

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Marion County

+ 5.4%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 4.4%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 6.7%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

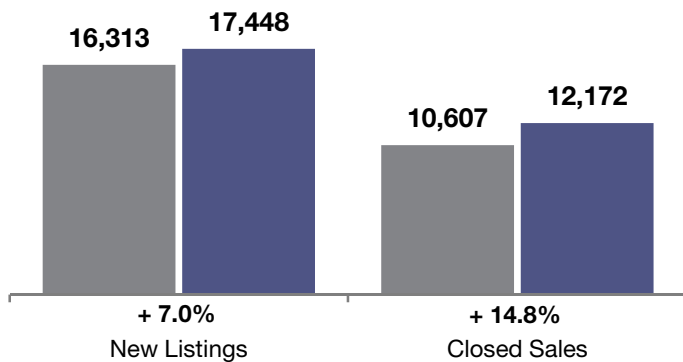
October through December **January through December**

	2012	2013	+ / -	2012	2013	+ / -
New Listings	3,028	3,193	+ 5.4%	16,313	17,448	+ 7.0%
Closed Sales	2,500	2,609	+ 4.4%	10,607	12,172	+ 14.8%
Median Sales Price	\$103,000	\$109,900	+ 6.7%	\$105,000	\$111,000	+ 5.7%
Percent of Original List Price Received at Sale*	87.7%	90.5%	+ 3.2%	88.3%	90.5%	+ 2.5%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January through December

■ 2012 ■ 2013

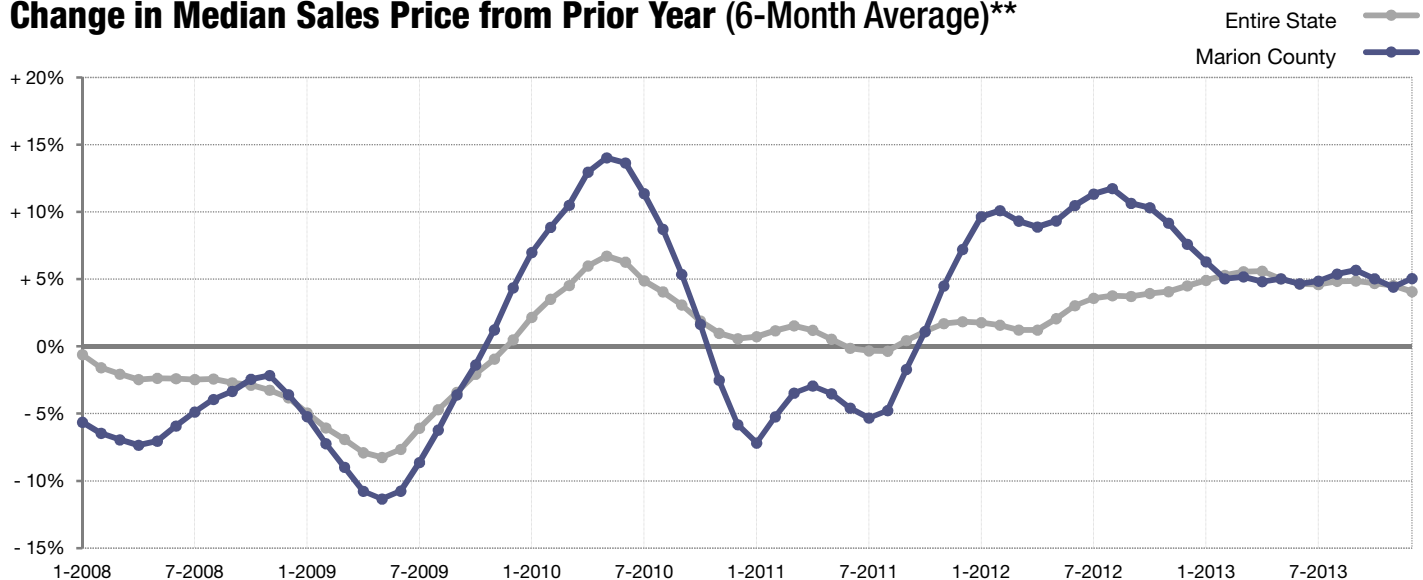


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.