

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Monroe County

+ 7.3%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 24.7%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 10.6%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	863	926	+ 7.3%	2,588	2,705	+ 4.5%
Closed Sales	251	313	+ 24.7%	1,149	1,256	+ 9.3%
Median Sales Price	\$137,850	\$152,500	+ 10.6%	\$148,700	\$150,574	+ 1.3%
Percent of Original List Price Received at Sale*	93.2%	93.1%	-0.1%	94.1%	92.8%	-1.4%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

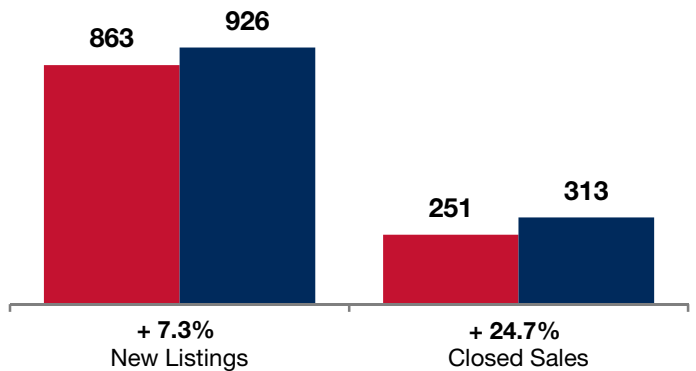
May through Apr

■ 2011 ■ 2012

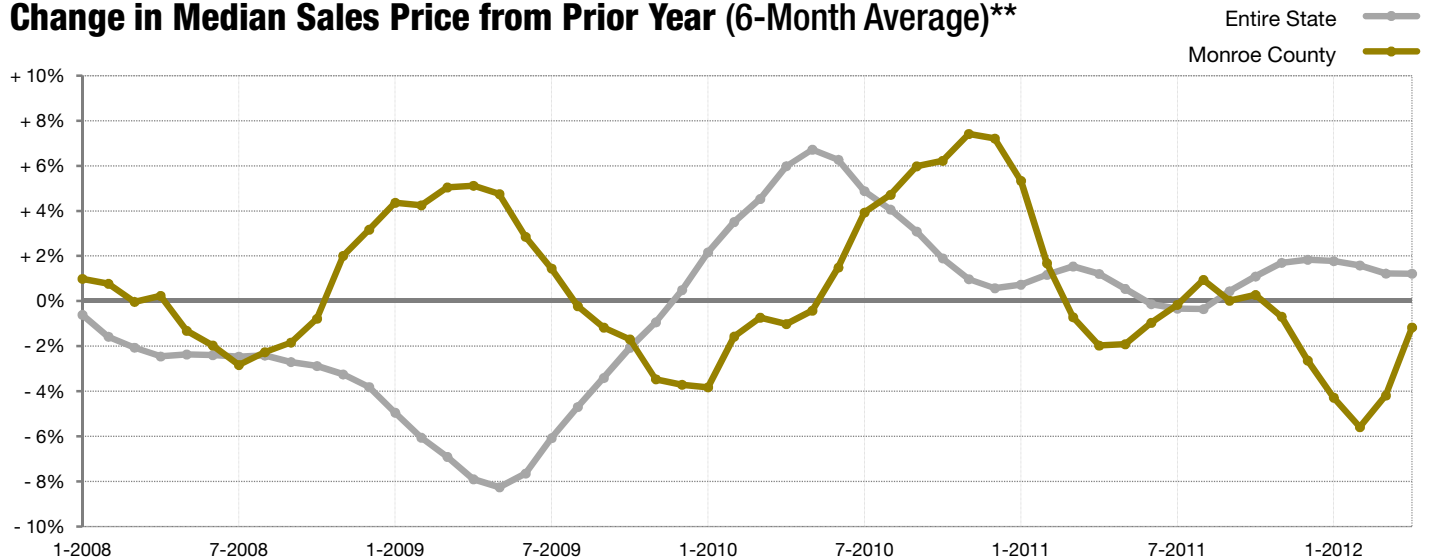


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.