

Local Market Update – December 2013

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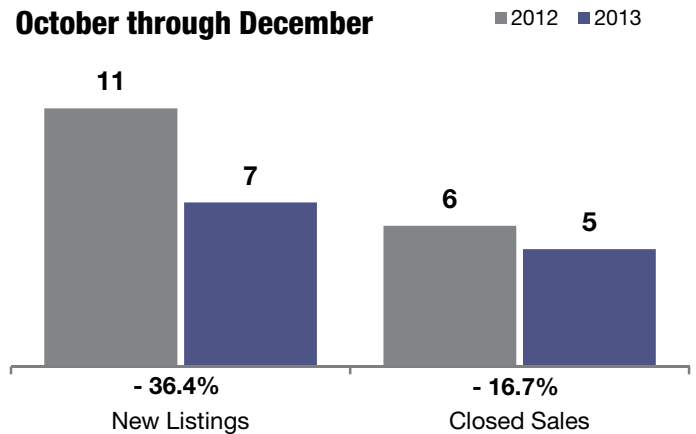
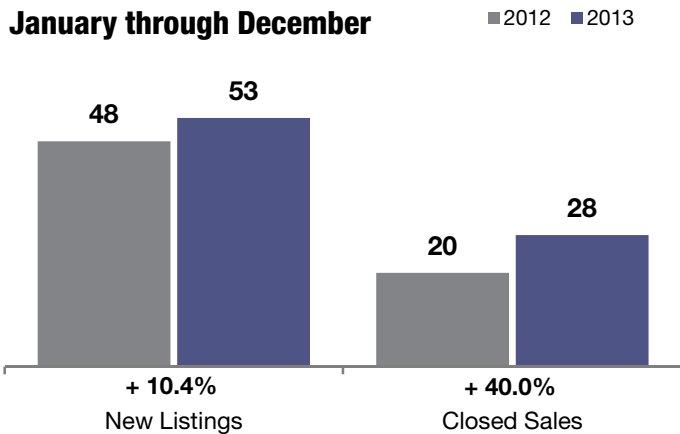


Franklin County

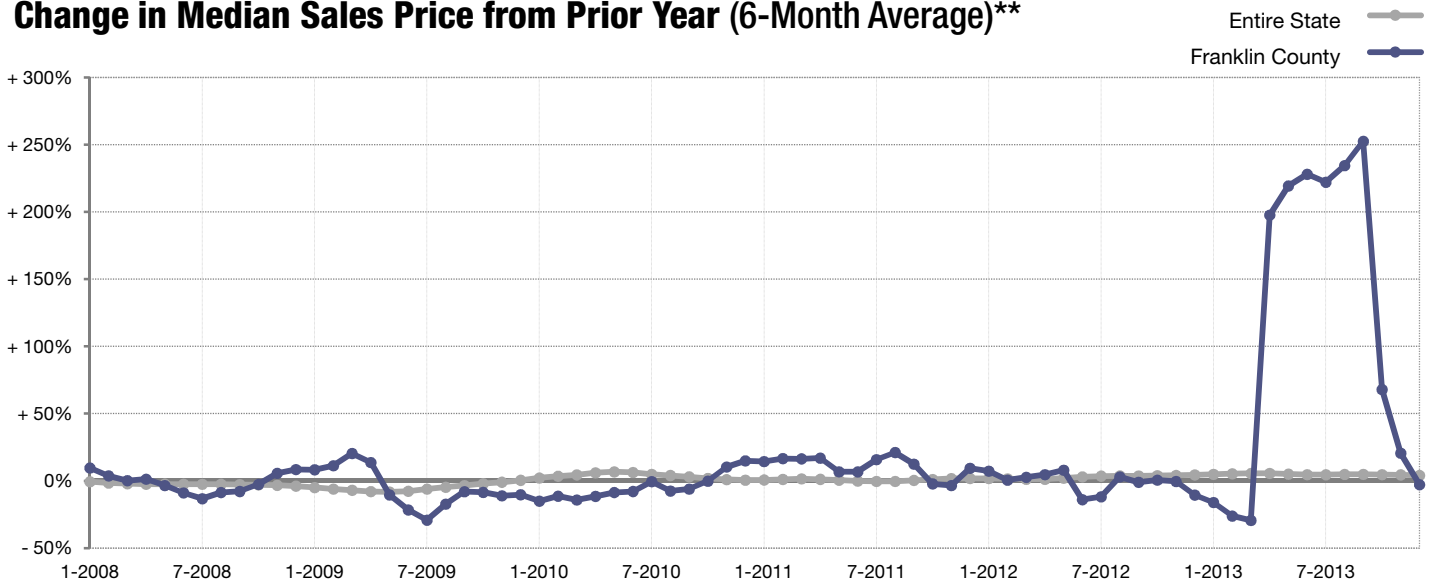
- 36.4%	- 16.7%	- 10.8%
Change in New Listings	Change in Closed Sales	Change in Median Sales Price
Last 3 Mos. Compared to a Year Ago	Last 3 Mos. Compared to a Year Ago	Last 3 Mos. Compared to a Year Ago

	October through December			January through December		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	11	7	- 36.4%	48	53	+ 10.4%
Closed Sales	6	5	- 16.7%	20	28	+ 40.0%
Median Sales Price	\$64,900	\$57,900	- 10.8%	\$72,750	\$93,000	+ 27.8%
Percent of Original List Price Received at Sale*	78.4%	77.2%	- 1.6%	80.6%	83.7%	+ 3.8%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.