

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Jennings County

- 17.0%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 14.8%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 5.3%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

October through December

January through December

	2012	2013	+ / -	2012	2013	+ / -
New Listings	47	39	- 17.0%	231	221	- 4.3%
Closed Sales	27	31	+ 14.8%	129	127	- 1.6%
Median Sales Price	\$93,500	\$98,500	+ 5.3%	\$89,000	\$85,975	- 3.4%
Percent of Original List Price Received at Sale*	94.0%	90.9%	- 3.2%	88.6%	90.1%	+ 1.7%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

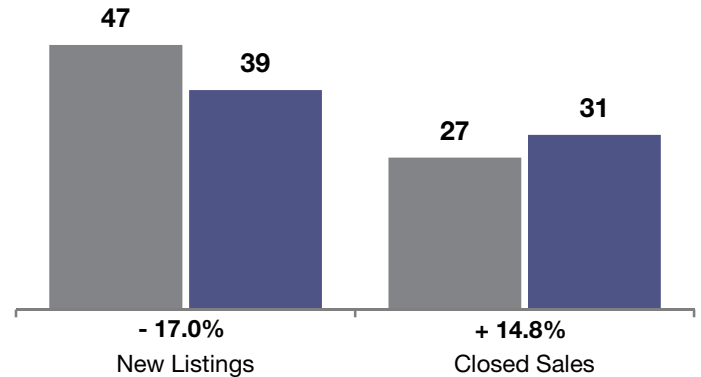
January through December

■ 2012 ■ 2013

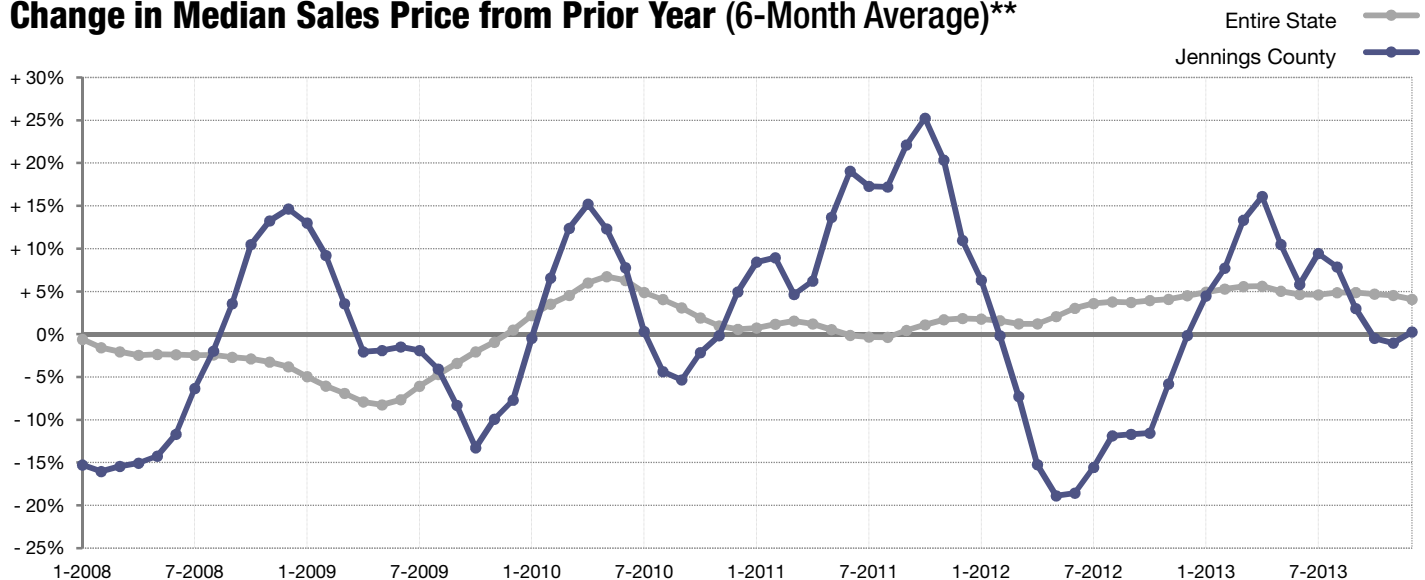


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.