

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Lagrange County

- 4.8%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 22.5%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 0.6%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	147	140	- 4.8%	507	487	- 3.9%
Closed Sales	40	49	+ 22.5%	219	249	+ 13.7%
Median Sales Price	\$85,000	\$84,500	- 0.6%	\$97,900	\$108,000	+ 10.3%
Percent of Original List Price Received at Sale*	82.9%	87.0%	4.9%	85.7%	87.6%	2.3%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

May through Apr

■ 2011 ■ 2012

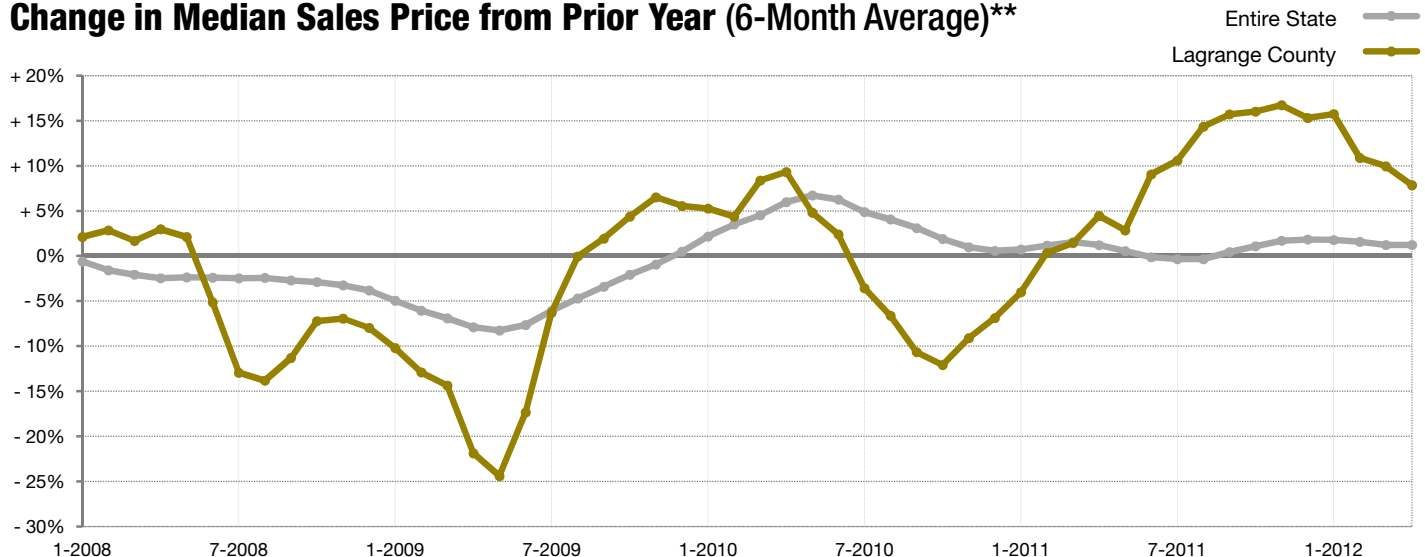


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.