

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Kosciusko County

+ 19.1%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 24.0%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 1.6%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

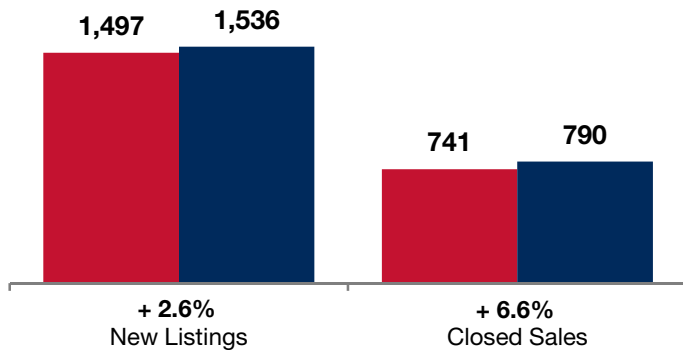
May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	413	492	+ 19.1%	1,497	1,536	+ 2.6%
Closed Sales	154	191	+ 24.0%	741	790	+ 6.6%
Median Sales Price	\$112,000	\$113,750	+ 1.6%	\$125,000	\$120,000	- 4.0%
Percent of Original List Price Received at Sale*	87.2%	90.1%	3.3%	89.0%	88.9%	-0.1%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

May through Apr

■ 2011 ■ 2012

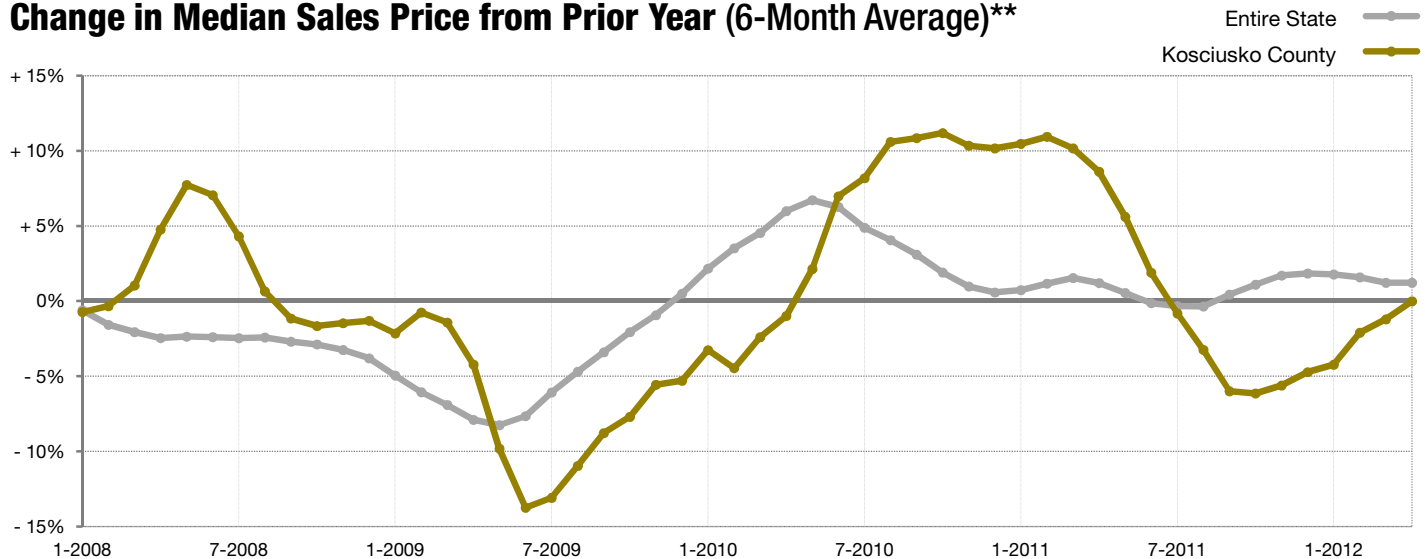


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.