

# Local Market Update – April 2012

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## Marion County

**- 1.3%**

Change in  
**New Listings**  
Last 3 Mos. Compared  
to a Year Ago

**+ 17.7%**

Change in  
**Closed Sales**  
Last 3 Mos. Compared  
to a Year Ago

**+ 9.9%**

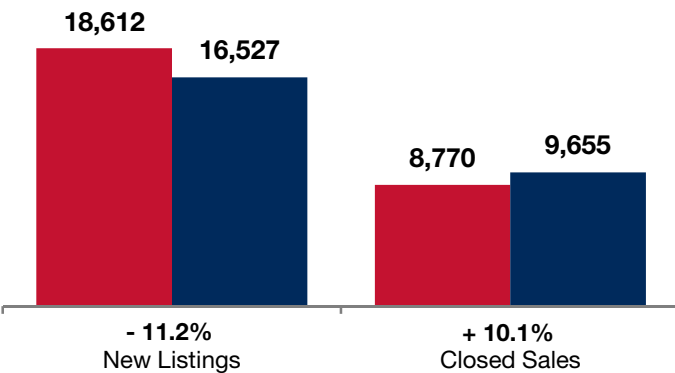
Change in  
**Median Sales Price**  
Last 3 Mos. Compared  
to a Year Ago

	Feb through Apr			May through Apr		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	4,805	<b>4,743</b>	- 1.3%	18,612	<b>16,527</b>	- 11.2%
Closed Sales	2,044	<b>2,406</b>	+ 17.7%	8,770	<b>9,655</b>	+ 10.1%
Median Sales Price	\$90,000	<b>\$98,900</b>	+ 9.9%	\$95,000	<b>\$99,900</b>	+ 5.2%
Percent of Original List Price Received at Sale*	88.4%	<b>87.7%</b>	-0.8%	89.7%	<b>87.1%</b>	-2.8%

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

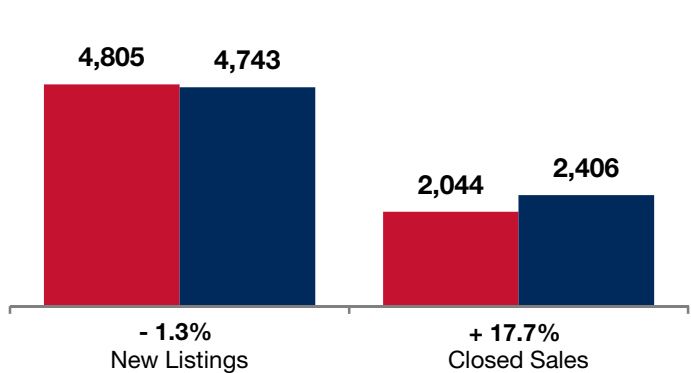
### May through Apr

■ 2011 ■ 2012

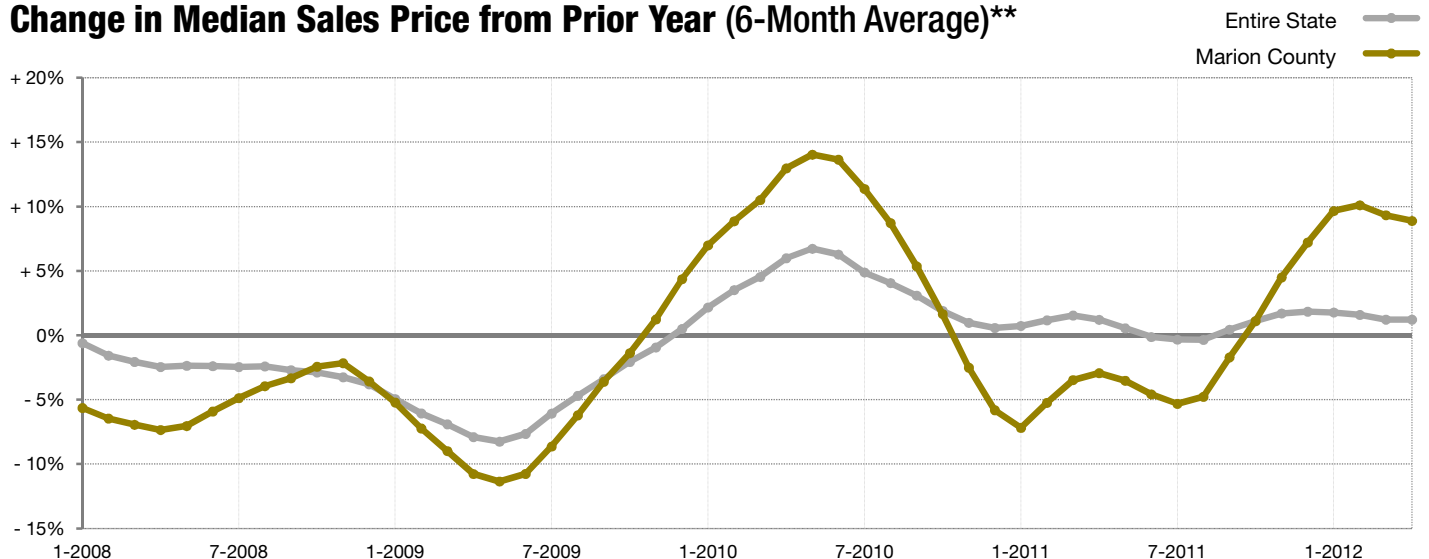


### Feb through Apr

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.