

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Harrison County

**- 6.6%**

Change in  
**New Listings**  
Last 3 Mos. Compared  
to a Year Ago

**+ 10.6%**

Change in  
**Closed Sales**  
Last 3 Mos. Compared  
to a Year Ago

**- 9.5%**

Change in  
**Median Sales Price**  
Last 3 Mos. Compared  
to a Year Ago

### Feb through Apr

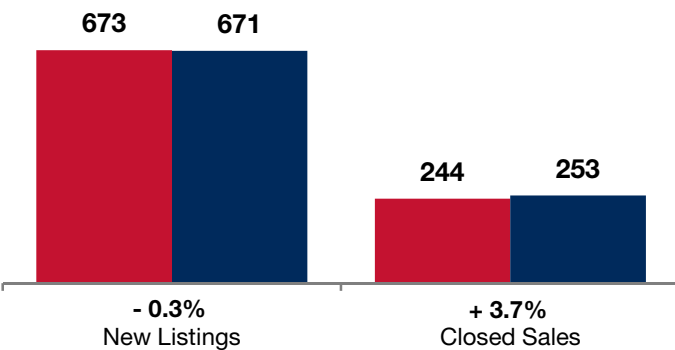
### May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	182	170	- 6.6%	673	671	- 0.3%
Closed Sales	47	52	+ 10.6%	244	253	+ 3.7%
Median Sales Price	\$116,000	<b>\$105,000</b>	- 9.5%	\$120,000	<b>\$113,500</b>	- 5.4%
Percent of Original List Price Received at Sale*	94.1%	<b>93.8%</b>	-0.3%	94.9%	<b>94.1%</b>	-0.7%

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

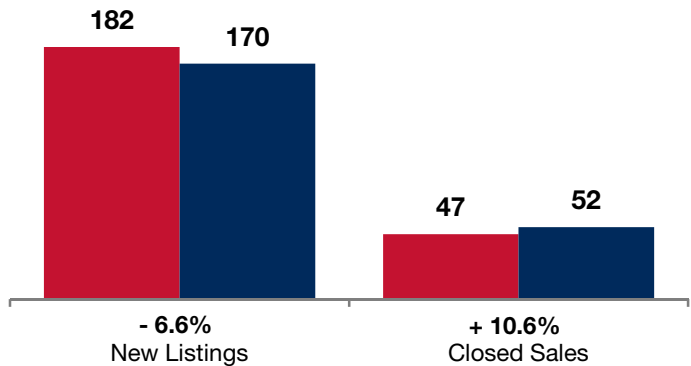
### May through Apr

■ 2011 ■ 2012

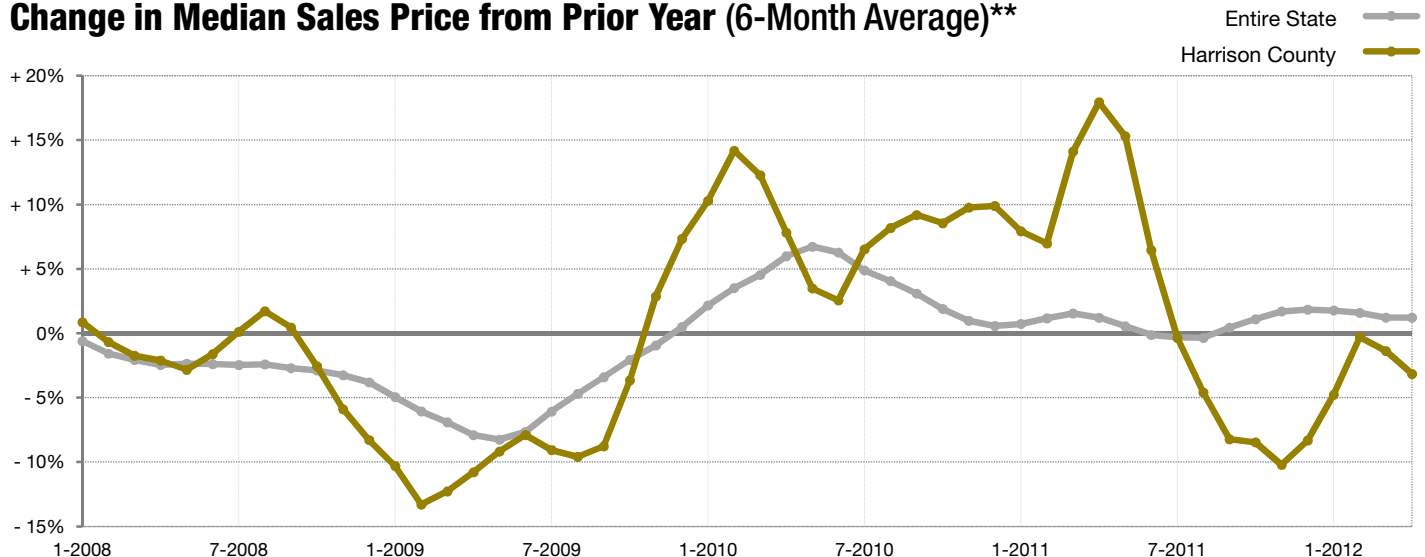


### Feb through Apr

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.