

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Jackson County

- 3.5%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 7.4%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

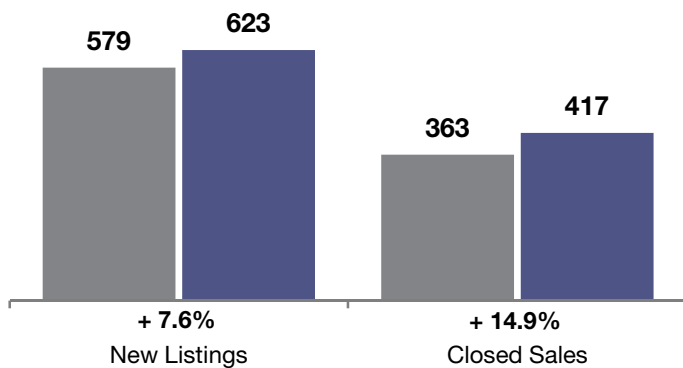
- 0.4%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

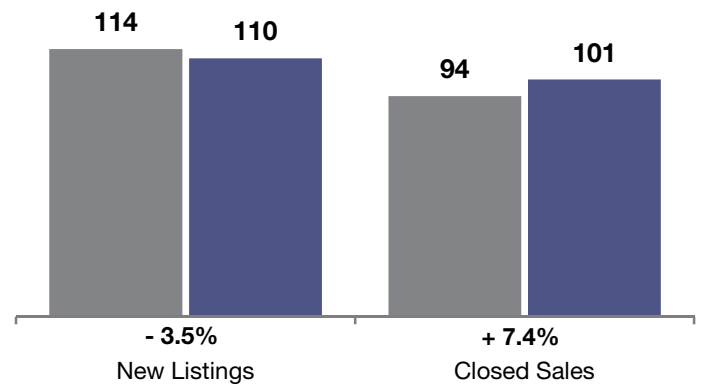
	October through December			January through December		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	114	110	- 3.5%	579	623	+ 7.6%
Closed Sales	94	101	+ 7.4%	363	417	+ 14.9%
Median Sales Price	\$95,900	\$95,500	- 0.4%	\$95,500	\$98,900	+ 3.6%
Percent of Original List Price Received at Sale*	92.3%	90.9%	- 1.5%	92.2%	91.8%	- 0.5%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

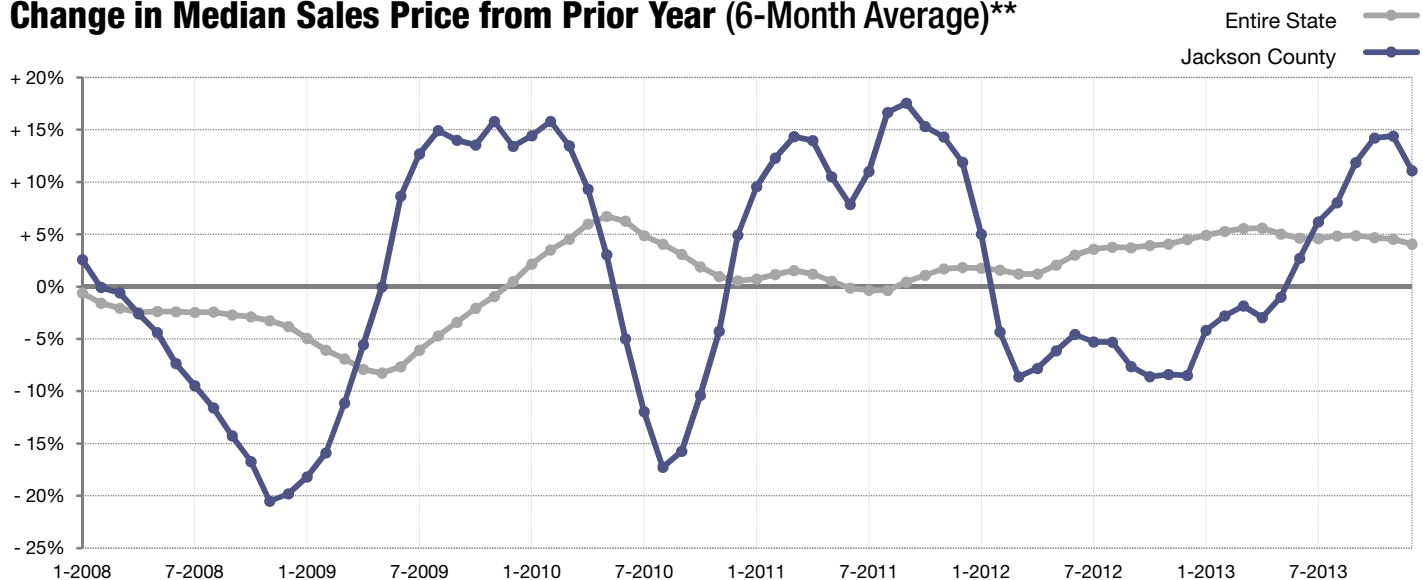
January through December ■ 2012 ■ 2013



October through December ■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.