

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Grant County

+ 24.2%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 50.0%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 9.0%

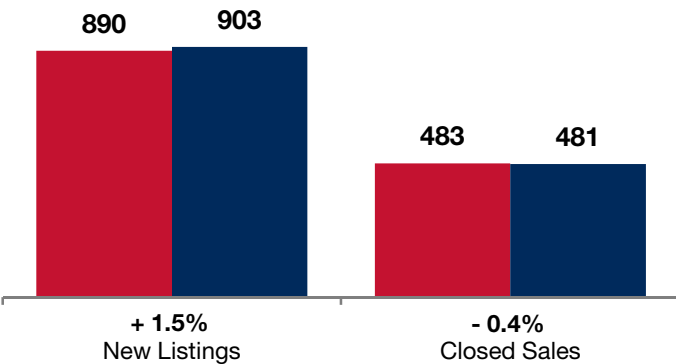
Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

| | Feb through Apr | | | May through Apr | | |
|--|-----------------|-----------------|---------|-----------------|-----------------|--------|
| | 2011 | 2012 | + / - | 2011 | 2012 | + / - |
| New Listings | 207 | 257 | + 24.2% | 890 | 903 | + 1.5% |
| Closed Sales | 92 | 138 | + 50.0% | 483 | 481 | - 0.4% |
| Median Sales Price | \$50,000 | \$54,500 | + 9.0% | \$65,000 | \$63,700 | - 2.0% |
| Percent of Original List Price Received at Sale* | 91.3% | 89.9% | -1.5% | 93.0% | 91.1% | -2.0% |

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

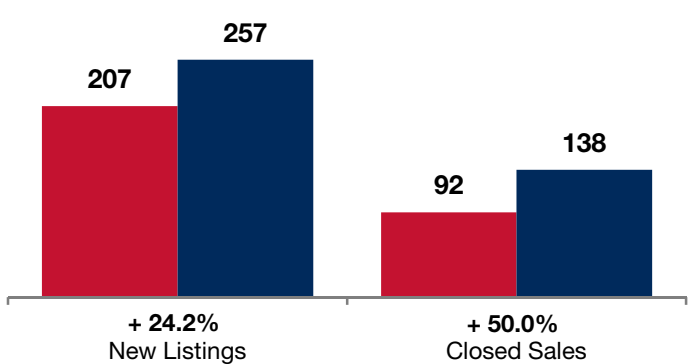
May through Apr

■ 2011 ■ 2012

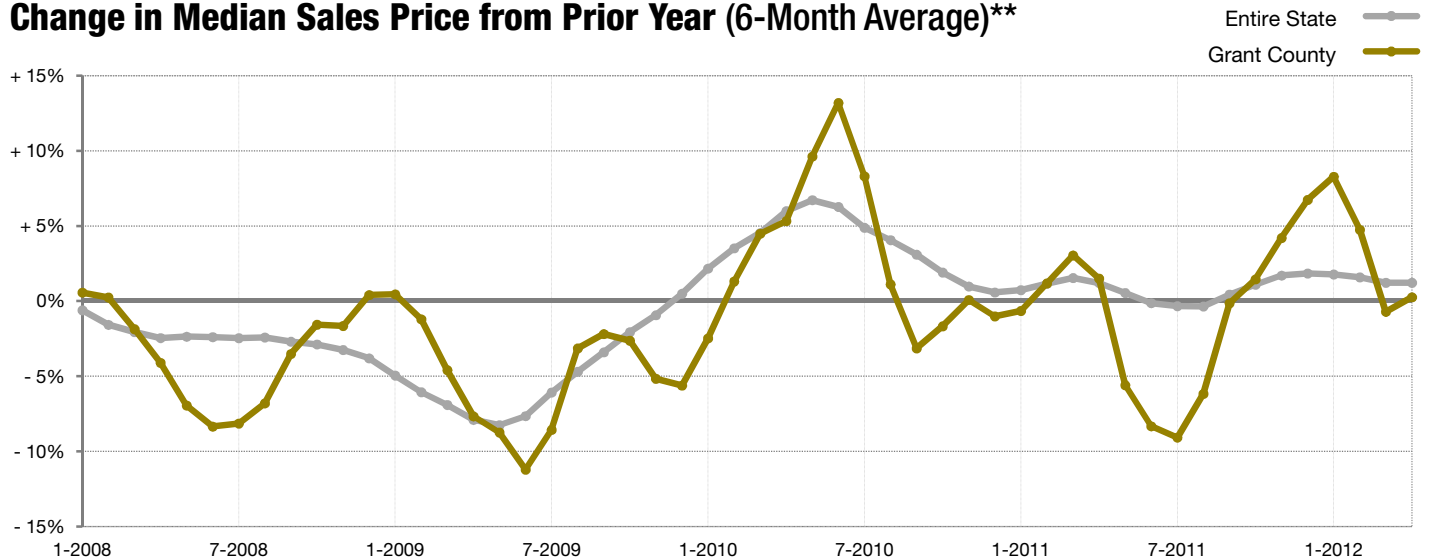


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.