

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Howard County

+ 9.9%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 17.1%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 3.6%

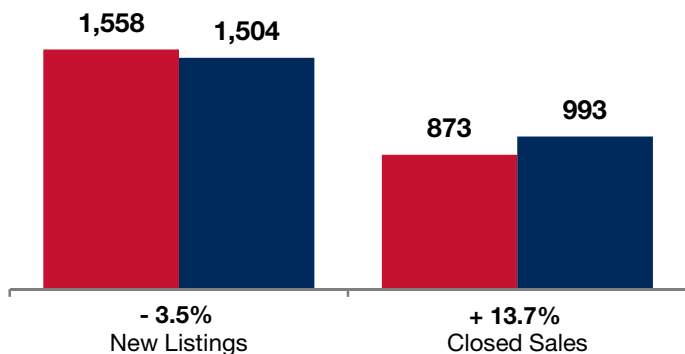
Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

	Feb through Apr			May through Apr		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	374	411	+ 9.9%	1,558	1,504	- 3.5%
Closed Sales	205	240	+ 17.1%	873	993	+ 13.7%
Median Sales Price	\$70,000	\$72,500	+ 3.6%	\$72,000	\$70,000	- 2.8%
Percent of Original List Price Received at Sale*	91.7%	93.9%	2.4%	92.8%	92.4%	-0.4%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

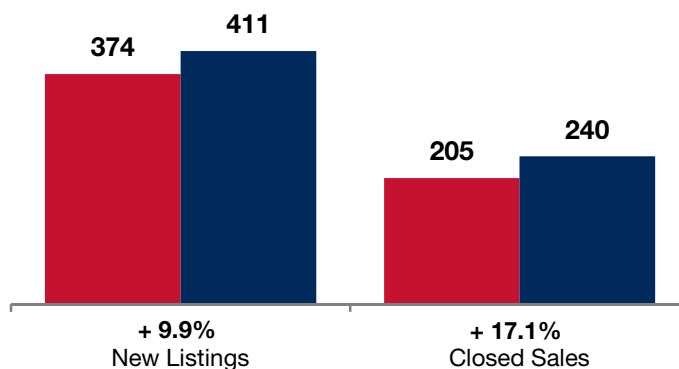
May through Apr

■ 2011 ■ 2012

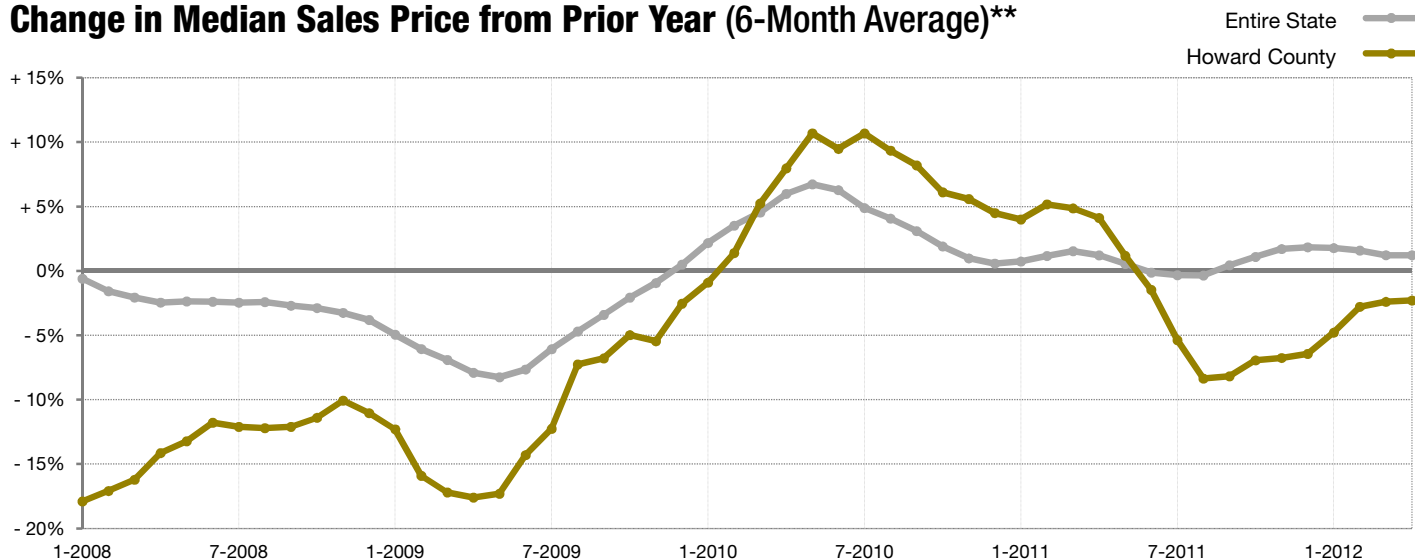


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).
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