

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Franklin County

- 40.0%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

- 60.0%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 88.3%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

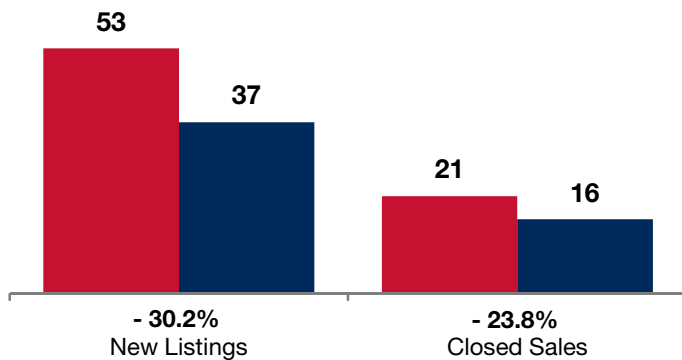
May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	15	9	- 40.0%	53	37	- 30.2%
Closed Sales	5	2	- 60.0%	21	16	- 23.8%
Median Sales Price	\$99,001	\$11,600	- 88.3%	\$85,000	\$95,000	+ 11.8%
Percent of Original List Price Received at Sale*	90.4%	50.7%	-44.0%	86.5%	87.0%	0.6%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

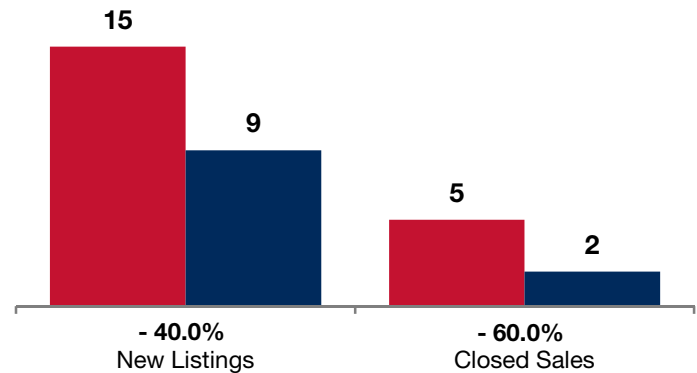
May through Apr

■ 2011 ■ 2012

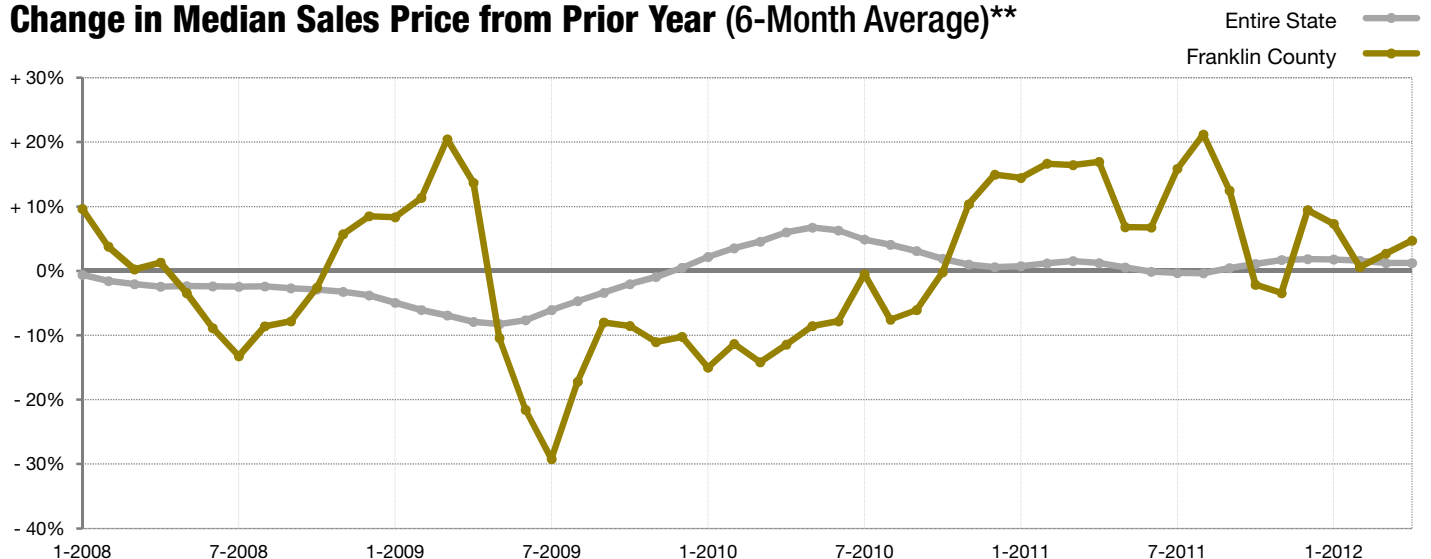


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.