

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Martin County

- 33.3%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

- 66.7%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 9.5%

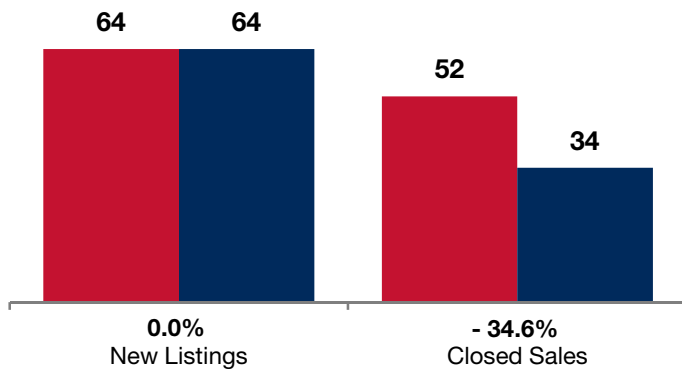
Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

	Feb through Apr			May through Apr		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	18	12	- 33.3%	64	64	0.0%
Closed Sales	15	5	- 66.7%	52	34	- 34.6%
Median Sales Price	\$100,500	\$110,000	+ 9.5%	\$92,500	\$108,750	+ 17.6%
Percent of Original List Price Received at Sale*	91.4%	88.3%	-3.4%	89.5%	84.9%	-5.1%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

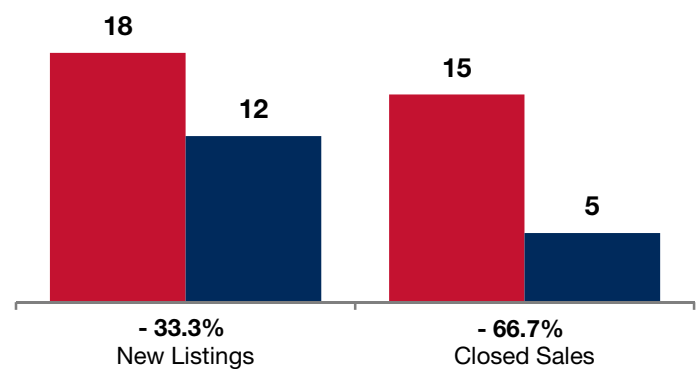
May through Apr

■ 2011 ■ 2012

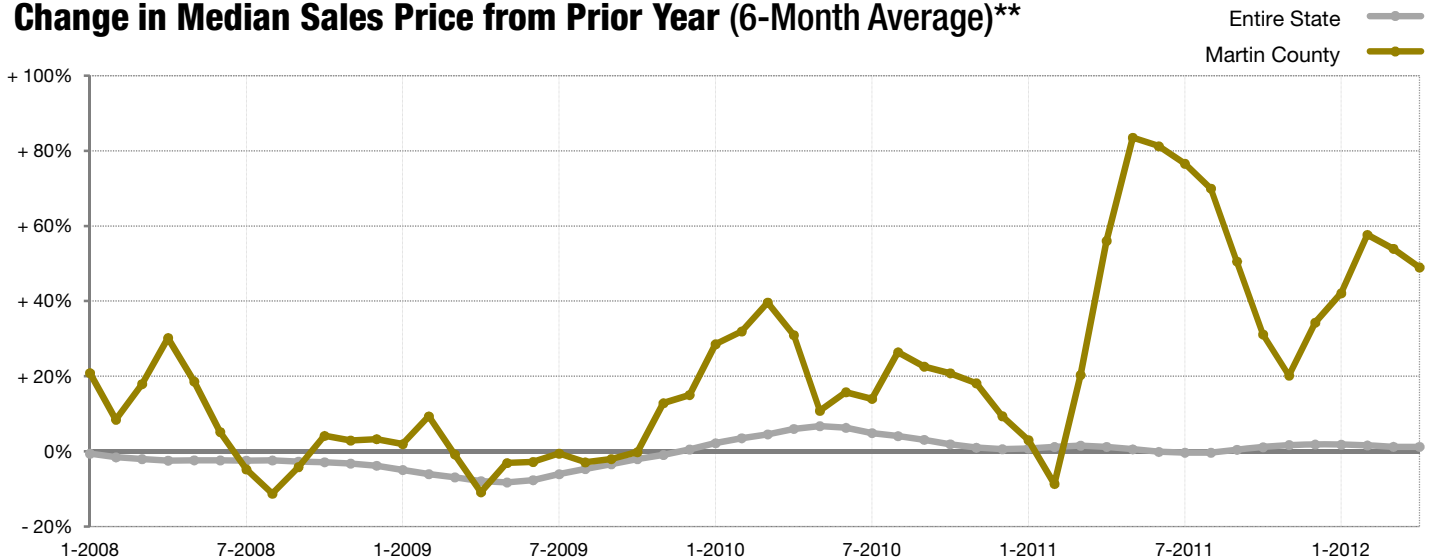


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.