

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Marshall County

+ 8.6%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 17.0%

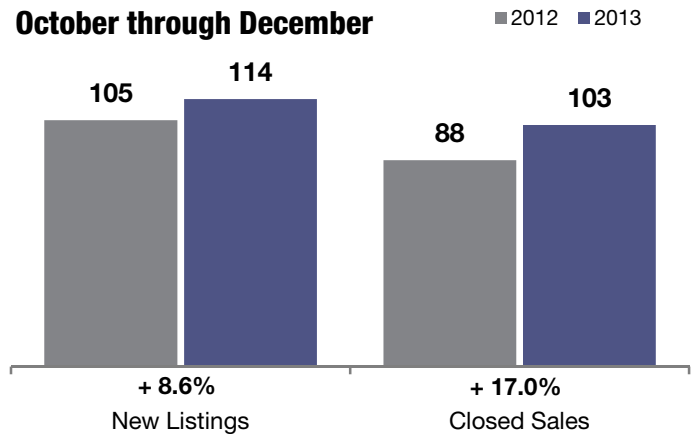
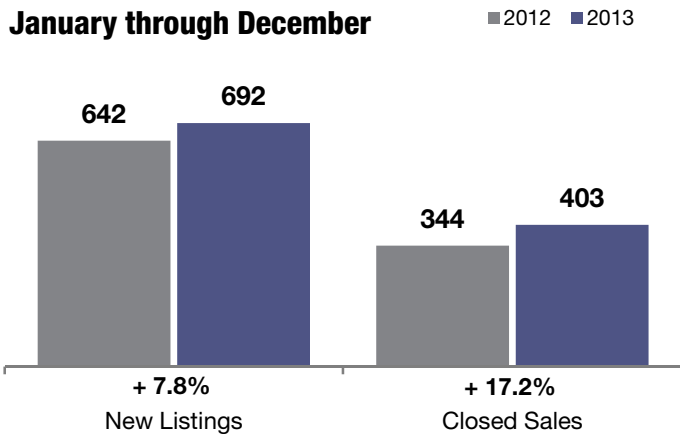
Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 13.4%

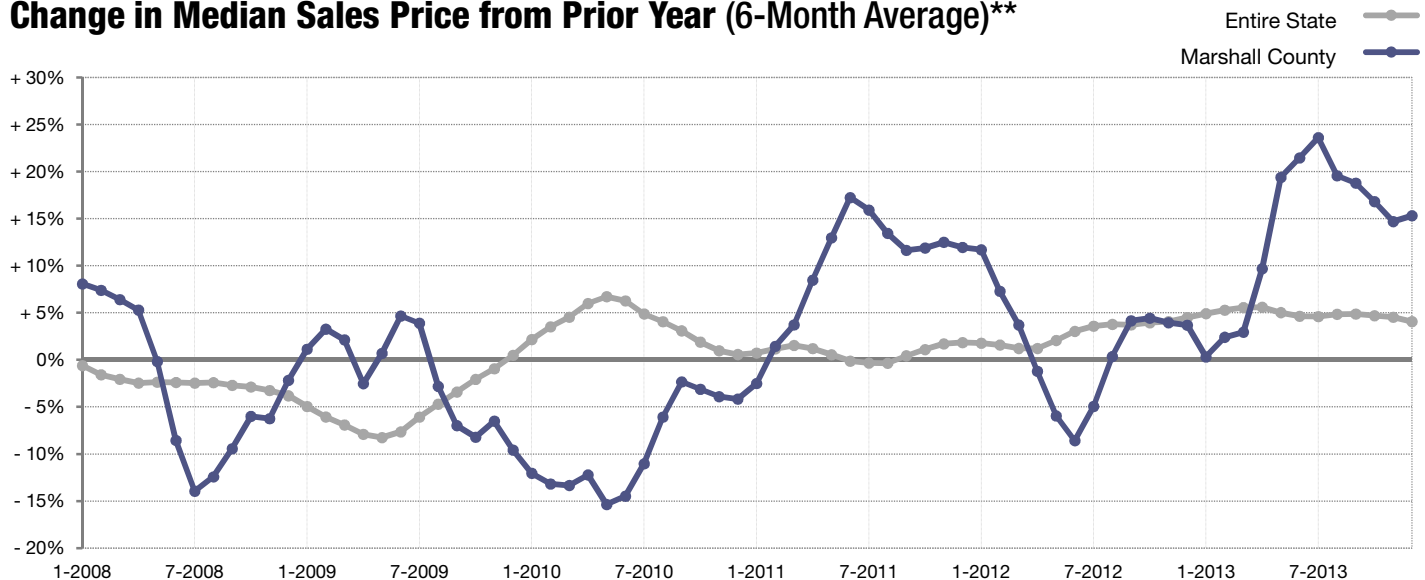
Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

	October through December			January through December		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	105	114	+ 8.6%	642	692	+ 7.8%
Closed Sales	88	103	+ 17.0%	344	403	+ 17.2%
Median Sales Price	\$100,950	\$114,500	+ 13.4%	\$98,500	\$120,000	+ 21.8%
Percent of Original List Price Received at Sale*	93.9%	93.2%	- 0.7%	92.1%	93.5%	+ 1.6%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.