

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Morgan County

+ 3.2%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

- 3.4%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 7.0%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

	October through December			January through December		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	249	257	+ 3.2%	1,362	1,480	+ 8.7%
Closed Sales	232	224	- 3.4%	786	935	+ 19.0%
Median Sales Price	\$128,500	\$119,500	- 7.0%	\$129,900	\$131,000	+ 0.8%
Percent of Original List Price Received at Sale*	90.6%	91.0%	+ 0.4%	89.6%	91.8%	+ 2.4%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January through December

■ 2012 ■ 2013

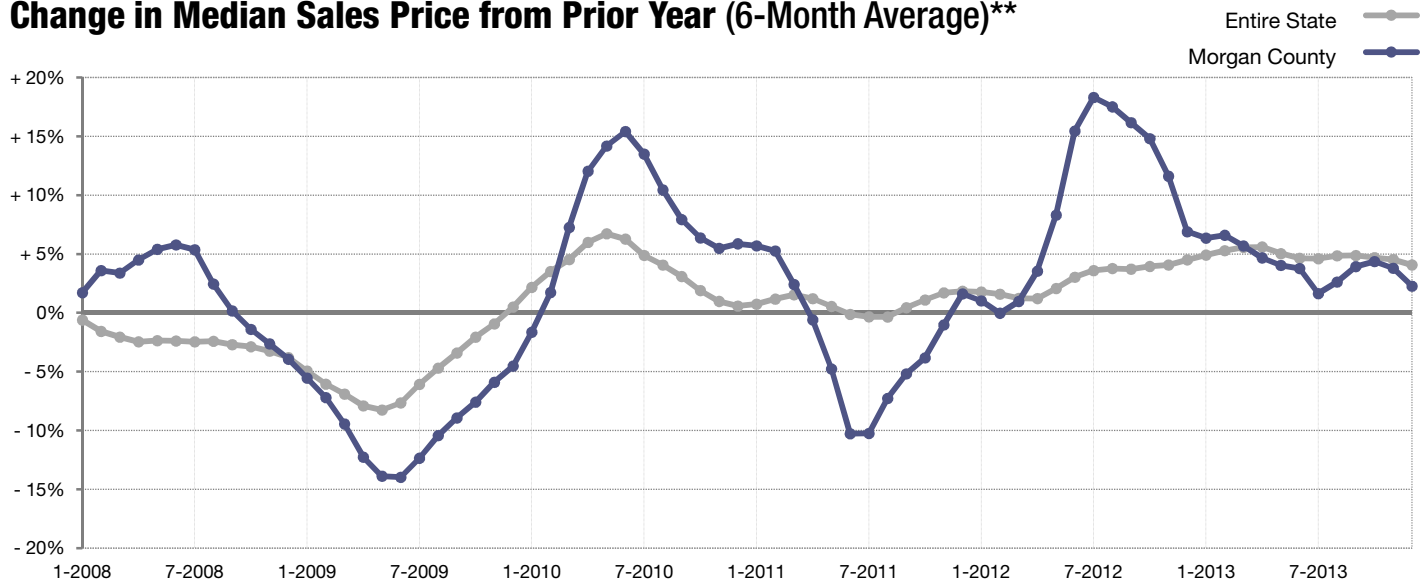


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.