

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Hancock County

- 9.9%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 19.9%

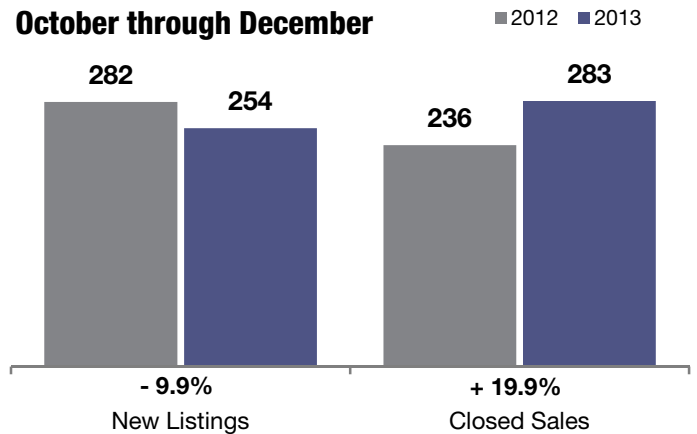
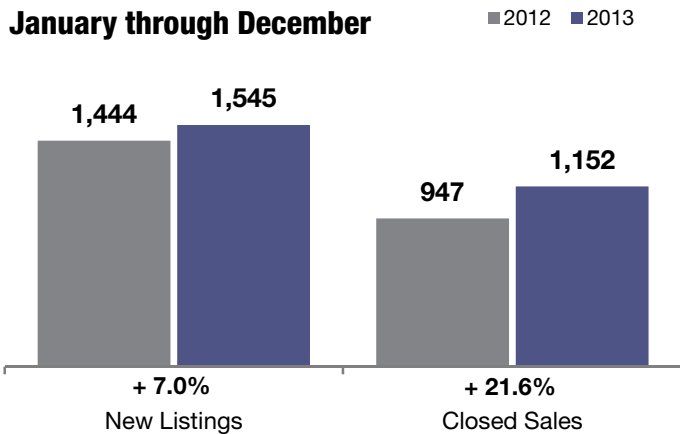
Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 2.5%

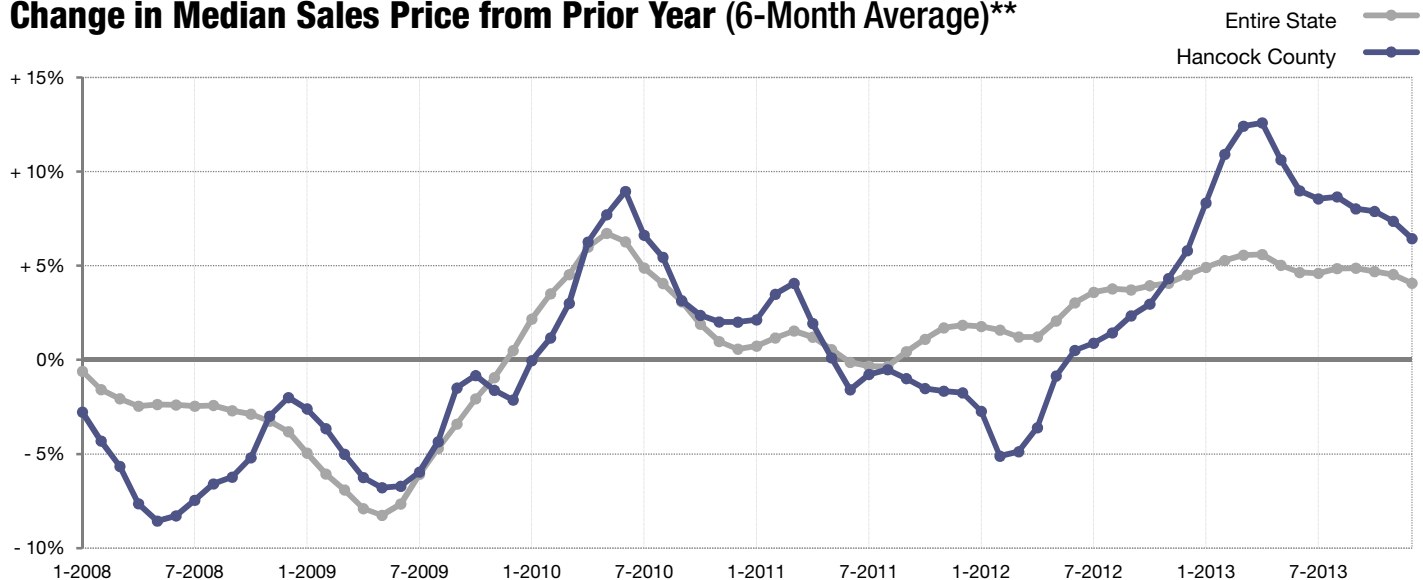
Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

	October through December			January through December		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	282	254	- 9.9%	1,444	1,545	+ 7.0%
Closed Sales	236	283	+ 19.9%	947	1,152	+ 21.6%
Median Sales Price	\$138,500	\$135,000	- 2.5%	\$132,500	\$139,470	+ 5.3%
Percent of Original List Price Received at Sale*	89.0%	91.3%	+ 2.6%	89.6%	91.9%	+ 2.6%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.