

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Jefferson County

- 12.6%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 8.1%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 22.2%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

October through December **January through December**

	2012	2013	+ / -	2012	2013	+ / -
New Listings	103	90	- 12.6%	502	487	- 3.0%
Closed Sales	62	67	+ 8.1%	263	294	+ 11.8%
Median Sales Price	\$98,200	\$120,000	+ 22.2%	\$105,000	\$108,000	+ 2.9%
Percent of Original List Price Received at Sale*	88.6%	89.6%	+ 1.2%	88.0%	89.8%	+ 2.1%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

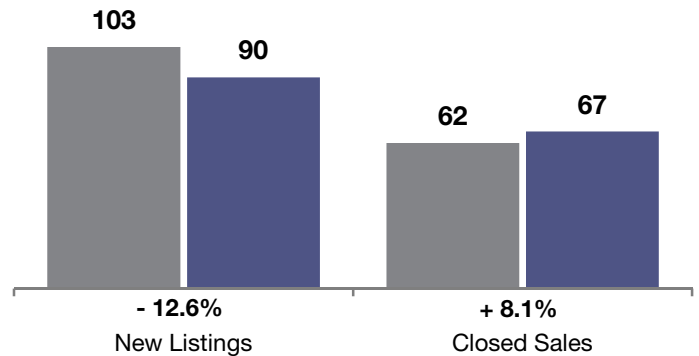
January through December

■ 2012 ■ 2013

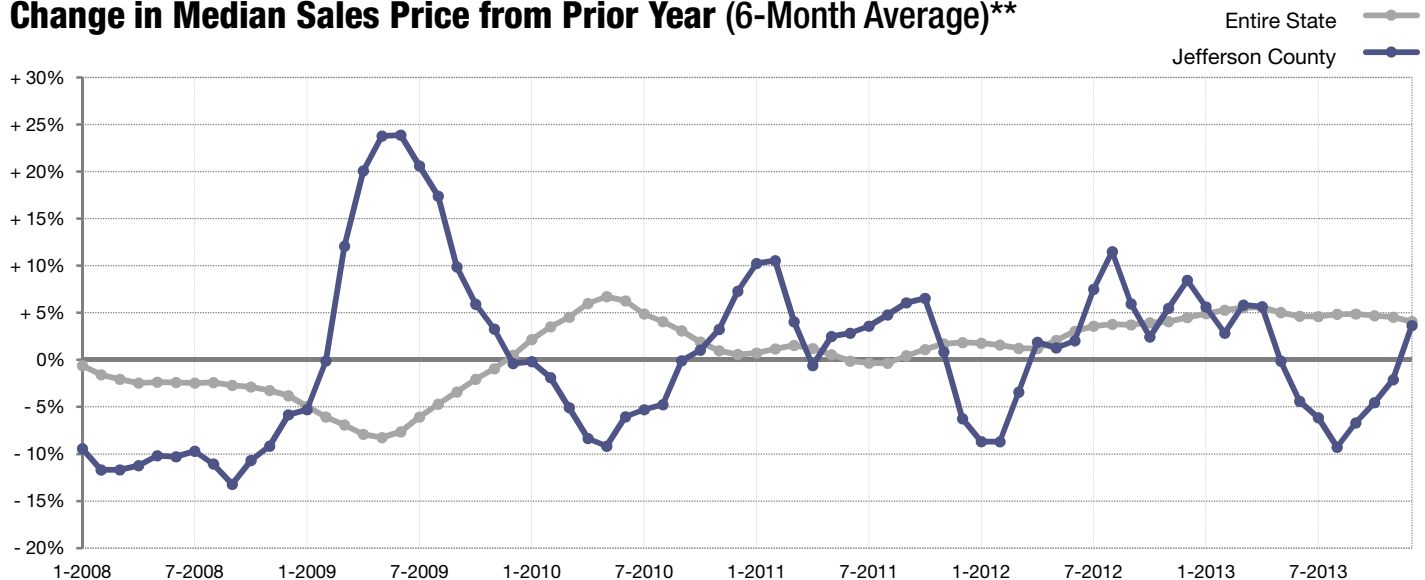


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.