

# Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Gibson County

**+ 2.7%**

Change in  
**New Listings**  
Last 3 Mos. Compared  
to a Year Ago

**- 19.8%**

Change in  
**Closed Sales**  
Last 3 Mos. Compared  
to a Year Ago

**+ 17.6%**

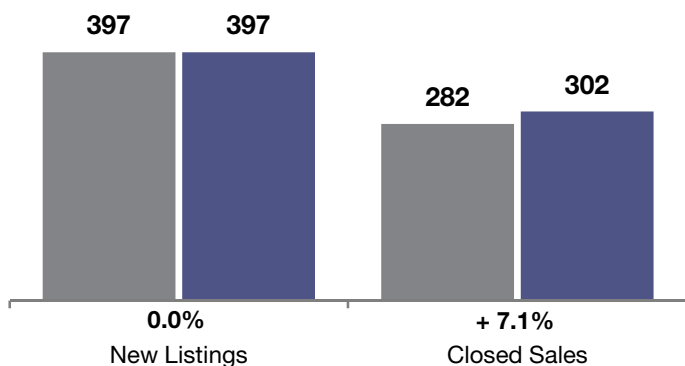
Change in  
**Median Sales Price**  
Last 3 Mos. Compared  
to a Year Ago

	October through December			January through December		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	73	<b>75</b>	+ 2.7%	397	<b>397</b>	0.0%
Closed Sales	96	<b>77</b>	- 19.8%	282	<b>302</b>	+ 7.1%
Median Sales Price	\$93,450	<b>\$109,900</b>	+ 17.6%	\$92,500	<b>\$104,000</b>	+ 12.4%
Percent of Original List Price Received at Sale*	90.1%	<b>92.0%</b>	+ 2.2%	91.8%	<b>91.7%</b>	- 0.1%

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

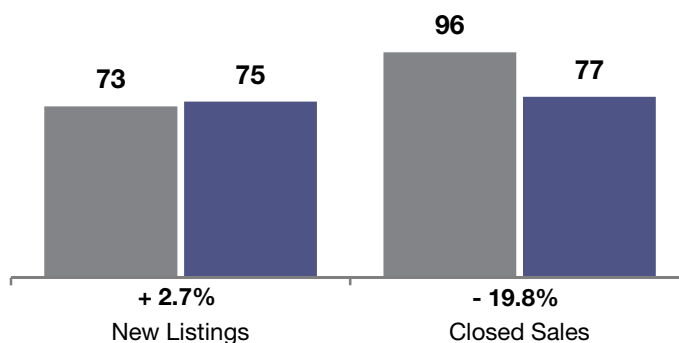
### January through December

■ 2012 ■ 2013

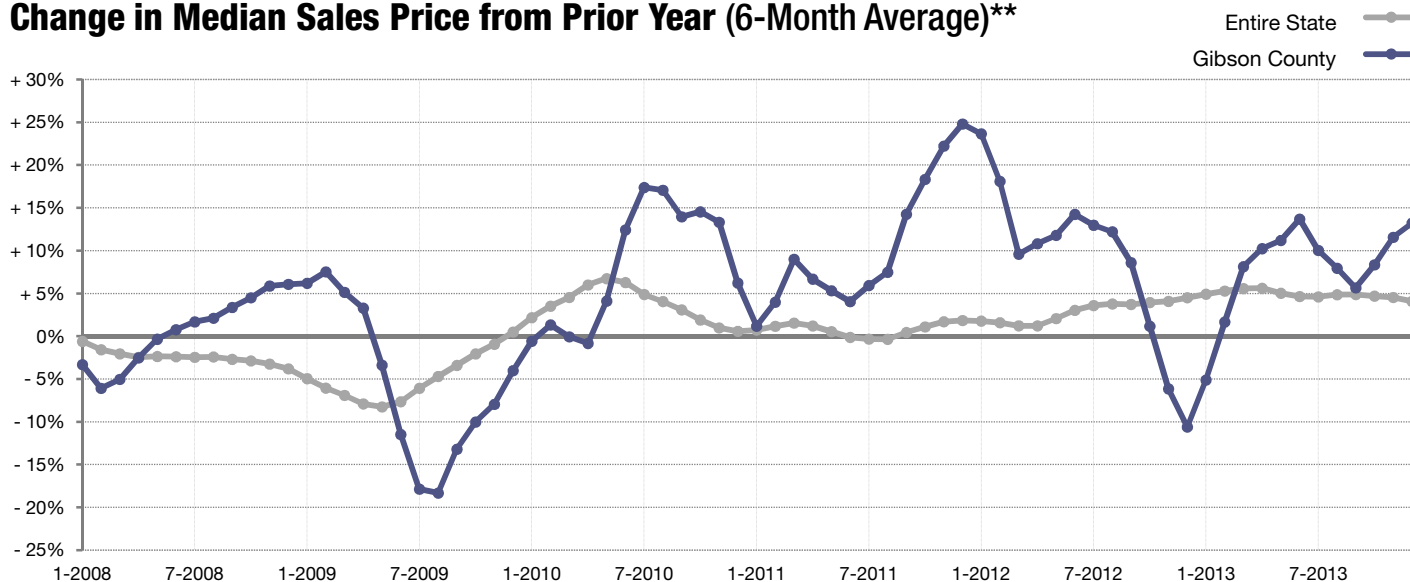


### October through December

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.