

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Jennings County

- 31.4%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 6.7%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 13.4%

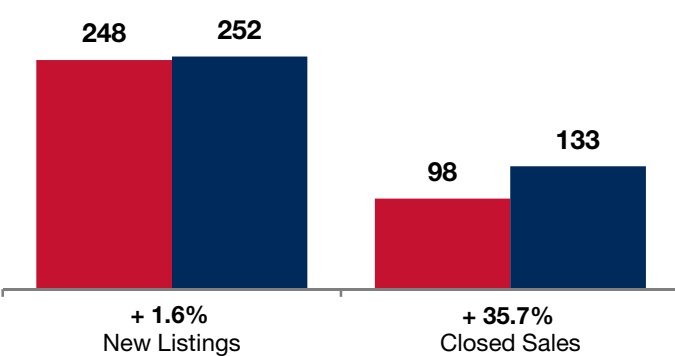
Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

	Feb through Apr			May through Apr		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	70	48	- 31.4%	248	252	+ 1.6%
Closed Sales	30	32	+ 6.7%	98	133	+ 35.7%
Median Sales Price	\$86,000	\$74,495	- 13.4%	\$82,000	\$85,750	+ 4.6%
Percent of Original List Price Received at Sale*	85.7%	86.3%	0.8%	89.2%	87.5%	-1.9%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

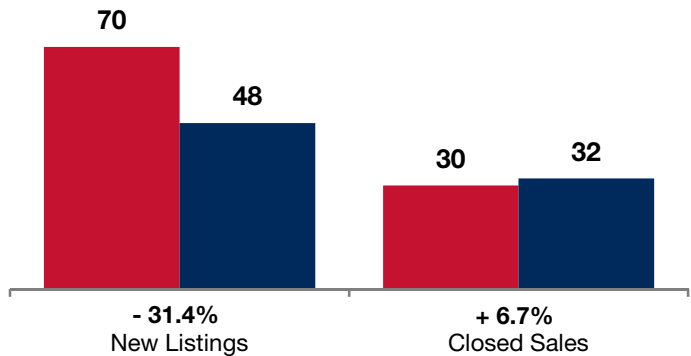
May through Apr

■ 2011 ■ 2012

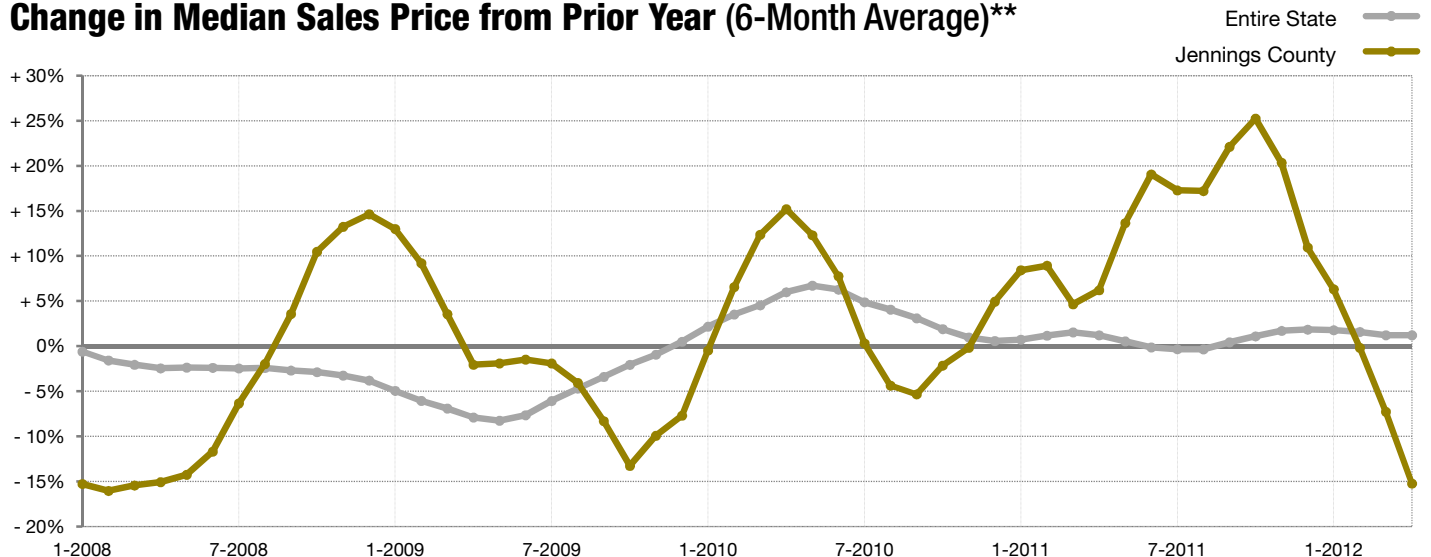


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.