

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Jay County

**- 8.1%**

Change in  
**New Listings**  
Last 3 Mos. Compared  
to a Year Ago

**- 8.0%**

Change in  
**Closed Sales**  
Last 3 Mos. Compared  
to a Year Ago

**- 25.3%**

Change in  
**Median Sales Price**  
Last 3 Mos. Compared  
to a Year Ago

### Feb through Apr

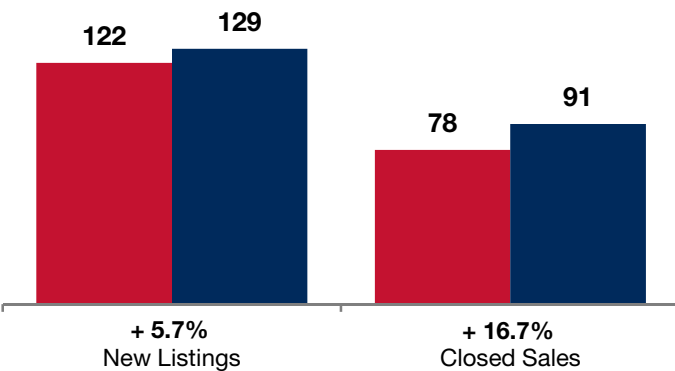
### May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	37	34	- 8.1%	122	129	+ 5.7%
Closed Sales	25	23	- 8.0%	78	91	+ 16.7%
Median Sales Price	\$45,500	<b>\$34,000</b>	- 25.3%	\$35,000	<b>\$50,000</b>	+ 42.9%
Percent of Original List Price Received at Sale*	92.8%	<b>86.1%</b>	-7.2%	87.9%	<b>87.6%</b>	-0.3%

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

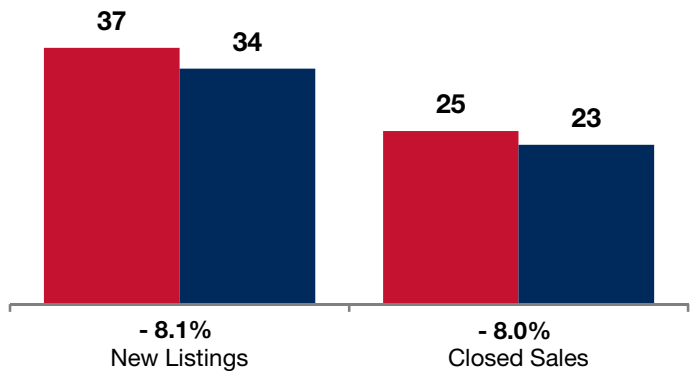
### May through Apr

■ 2011 ■ 2012

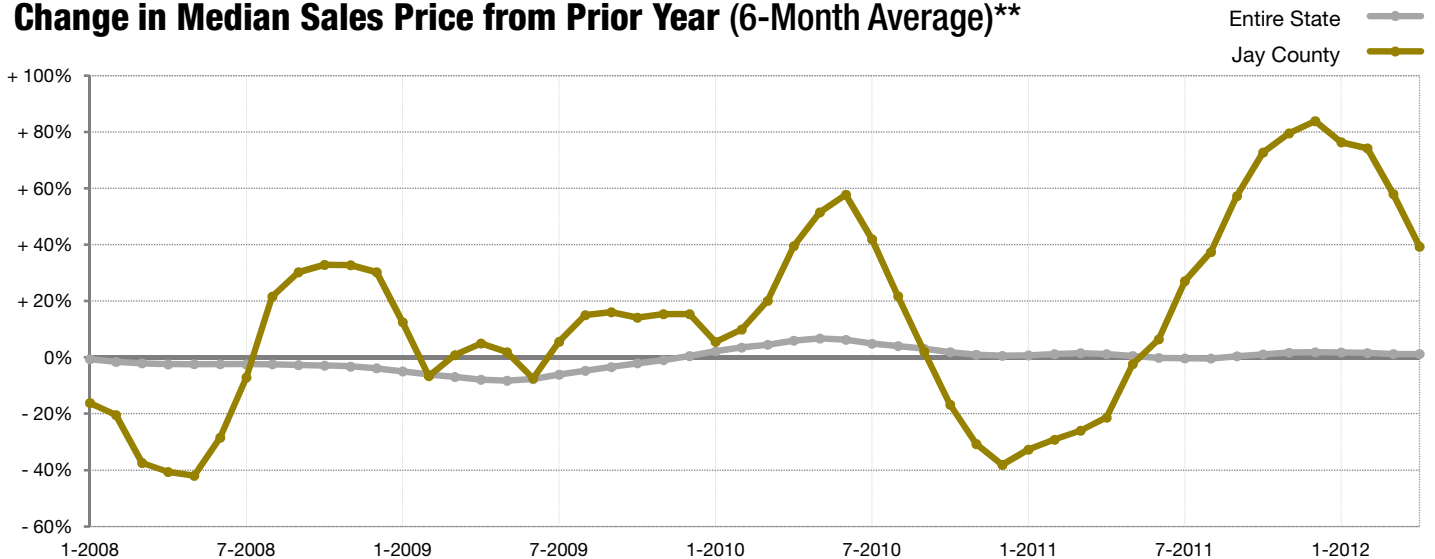


### Feb through Apr

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.