

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Grant County

- 24.4%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

- 19.9%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 18.6%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

October through December **January through December**

	2012	2013	+ / -	2012	2013	+ / -
New Listings	213	161	- 24.4%	1,008	879	- 12.8%
Closed Sales	151	121	- 19.9%	570	563	- 1.2%
Median Sales Price	\$59,000	\$70,000	+ 18.6%	\$61,000	\$70,000	+ 14.8%
Percent of Original List Price Received at Sale*	91.9%	90.9%	- 1.2%	91.4%	92.4%	+ 1.1%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January through December

■ 2012 ■ 2013

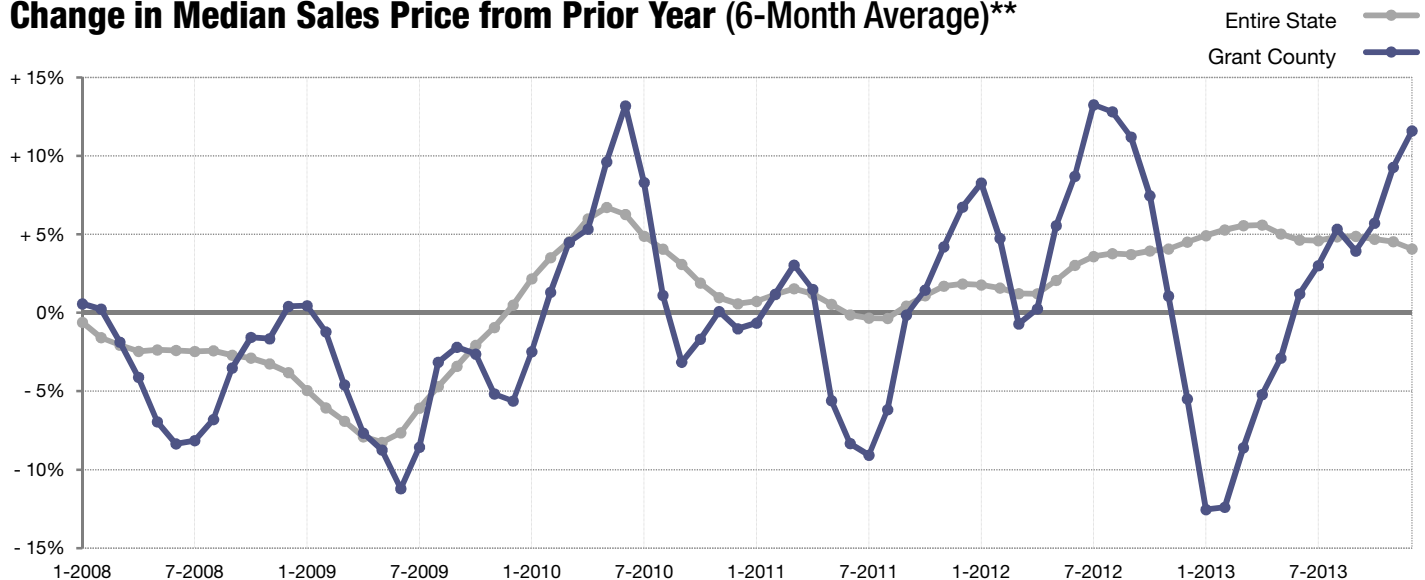


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).
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