

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



LaPorte County

+ 12.0%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 11.8%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 7.1%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

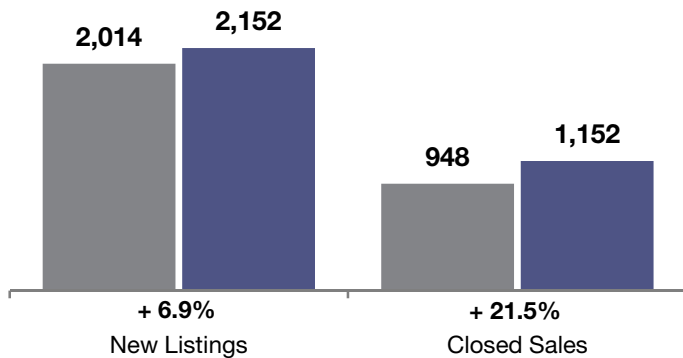
October through December **January through December**

	2012	2013	+ / -	2012	2013	+ / -
New Listings	368	412	+ 12.0%	2,014	2,152	+ 6.9%
Closed Sales	229	256	+ 11.8%	948	1,152	+ 21.5%
Median Sales Price	\$99,900	\$107,000	+ 7.1%	\$102,000	\$114,000	+ 11.8%
Percent of Original List Price Received at Sale*	88.1%	90.2%	+ 2.3%	89.7%	90.0%	+ 0.3%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January through December

■ 2012 ■ 2013

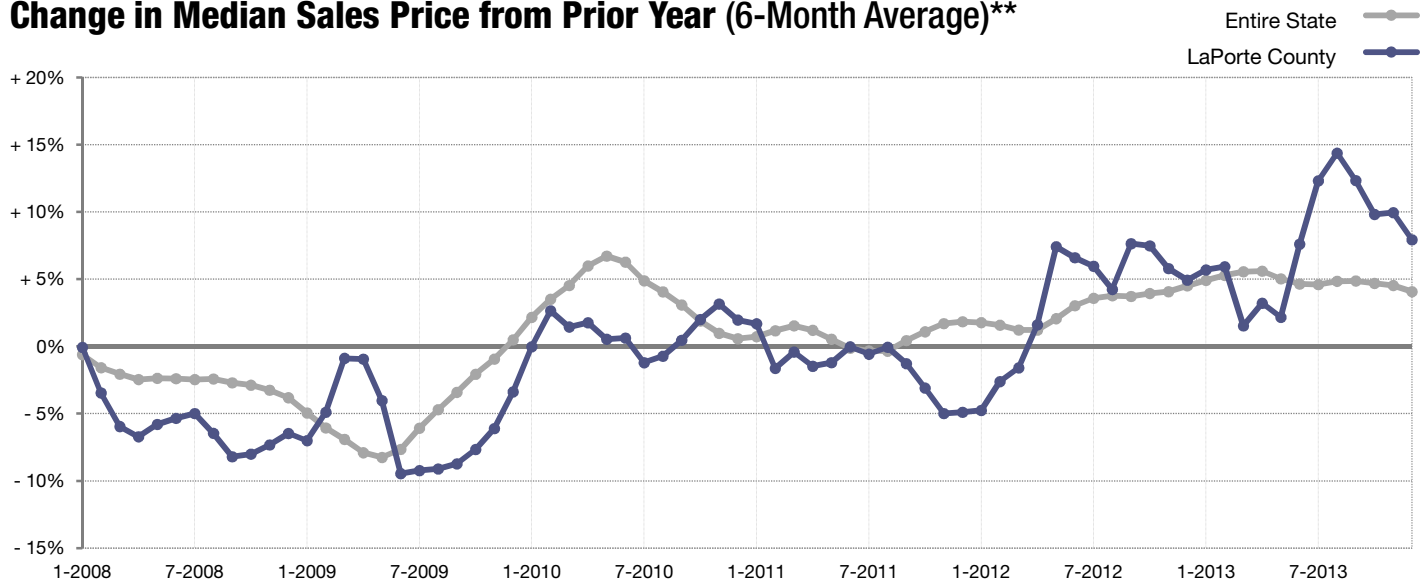


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.