

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Lagrange County

- 18.3%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

- 32.8%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 4.3%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

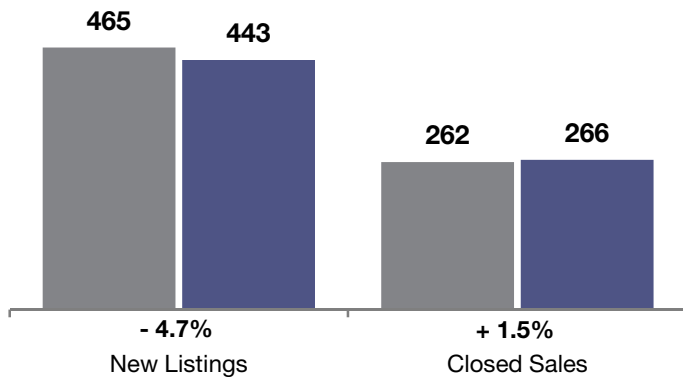
October through December **January through December**

	2012	2013	+ / -	2012	2013	+ / -
New Listings	71	58	- 18.3%	465	443	- 4.7%
Closed Sales	67	45	- 32.8%	262	266	+ 1.5%
Median Sales Price	\$101,000	\$105,300	+ 4.3%	\$105,450	\$105,000	- 0.4%
Percent of Original List Price Received at Sale*	87.6%	90.1%	+ 2.9%	87.9%	91.1%	+ 3.6%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

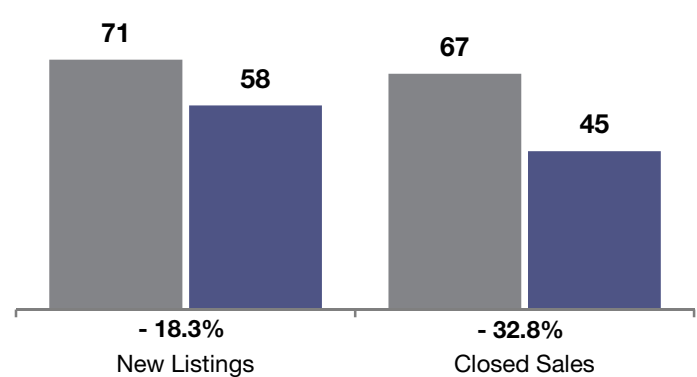
January through December

■ 2012 ■ 2013

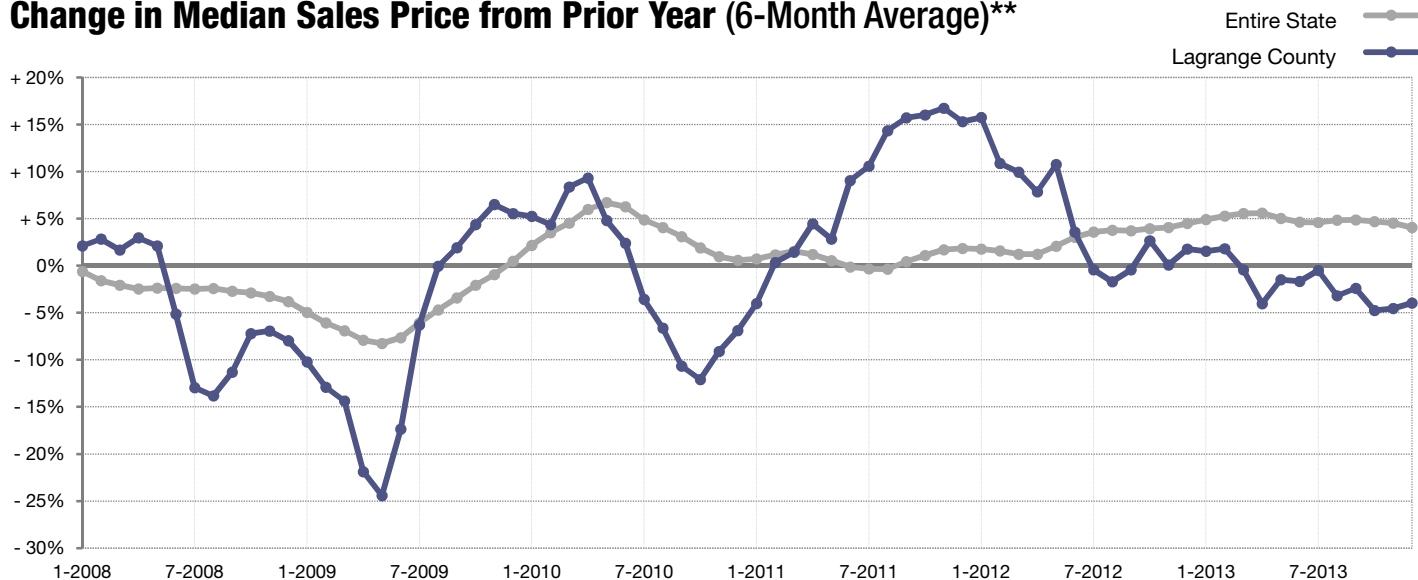


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.