

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Jackson County

+ 55.0%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 9.7%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 4.1%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	109	169	+ 55.0%	456	526	+ 15.4%
Closed Sales	72	79	+ 9.7%	294	319	+ 8.5%
Median Sales Price	\$94,650	\$98,500	+ 4.1%	\$97,500	\$100,000	+ 2.6%
Percent of Original List Price Received at Sale*	90.4%	93.6%	3.6%	91.3%	92.7%	1.5%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

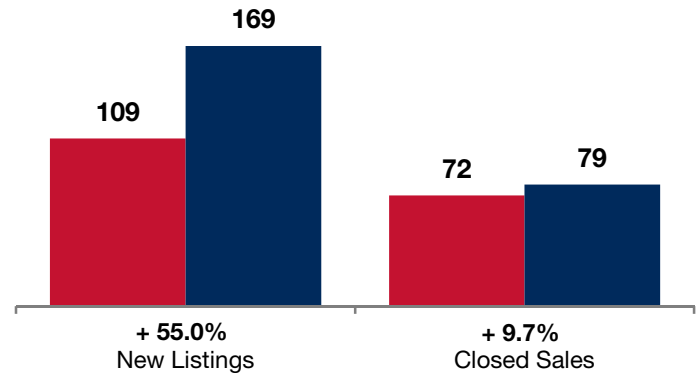
May through Apr

■ 2011 ■ 2012

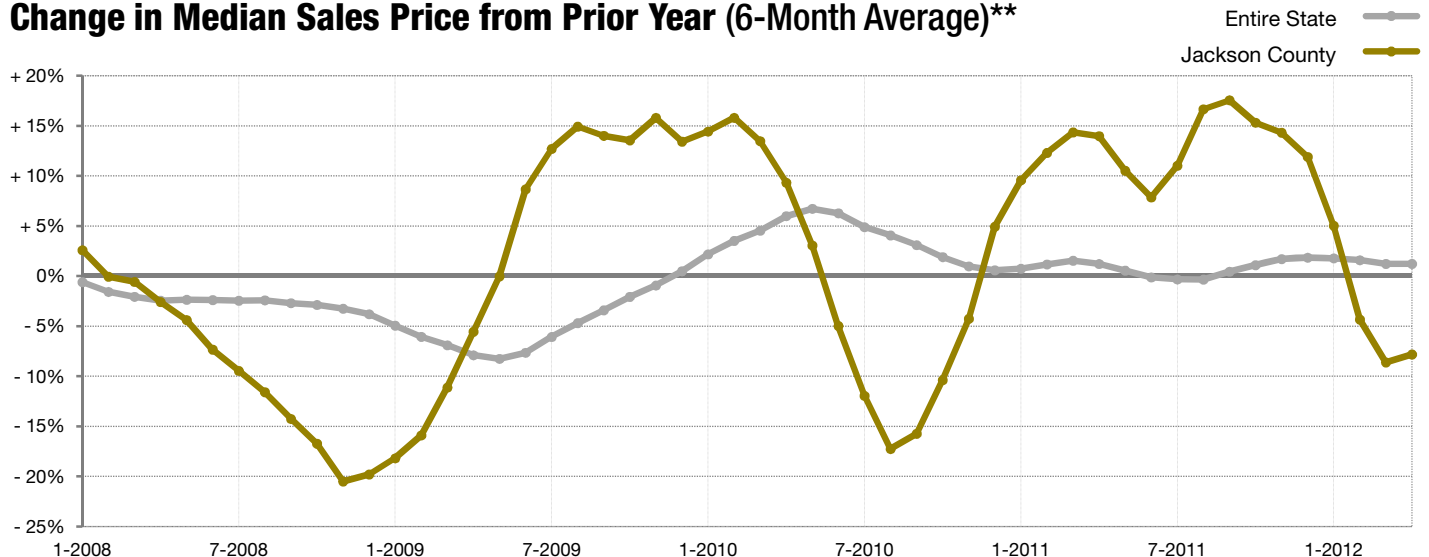


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.