

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Huntington County

**+ 23.4%**

Change in  
**New Listings**  
Last 3 Mos. Compared  
to a Year Ago

**- 5.6%**

Change in  
**Closed Sales**  
Last 3 Mos. Compared  
to a Year Ago

**+ 17.3%**

Change in  
**Median Sales Price**  
Last 3 Mos. Compared  
to a Year Ago

### Feb through Apr

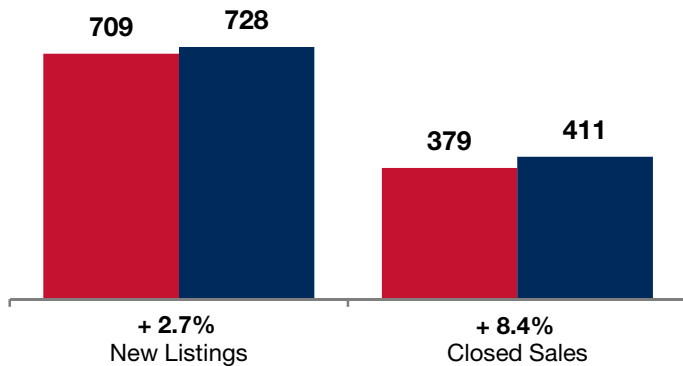
### May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	158	195	+ 23.4%	709	728	+ 2.7%
Closed Sales	89	84	- 5.6%	379	411	+ 8.4%
Median Sales Price	\$63,950	<b>\$75,000</b>	+ 17.3%	\$69,900	<b>\$69,700</b>	- 0.3%
Percent of Original List Price Received at Sale*	92.8%	<b>91.3%</b>	-1.6%	93.4%	<b>92.5%</b>	-1.0%

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

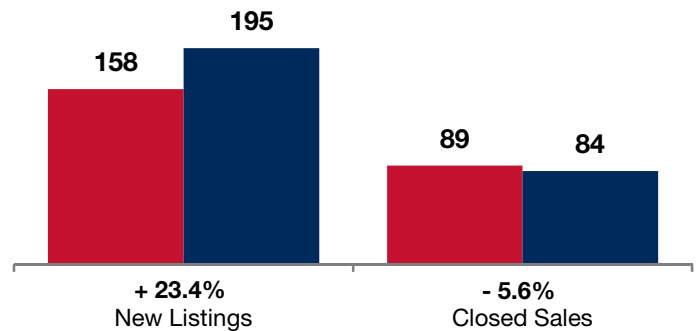
### May through Apr

■ 2011 ■ 2012

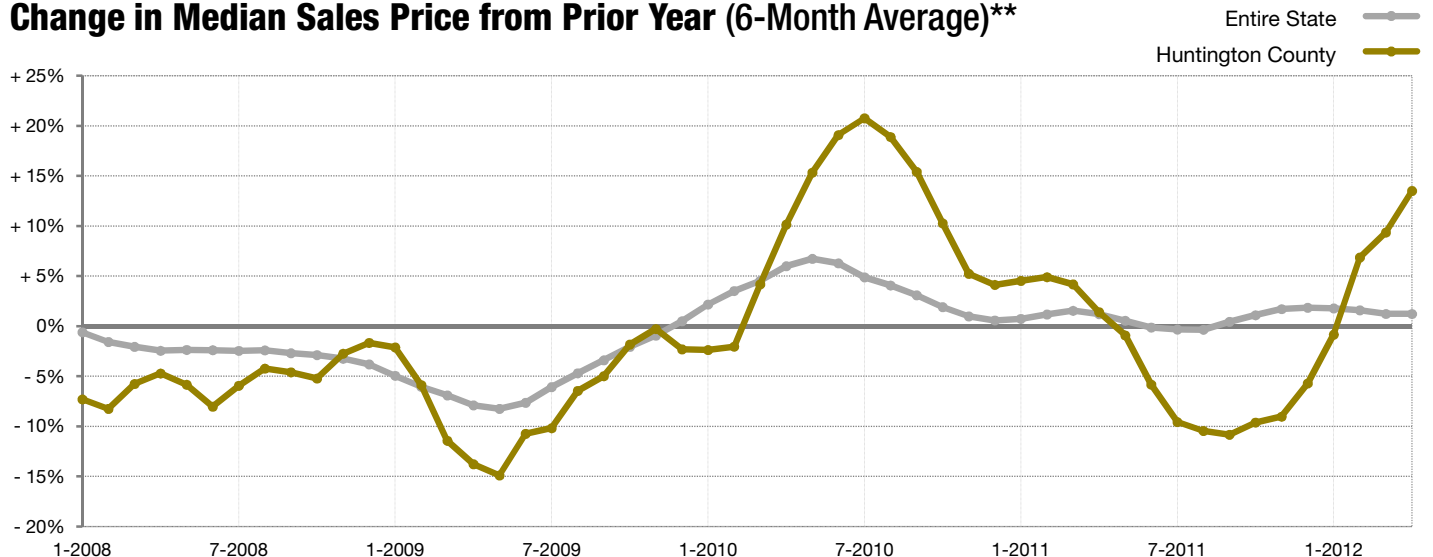


### Feb through Apr

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.