

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Montgomery County

- 11.2%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 18.6%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 8.0%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

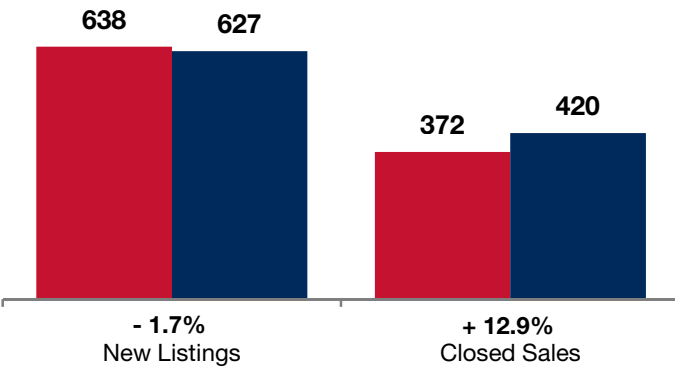
May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	169	150	- 11.2%	638	627	- 1.7%
Closed Sales	70	83	+ 18.6%	372	420	+ 12.9%
Median Sales Price	\$81,500	\$88,000	+ 8.0%	\$86,000	\$92,000	+ 7.0%
Percent of Original List Price Received at Sale*	89.7%	85.5%	-4.7%	88.9%	87.7%	-1.3%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

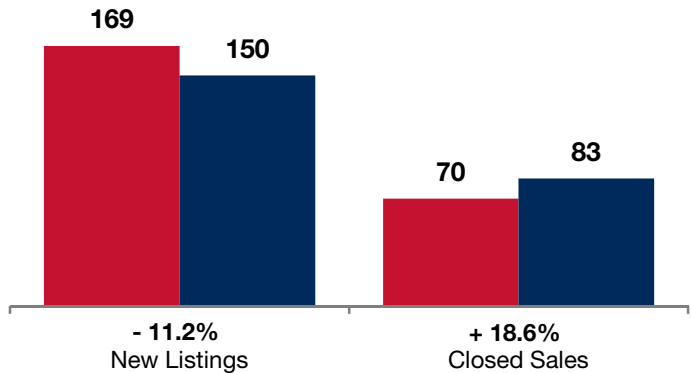
May through Apr

■ 2011 ■ 2012

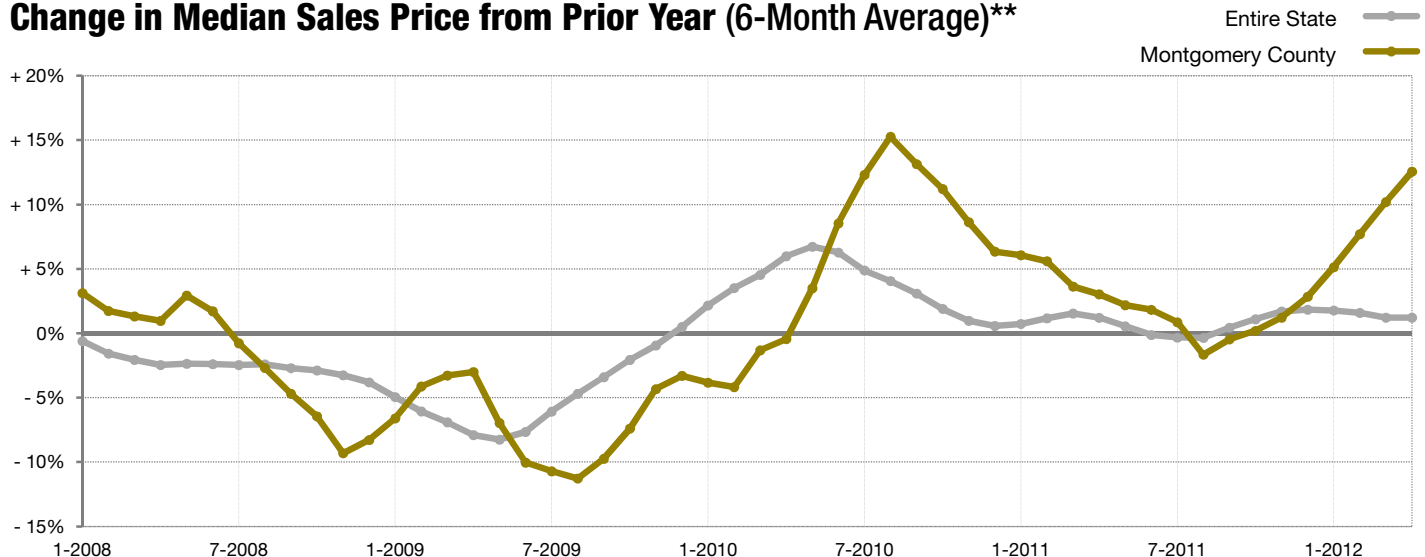


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).
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