

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Johnson County

**- 7.9%**

Change in  
**New Listings**  
Last 3 Mos. Compared  
to a Year Ago

**+ 19.3%**

Change in  
**Closed Sales**  
Last 3 Mos. Compared  
to a Year Ago

**+ 8.3%**

Change in  
**Median Sales Price**  
Last 3 Mos. Compared  
to a Year Ago

### Feb through Apr

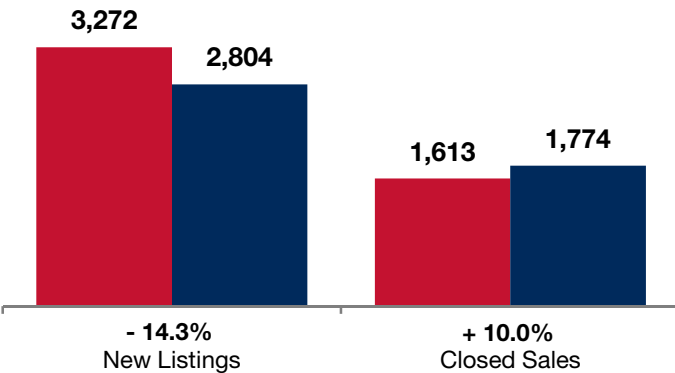
### May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	911	839	- 7.9%	3,272	2,804	- 14.3%
Closed Sales	353	421	+ 19.3%	1,613	1,774	+ 10.0%
Median Sales Price	\$115,000	<b>\$124,500</b>	+ 8.3%	\$120,000	<b>\$123,000</b>	+ 2.5%
Percent of Original List Price Received at Sale*	90.3%	<b>89.6%</b>	-0.8%	91.2%	<b>89.0%</b>	-2.4%

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

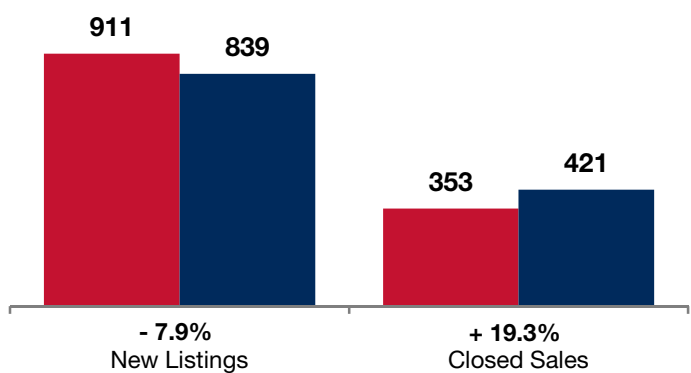
### May through Apr

■ 2011 ■ 2012

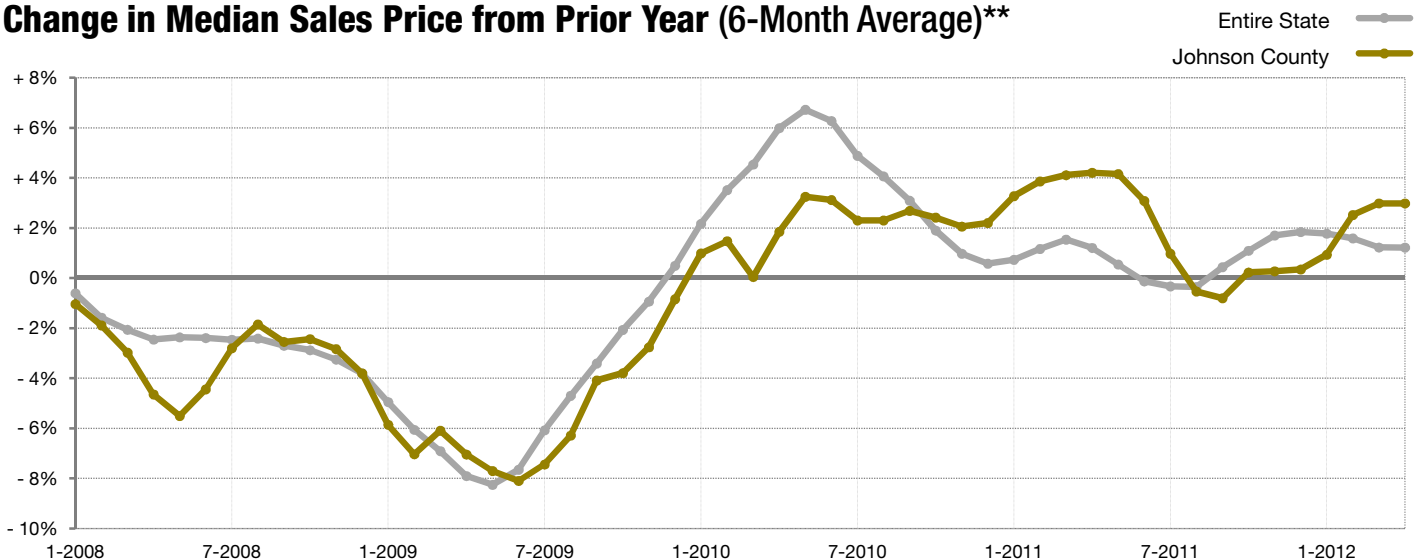


### Feb through Apr

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).  
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