

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Madison County

+ 19.5%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 22.3%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 19.0%

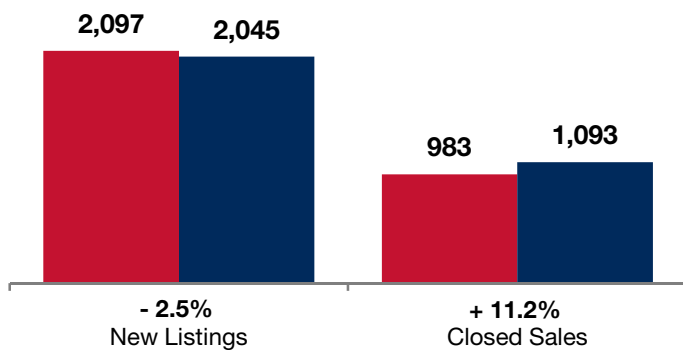
Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

	Feb through Apr			May through Apr		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	507	606	+ 19.5%	2,097	2,045	- 2.5%
Closed Sales	238	291	+ 22.3%	983	1,093	+ 11.2%
Median Sales Price	\$63,050	\$75,000	+ 19.0%	\$68,000	\$75,000	+ 10.3%
Percent of Original List Price Received at Sale*	86.5%	85.7%	-0.9%	87.3%	85.8%	-1.7%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

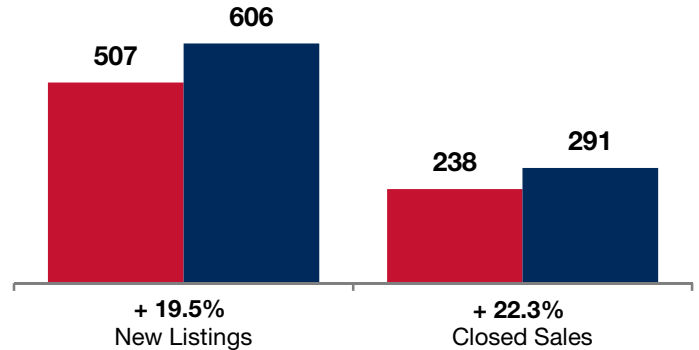
May through Apr

■ 2011 ■ 2012

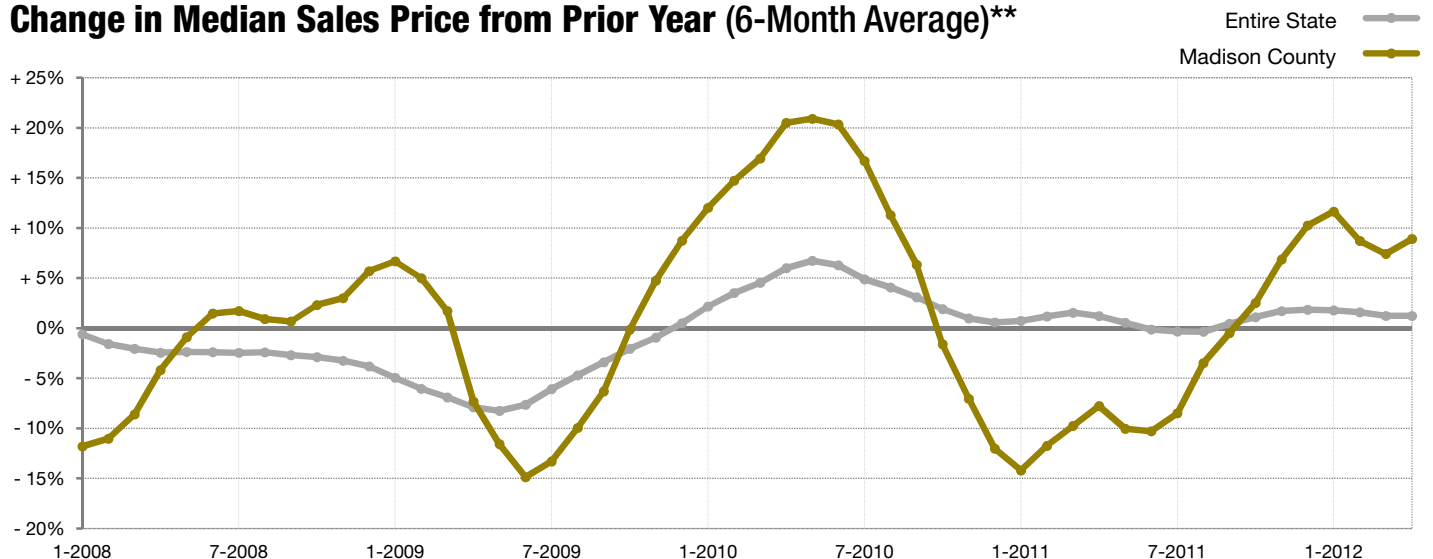


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.