

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



LaPorte County

- 10.2%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

- 3.9%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 8.3%

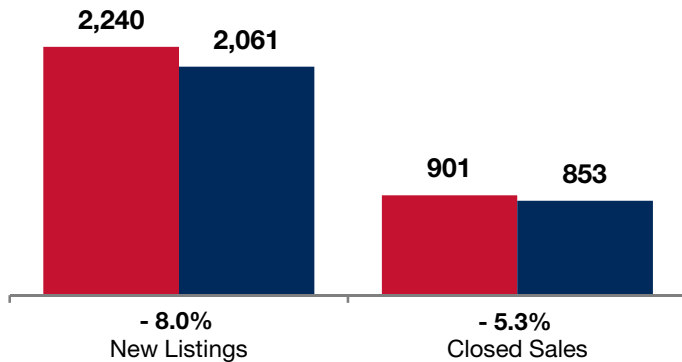
Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

	Feb through Apr			May through Apr		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	609	547	- 10.2%	2,240	2,061	- 8.0%
Closed Sales	206	198	- 3.9%	901	853	- 5.3%
Median Sales Price	\$90,500	\$98,000	+ 8.3%	\$100,300	\$101,000	+ 0.7%
Percent of Original List Price Received at Sale*	87.7%	90.1%	2.7%	89.8%	88.8%	-1.2%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

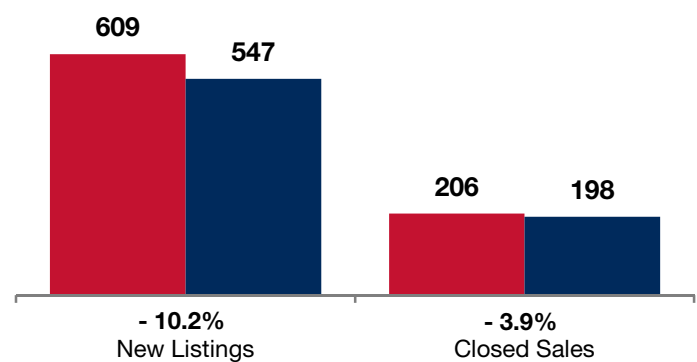
May through Apr

■ 2011 ■ 2012

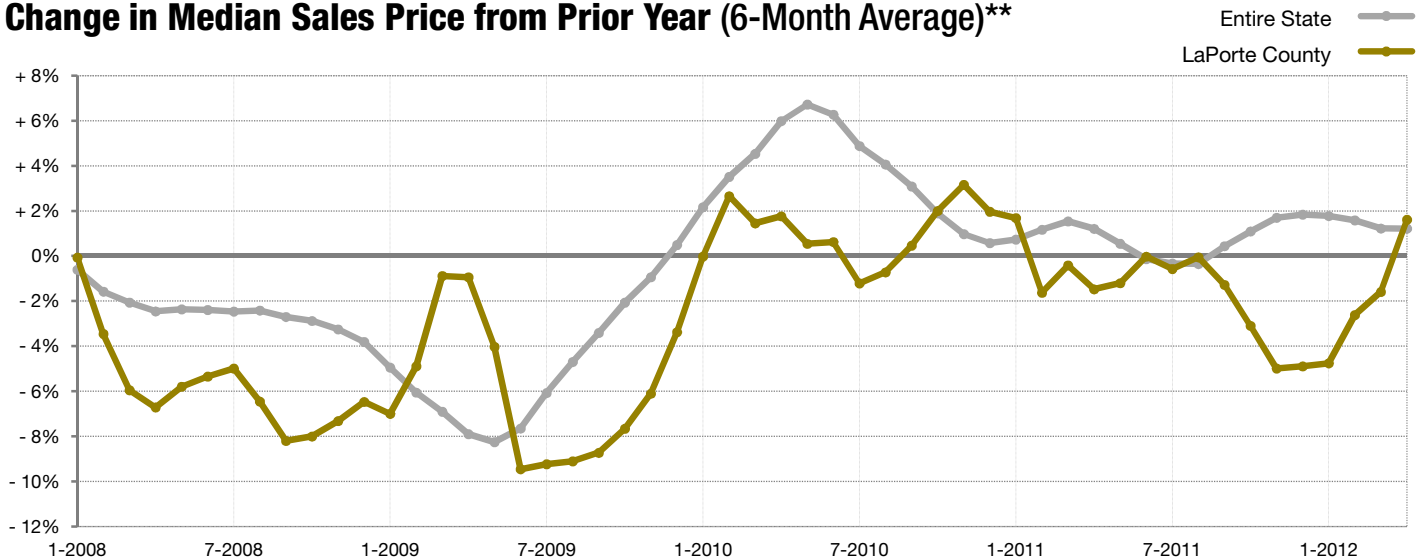


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.