

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Gibson County

+ 11.9%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

- 9.2%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 29.0%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

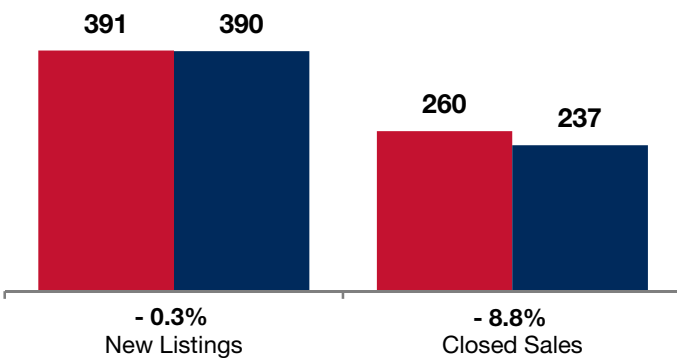
May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	101	113	+ 11.9%	391	390	- 0.3%
Closed Sales	65	59	- 9.2%	260	237	- 8.8%
Median Sales Price	\$77,500	\$100,000	+ 29.0%	\$82,700	\$99,750	+ 20.6%
Percent of Original List Price Received at Sale*	86.8%	93.8%	8.1%	88.7%	93.1%	4.9%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

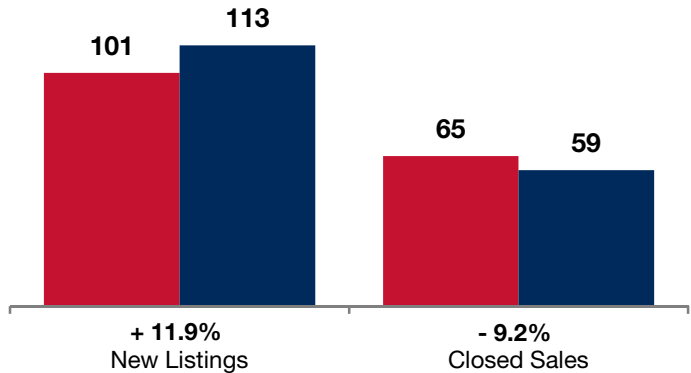
May through Apr

■ 2011 ■ 2012

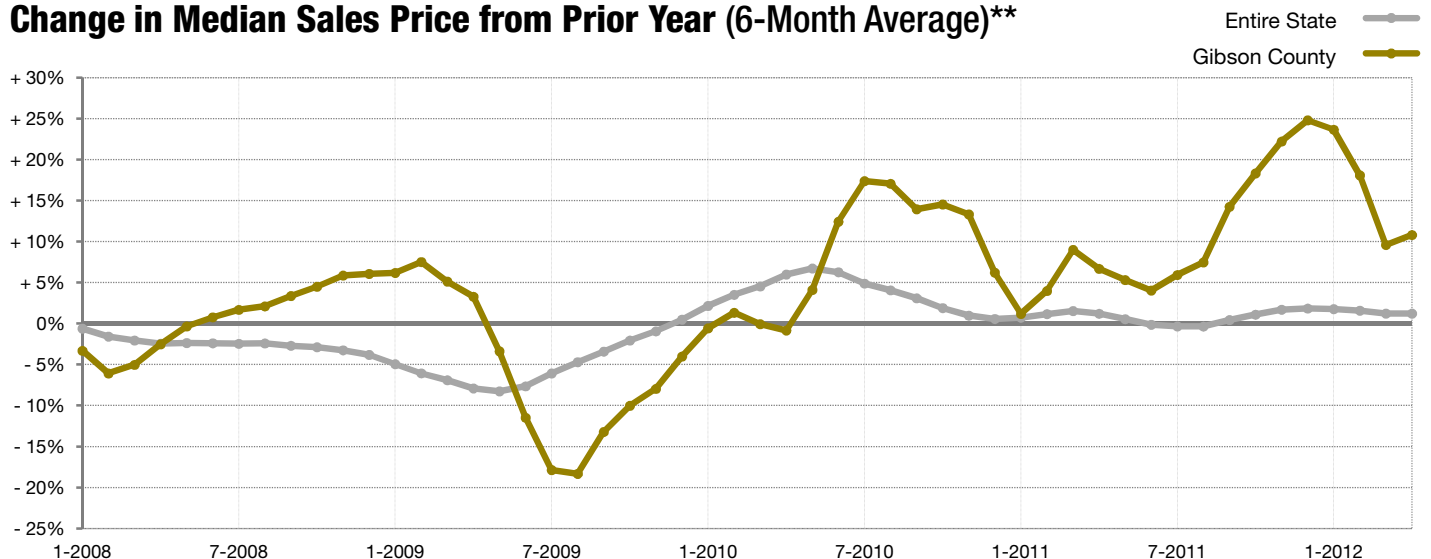


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).
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