

Local Market Update – December 2013

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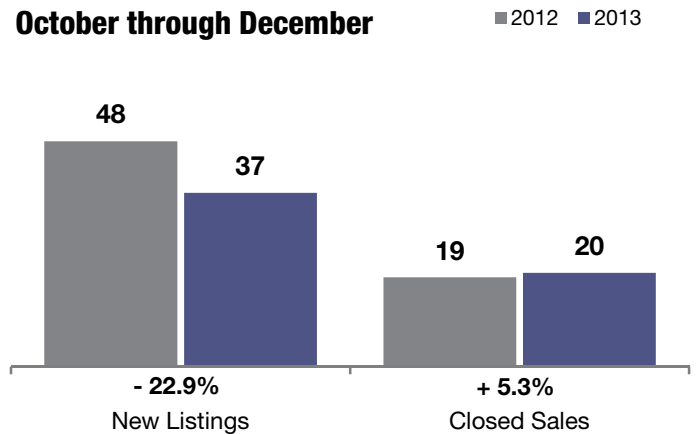
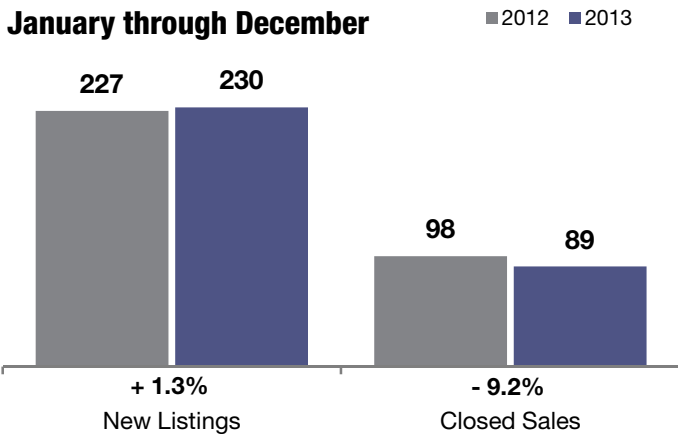


Greene County

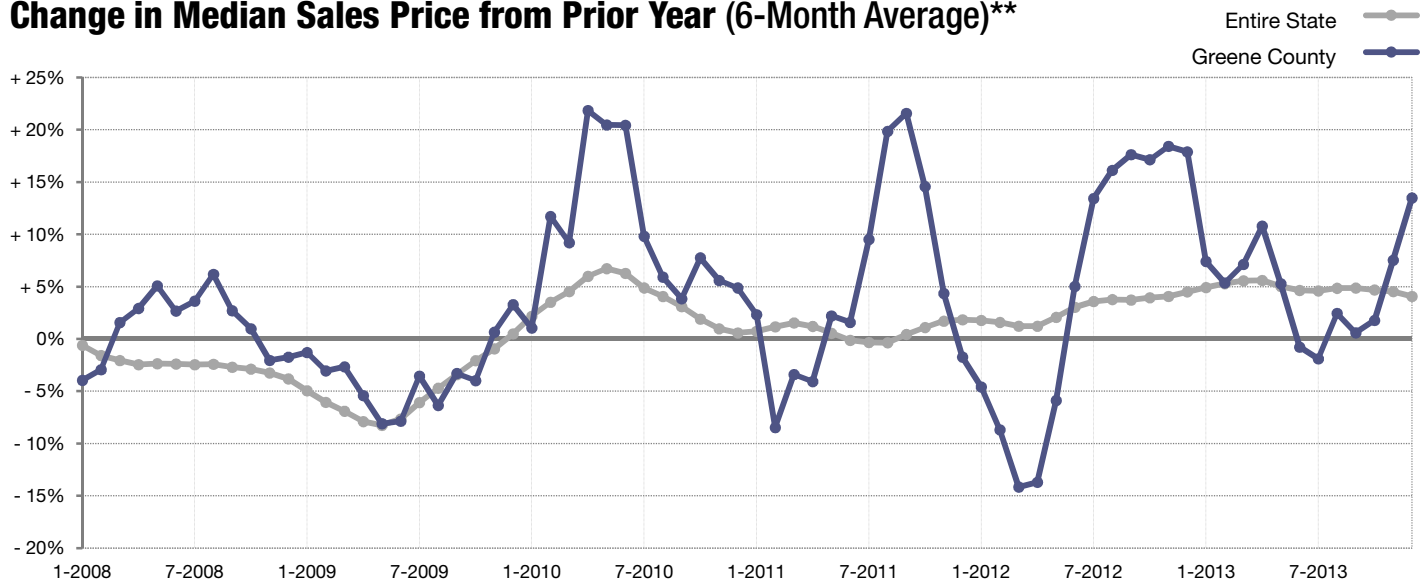
- 22.9%	+ 5.3%	+ 42.3%
Change in New Listings Last 3 Mos. Compared to a Year Ago	Change in Closed Sales Last 3 Mos. Compared to a Year Ago	Change in Median Sales Price Last 3 Mos. Compared to a Year Ago

	October through December			January through December		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	48	37	- 22.9%	227	230	+ 1.3%
Closed Sales	19	20	+ 5.3%	98	89	- 9.2%
Median Sales Price	\$61,500	\$87,500	+ 42.3%	\$75,000	\$79,900	+ 6.5%
Percent of Original List Price Received at Sale*	82.9%	83.7%	+ 0.9%	86.9%	86.9%	+ 0.1%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.