

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Johnson County

+ 16.3%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 12.6%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

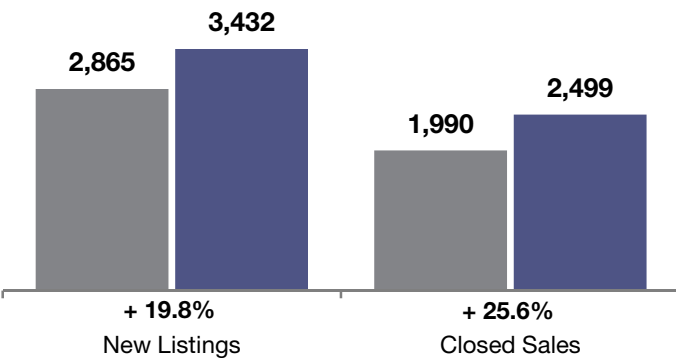
+ 6.4%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

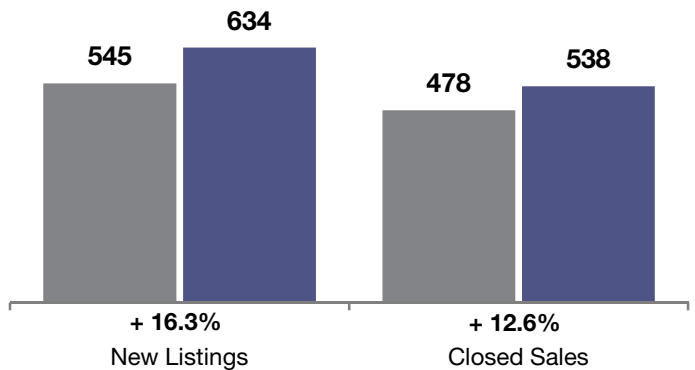
	October through December			January through December		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	545	634	+ 16.3%	2,865	3,432	+ 19.8%
Closed Sales	478	538	+ 12.6%	1,990	2,499	+ 25.6%
Median Sales Price	\$125,000	\$133,000	+ 6.4%	\$126,000	\$129,900	+ 3.1%
Percent of Original List Price Received at Sale*	90.0%	92.4%	+ 2.6%	90.0%	92.9%	+ 3.2%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

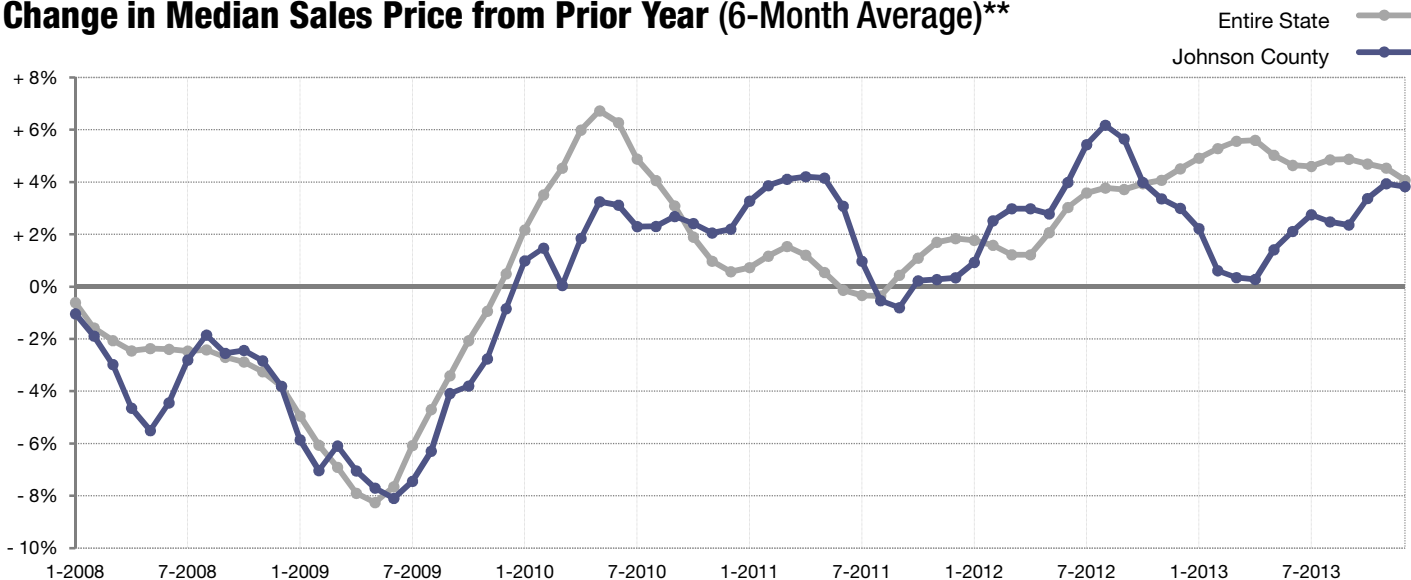
January through December ■ 2012 ■ 2013



October through December ■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.