

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Lawrence County

- 2.9%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 1.9%

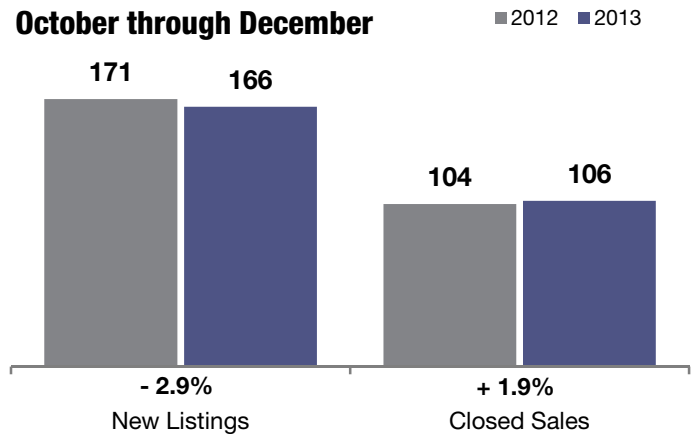
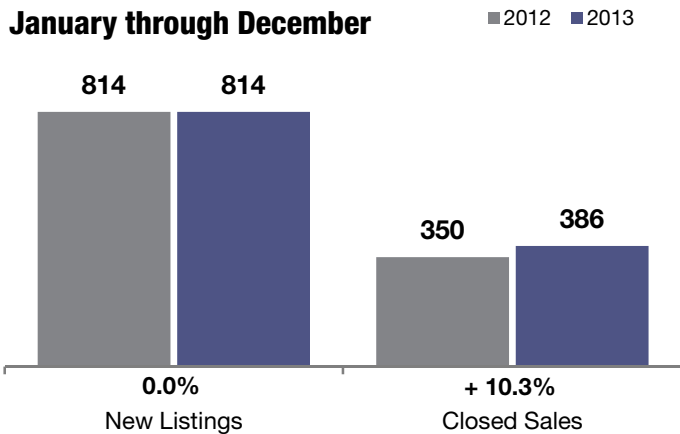
Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 20.2%

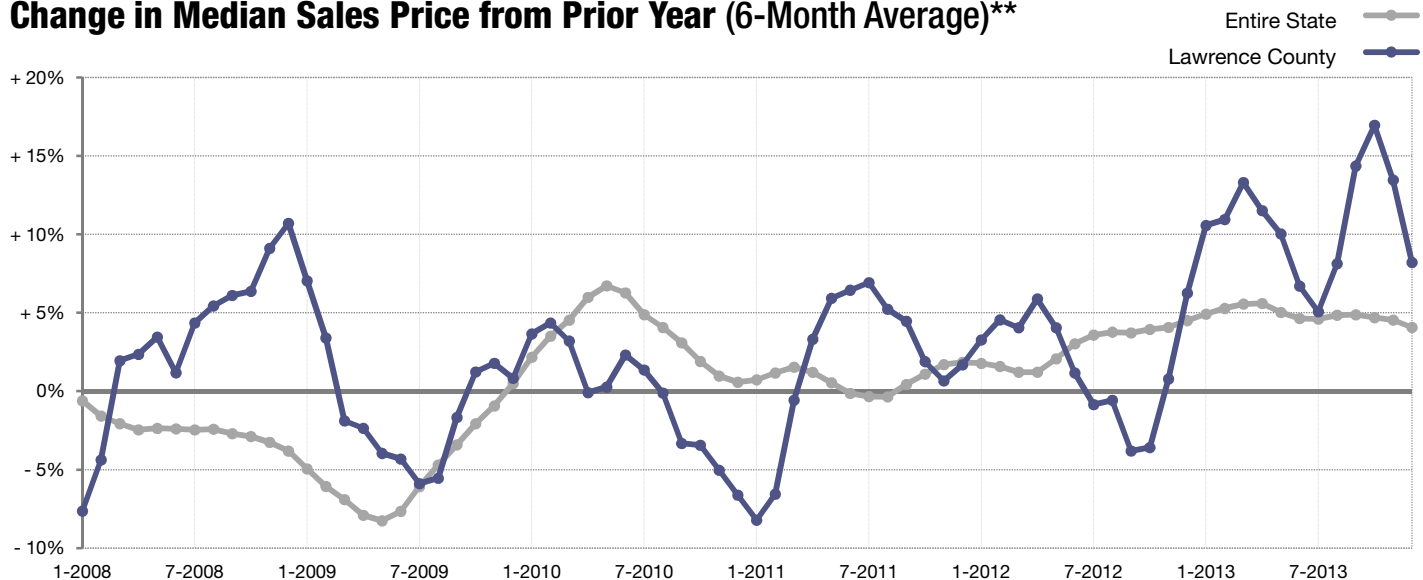
Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

	October through December			January through December		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	171	166	- 2.9%	814	814	0.0%
Closed Sales	104	106	+ 1.9%	350	386	+ 10.3%
Median Sales Price	\$95,250	\$76,000	- 20.2%	\$79,429	\$82,500	+ 3.9%
Percent of Original List Price Received at Sale*	87.1%	86.5%	- 0.7%	88.4%	87.0%	- 1.5%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.