

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Greene County

+ 25.5%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

- 7.1%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 1.3%

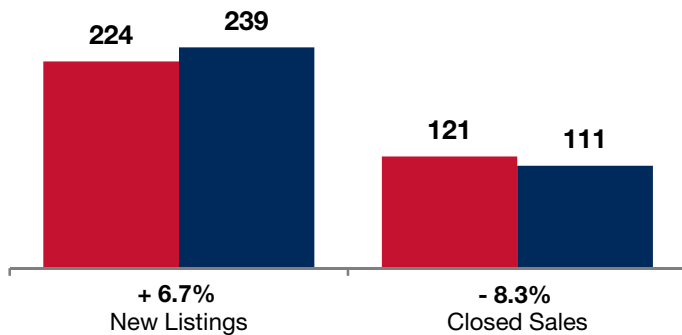
Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

	Feb through Apr			May through Apr		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	55	69	+ 25.5%	224	239	+ 6.7%
Closed Sales	28	26	- 7.1%	121	111	- 8.3%
Median Sales Price	\$76,500	\$77,500	+ 1.3%	\$69,950	\$68,500	- 2.1%
Percent of Original List Price Received at Sale*	89.7%	90.2%	0.5%	87.0%	87.1%	0.1%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

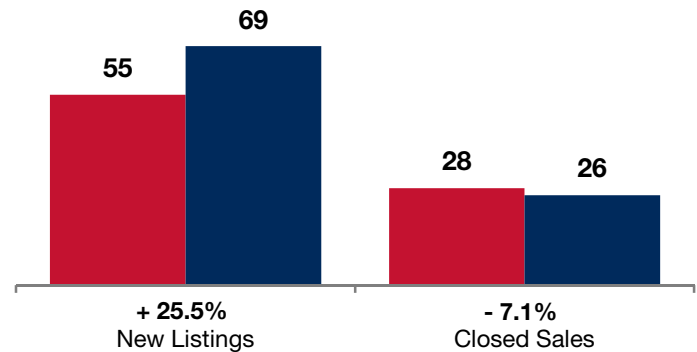
May through Apr

■ 2011 ■ 2012

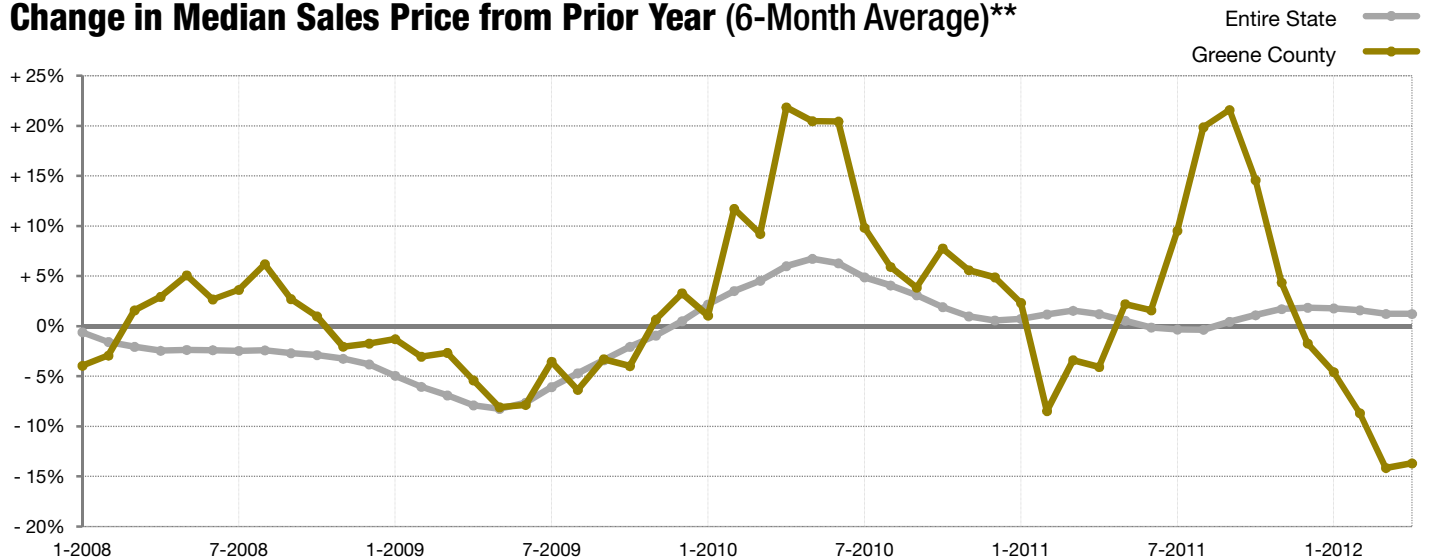


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.