

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Knox County

+ 28.0%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 21.1%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 36.6%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

October through December

January through December

	2012	2013	+ / -	2012	2013	+ / -
New Listings	75	96	+ 28.0%	384	425	+ 10.7%
Closed Sales	57	69	+ 21.1%	262	254	- 3.1%
Median Sales Price	\$80,500	\$110,000	+ 36.6%	\$85,000	\$88,500	+ 4.1%
Percent of Original List Price Received at Sale*	88.7%	90.8%	+ 2.3%	89.2%	91.3%	+ 2.3%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

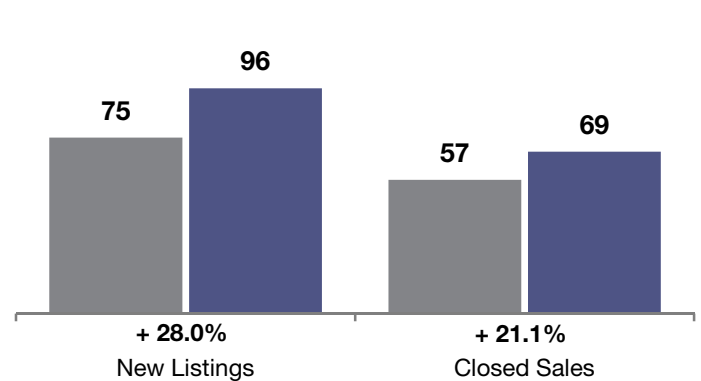
January through December

■ 2012 ■ 2013

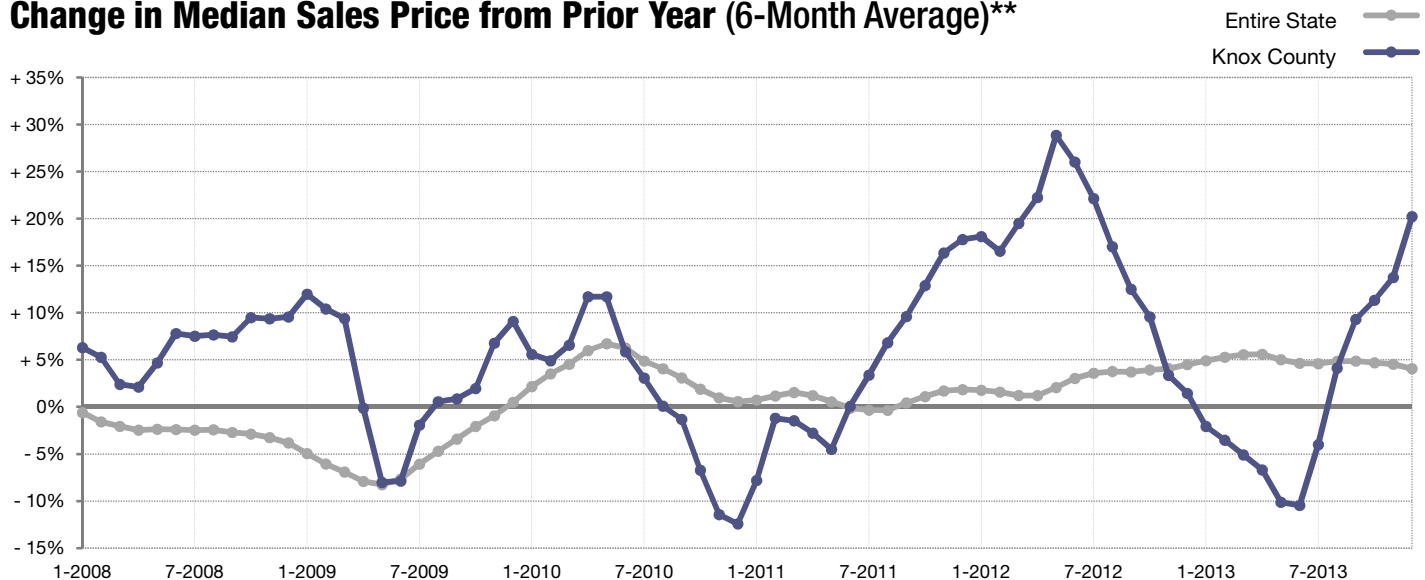


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).
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