

# Local Market Update – December 2013

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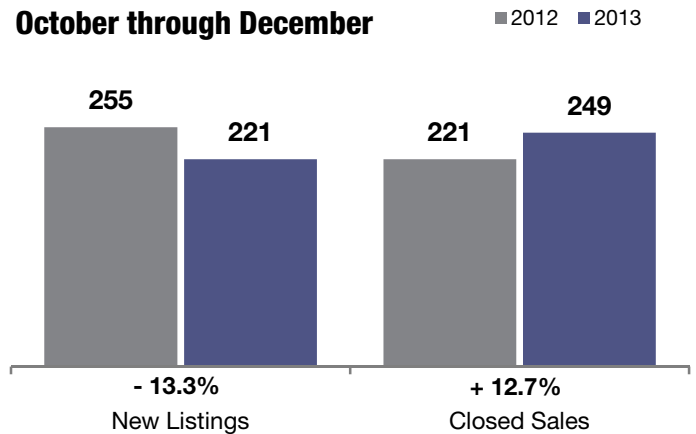
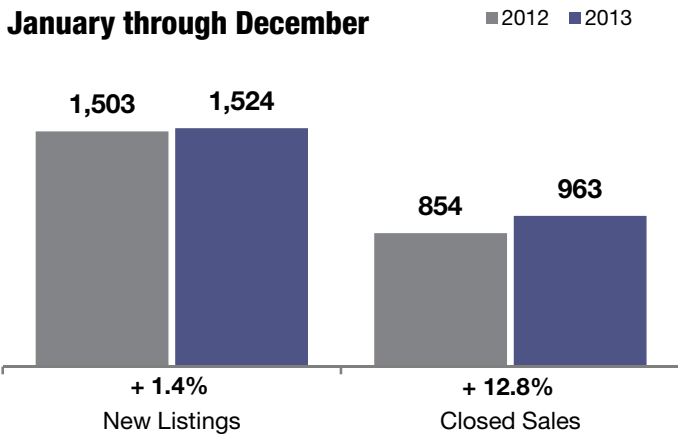


## Kosciusko County

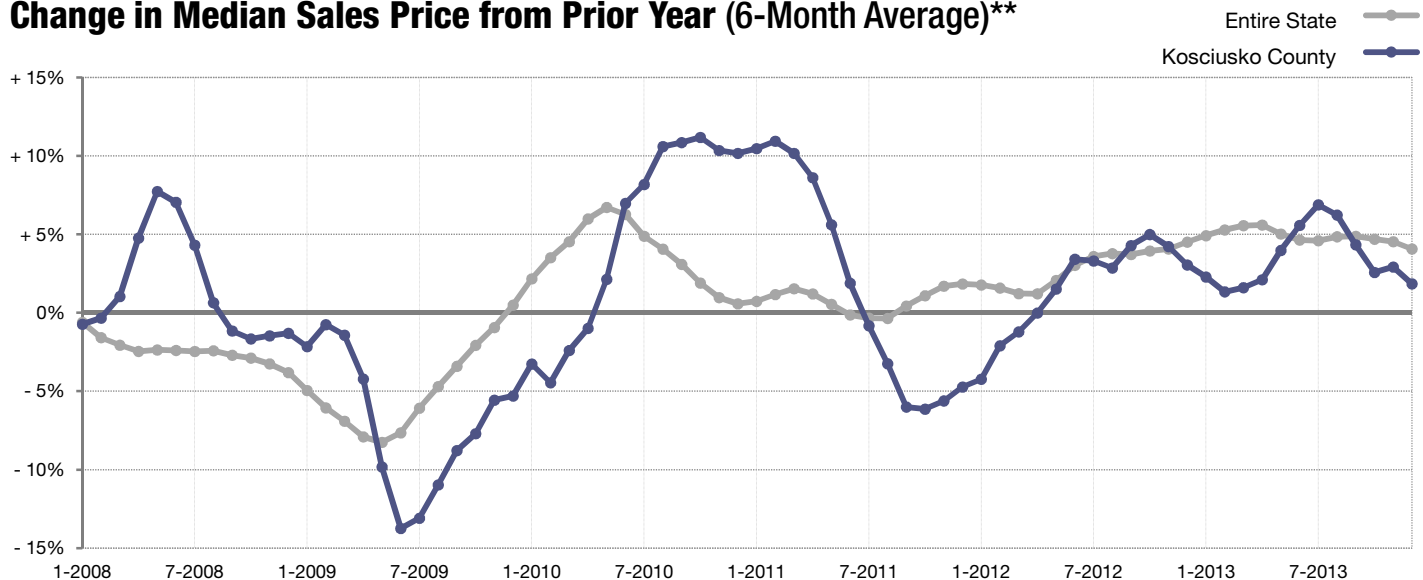
<b>- 13.3%</b>	<b>+ 12.7%</b>	<b>+ 1.6%</b>
Change in <b>New Listings</b>	Change in <b>Closed Sales</b>	Change in <b>Median Sales Price</b>
Last 3 Mos. Compared to a Year Ago	Last 3 Mos. Compared to a Year Ago	Last 3 Mos. Compared to a Year Ago

	October through December			January through December		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	255	221	- 13.3%	1,503	1,524	+ 1.4%
Closed Sales	221	249	+ 12.7%	854	963	+ 12.8%
Median Sales Price	\$127,900	\$130,000	+ 1.6%	\$123,700	\$127,700	+ 3.2%
Percent of Original List Price Received at Sale*	90.8%	89.8%	- 1.1%	90.1%	91.1%	+ 1.1%

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).  
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