

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Howard County

+ 0.3%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 1.2%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 0.6%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

October through December

January through December

	2012	2013	+ / -	2012	2013	+ / -
New Listings	318	319	+ 0.3%	1,583	1,700	+ 7.4%
Closed Sales	258	261	+ 1.2%	1,031	1,104	+ 7.1%
Median Sales Price	\$79,950	\$80,400	+ 0.6%	\$75,000	\$79,200	+ 5.6%
Percent of Original List Price Received at Sale*	93.6%	93.7%	+ 0.1%	93.9%	94.6%	+ 0.7%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

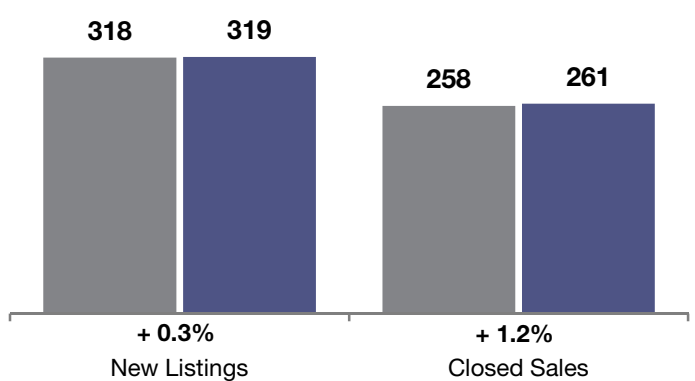
January through December

■ 2012 ■ 2013

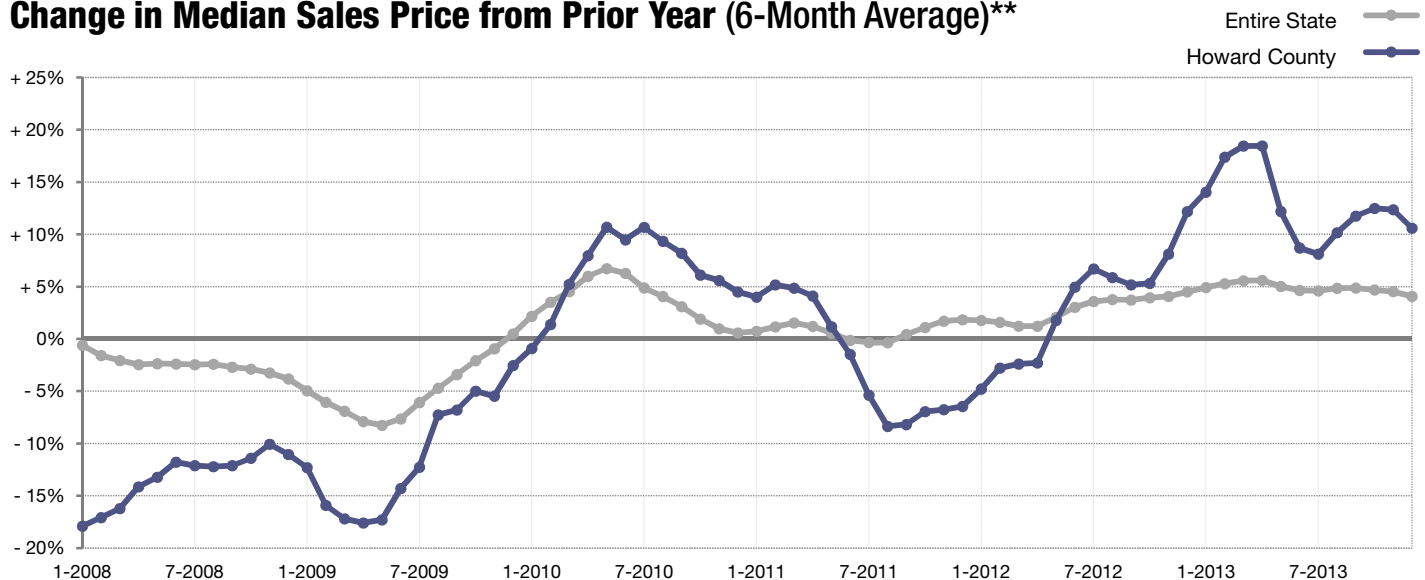


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.