

# Local Market Update – December 2013

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## Hamilton County

**+ 3.1%**

Change in  
**New Listings**  
Last 3 Mos. Compared  
to a Year Ago

**+ 9.7%**

Change in  
**Closed Sales**  
Last 3 Mos. Compared  
to a Year Ago

**+ 12.0%**

Change in  
**Median Sales Price**  
Last 3 Mos. Compared  
to a Year Ago

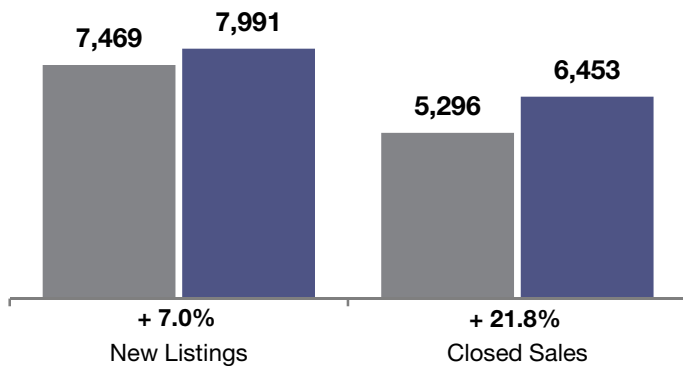
October through December      January through December

	2012	2013	+ / -	2012	2013	+ / -
New Listings	1,212	<b>1,250</b>	+ 3.1%	7,469	<b>7,991</b>	+ 7.0%
Closed Sales	1,248	<b>1,369</b>	+ 9.7%	5,296	<b>6,453</b>	+ 21.8%
Median Sales Price	\$192,000	<b>\$215,000</b>	+ 12.0%	\$195,000	<b>\$205,000</b>	+ 5.1%
Percent of Original List Price Received at Sale*	92.6%	<b>94.6%</b>	+ 2.2%	92.2%	<b>94.7%</b>	+ 2.7%

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### January through December

■ 2012 ■ 2013

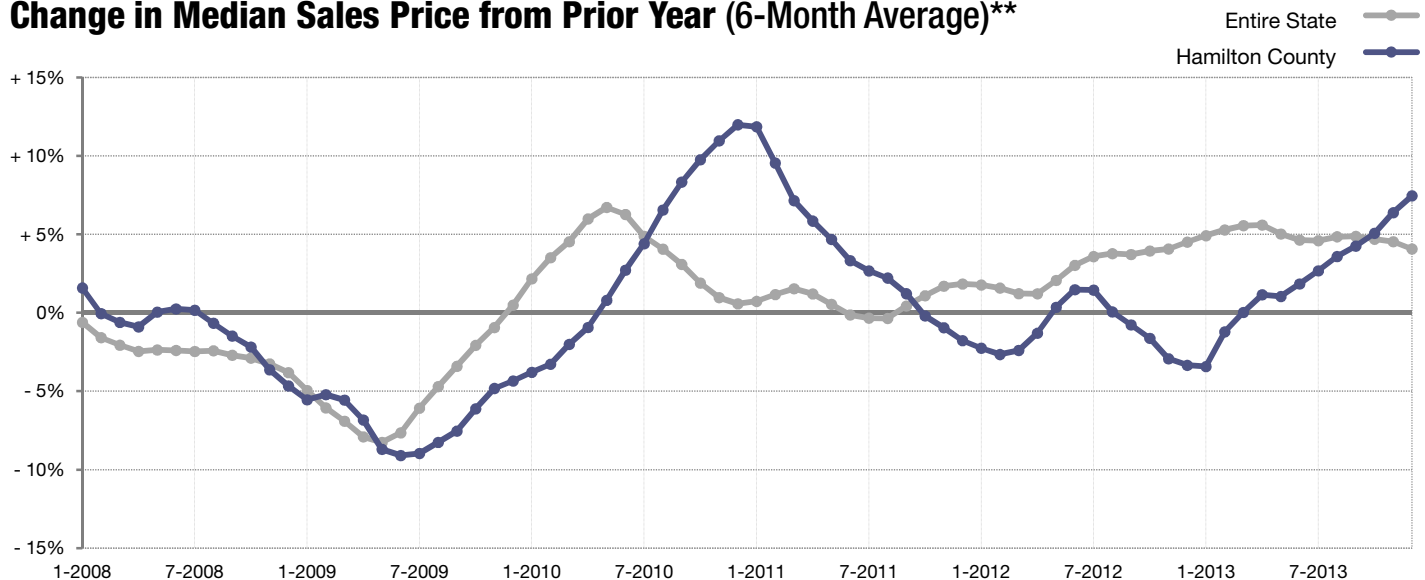


### October through December

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).  
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