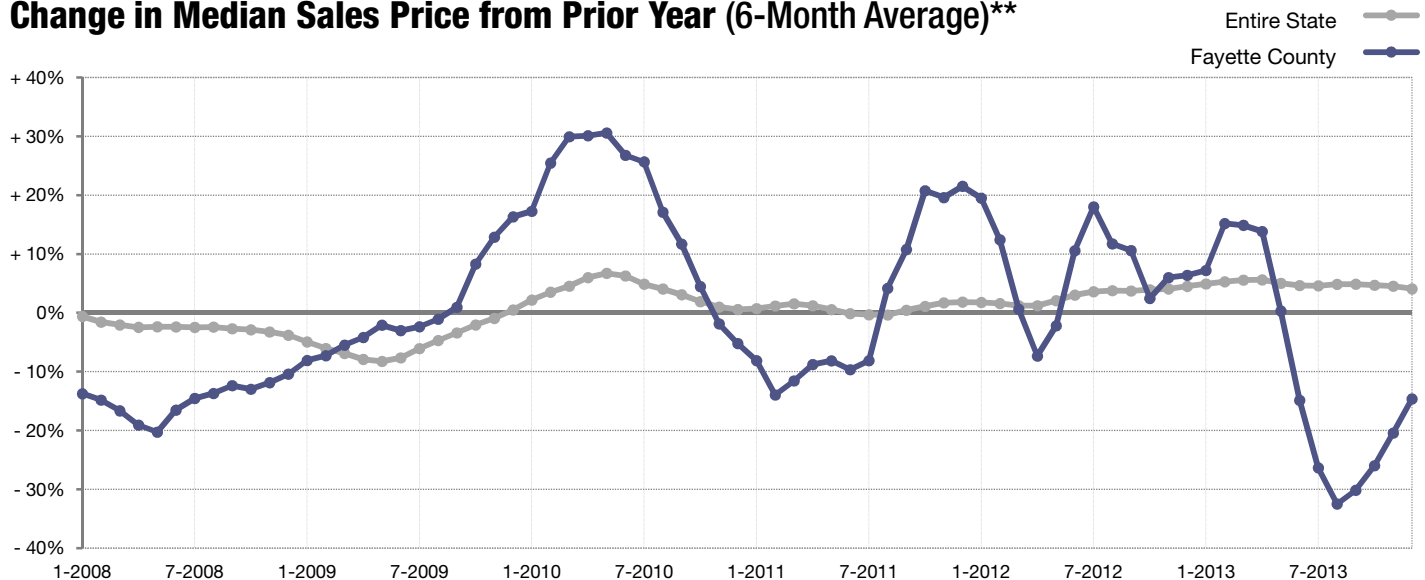


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.