

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Knox County

**+ 34.6%**

Change in  
**New Listings**  
Last 3 Mos. Compared  
to a Year Ago

**- 10.1%**

Change in  
**Closed Sales**  
Last 3 Mos. Compared  
to a Year Ago

**+ 21.8%**

Change in  
**Median Sales Price**  
Last 3 Mos. Compared  
to a Year Ago

### Feb through Apr

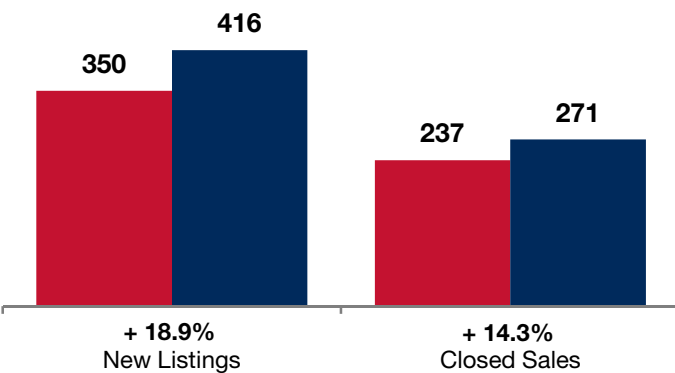
### May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	81	<b>109</b>	+ 34.6%	350	<b>416</b>	+ 18.9%
Closed Sales	69	<b>62</b>	- 10.1%	237	<b>271</b>	+ 14.3%
Median Sales Price	\$68,150	<b>\$83,000</b>	+ 21.8%	\$69,900	<b>\$83,000</b>	+ 18.7%
Percent of Original List Price Received at Sale*	88.8%	<b>90.7%</b>	2.2%	91.0%	<b>90.4%</b>	-0.6%

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

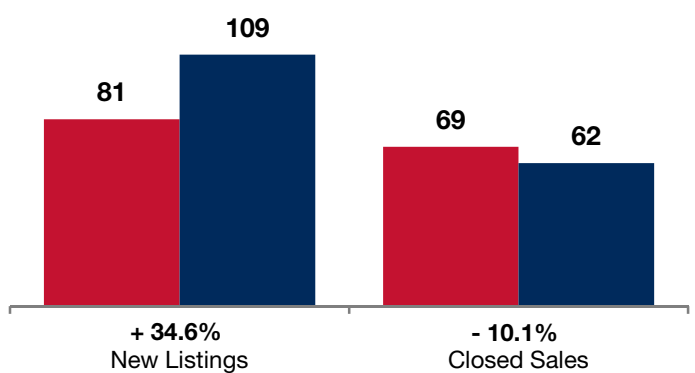
### May through Apr

■ 2011 ■ 2012

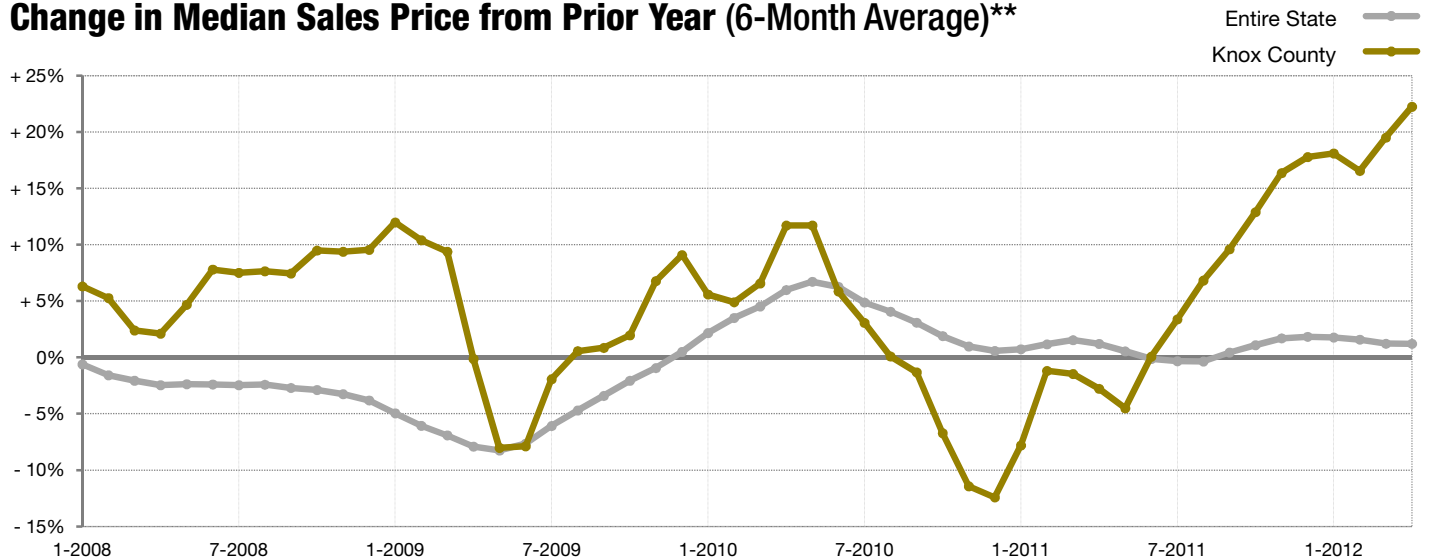


### Feb through Apr

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.