

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Madison County

- 1.4%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

- 2.1%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 15.0%

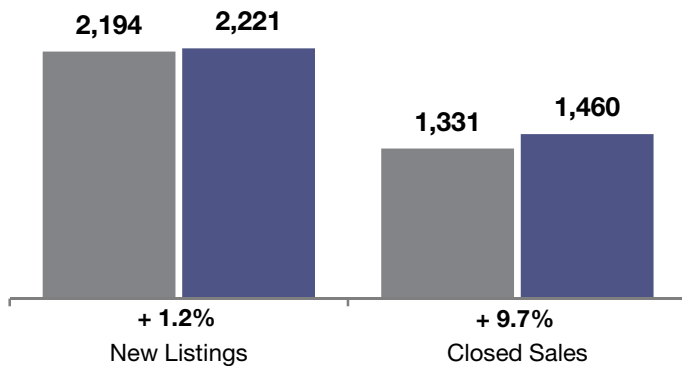
Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

	October through December			January through December		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	438	432	- 1.4%	2,194	2,221	+ 1.2%
Closed Sales	376	368	- 2.1%	1,331	1,460	+ 9.7%
Median Sales Price	\$90,000	\$76,525	- 15.0%	\$79,250	\$79,900	+ 0.8%
Percent of Original List Price Received at Sale*	87.1%	87.6%	+ 0.6%	86.6%	87.9%	+ 1.5%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January through December

■ 2012 ■ 2013

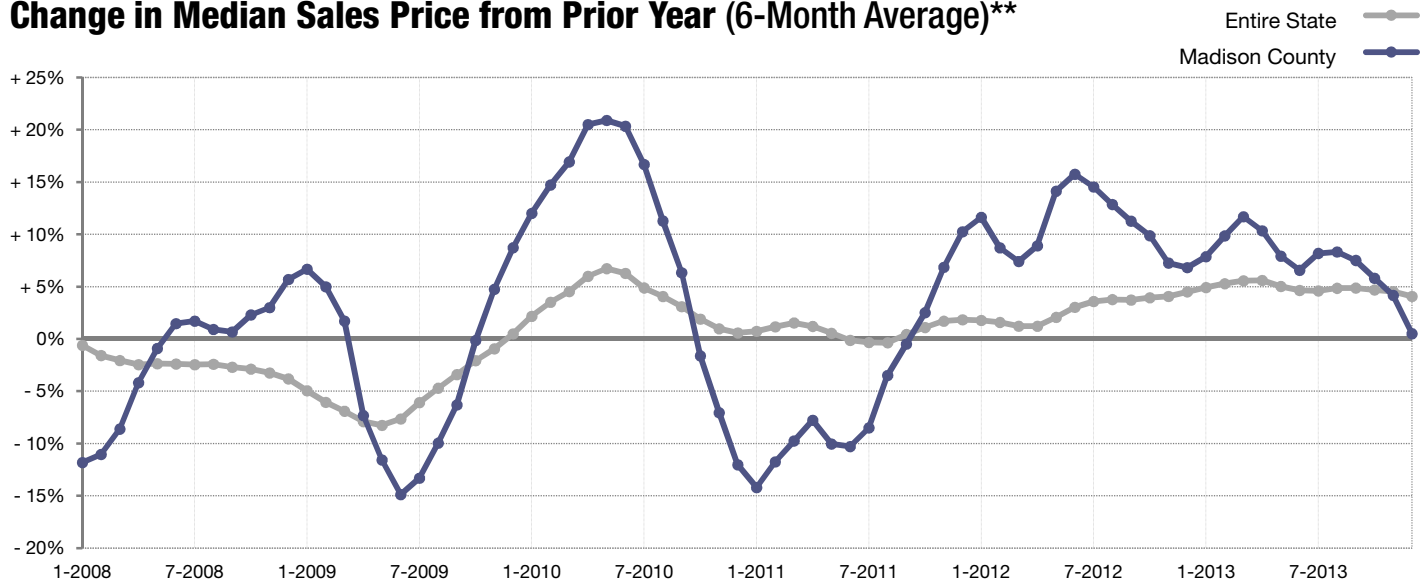


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.