

# Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Harrison County

**+ 40.8%**

Change in  
**New Listings**  
Last 3 Mos. Compared  
to a Year Ago

**+ 33.3%**

Change in  
**Closed Sales**  
Last 3 Mos. Compared  
to a Year Ago

**- 15.5%**

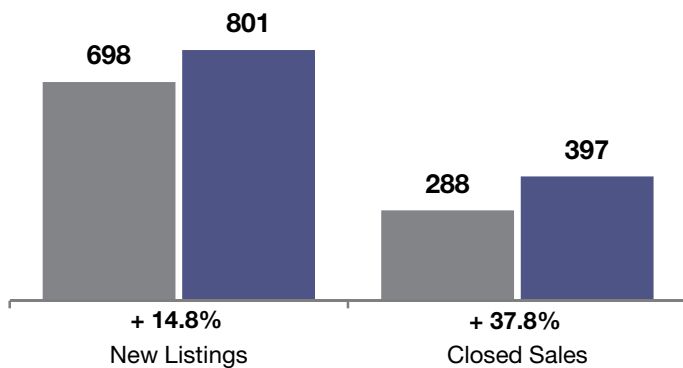
Change in  
**Median Sales Price**  
Last 3 Mos. Compared  
to a Year Ago

	October through December			January through December		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	120	<b>169</b>	+ 40.8%	698	<b>801</b>	+ 14.8%
Closed Sales	84	<b>112</b>	+ 33.3%	288	<b>397</b>	+ 37.8%
Median Sales Price	\$139,900	<b>\$118,275</b>	- 15.5%	\$115,000	<b>\$123,500</b>	+ 7.4%
Percent of Original List Price Received at Sale*	94.7%	<b>95.3%</b>	+ 0.7%	94.3%	<b>95.5%</b>	+ 1.2%

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

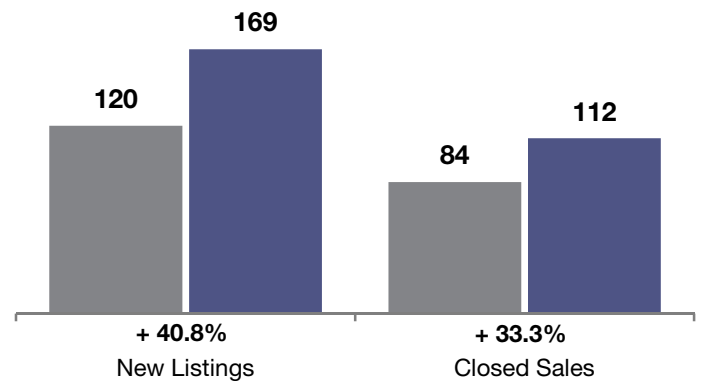
### January through December

■ 2012 ■ 2013

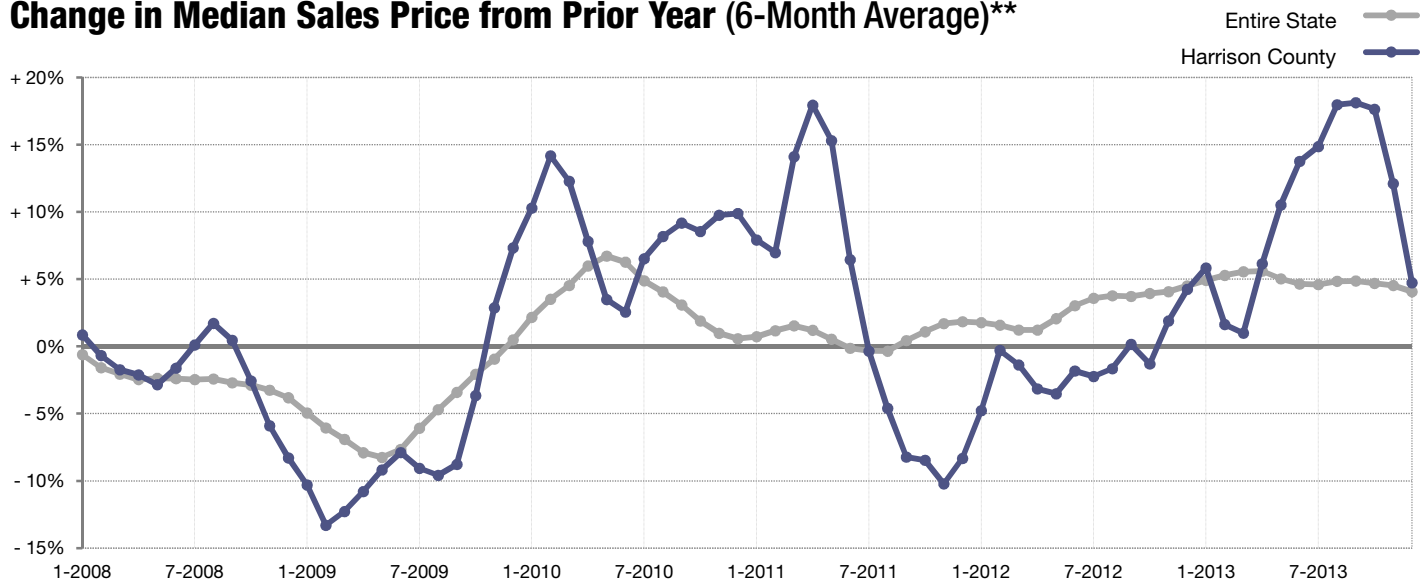


### October through December

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.