

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Marshall County

**+ 8.4%**

Change in  
**New Listings**  
Last 3 Mos. Compared  
to a Year Ago

**- 1.3%**

Change in  
**Closed Sales**  
Last 3 Mos. Compared  
to a Year Ago

**- 8.2%**

Change in  
**Median Sales Price**  
Last 3 Mos. Compared  
to a Year Ago

### Feb through Apr

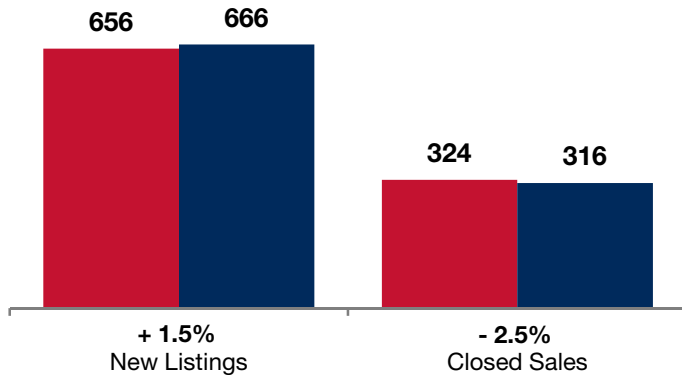
### May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	166	180	+ 8.4%	656	666	+ 1.5%
Closed Sales	75	74	- 1.3%	324	316	- 2.5%
Median Sales Price	\$97,500	<b>\$89,500</b>	- 8.2%	\$97,000	<b>\$100,000</b>	+ 3.1%
Percent of Original List Price Received at Sale*	92.9%	<b>89.6%</b>	-3.5%	92.9%	<b>91.2%</b>	-1.8%

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

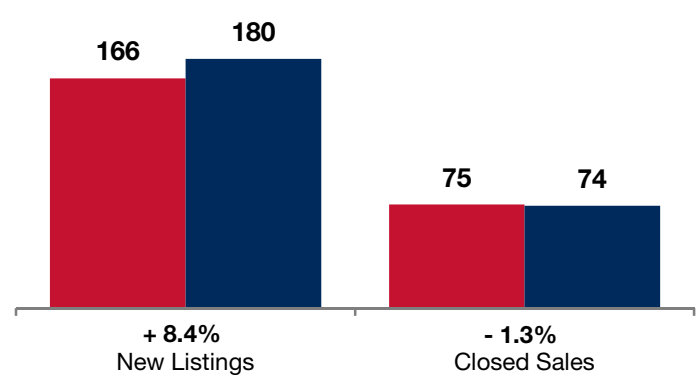
### May through Apr

■ 2011 ■ 2012

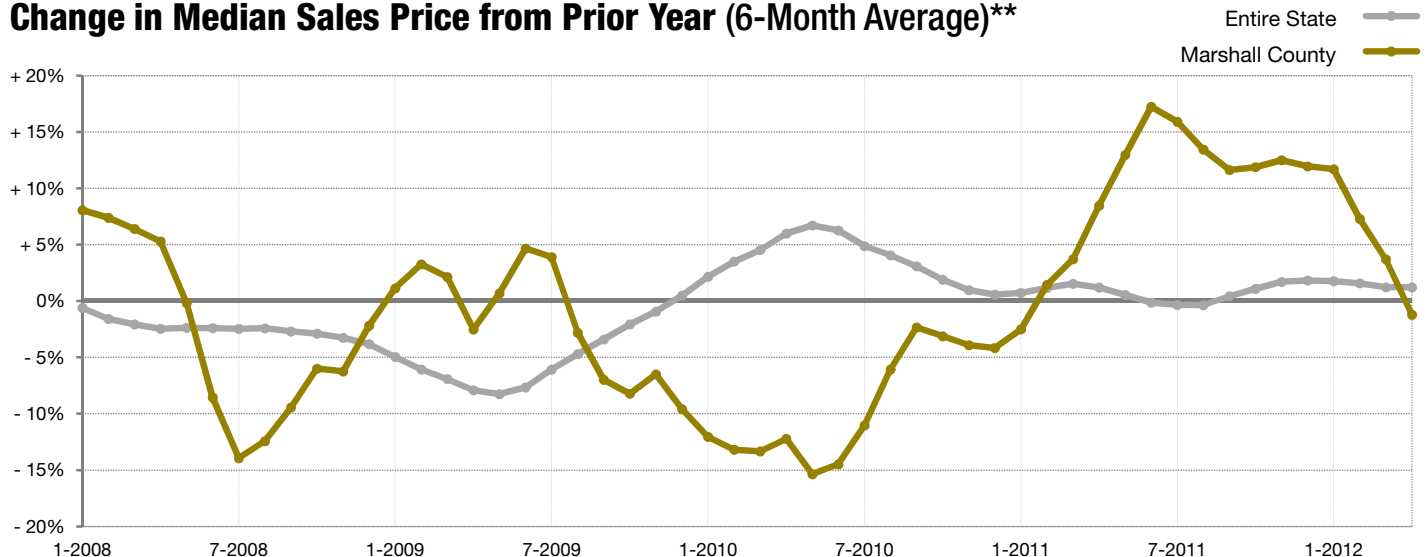


### Feb through Apr

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.