

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Newton County

+ 21.5%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 56.0%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 17.2%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

	October through December			January through December		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	65	79	+ 21.5%	337	326	- 3.3%
Closed Sales	25	39	+ 56.0%	118	136	+ 15.3%
Median Sales Price	\$94,250	\$110,500	+ 17.2%	\$78,500	\$95,000	+ 21.0%
Percent of Original List Price Received at Sale*	89.0%	90.2%	+ 1.4%	89.7%	90.4%	+ 0.7%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

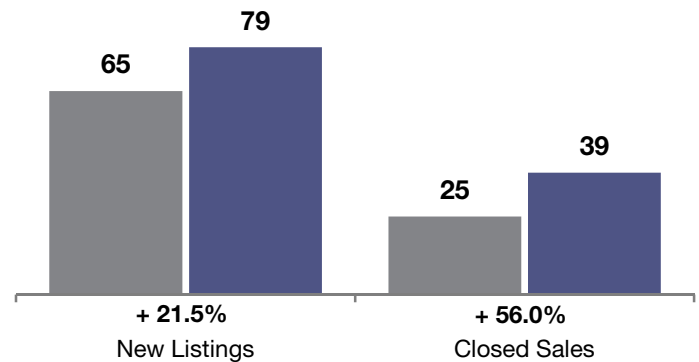
January through December

■ 2012 ■ 2013

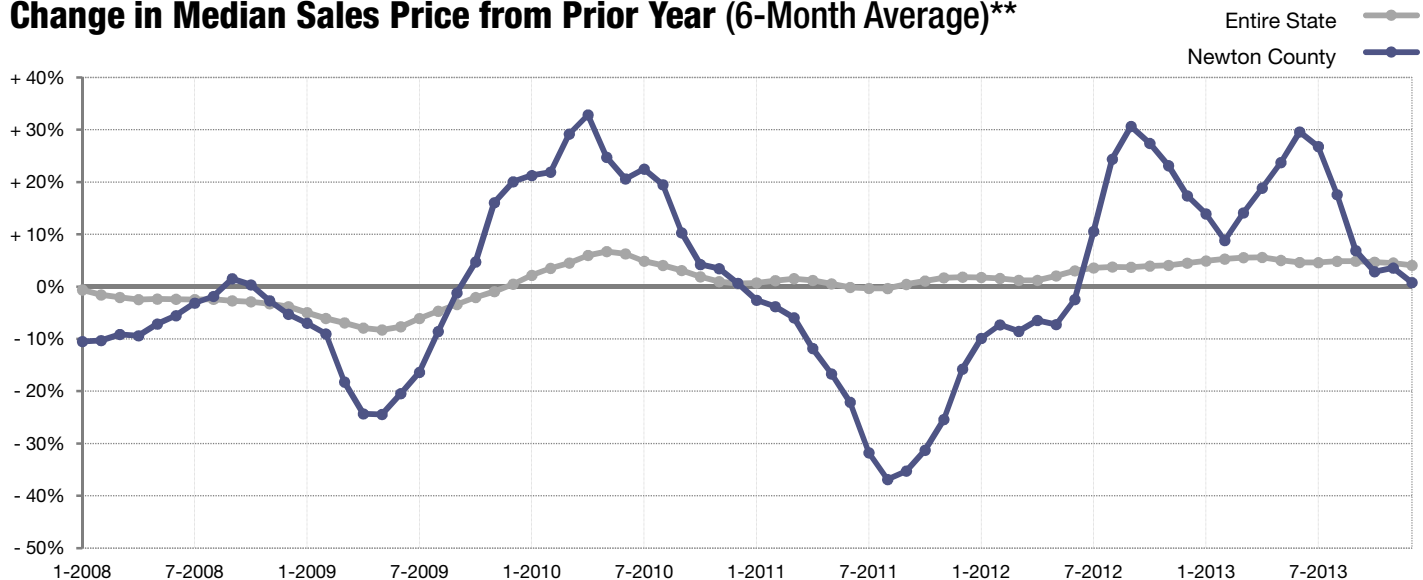


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.