

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Orange County

**+ 7.4%**

Change in  
**New Listings**  
Last 3 Mos. Compared  
to a Year Ago

**+ 100.0%**

Change in  
**Closed Sales**  
Last 3 Mos. Compared  
to a Year Ago

**- 32.2%**

Change in  
**Median Sales Price**  
Last 3 Mos. Compared  
to a Year Ago

### Feb through Apr

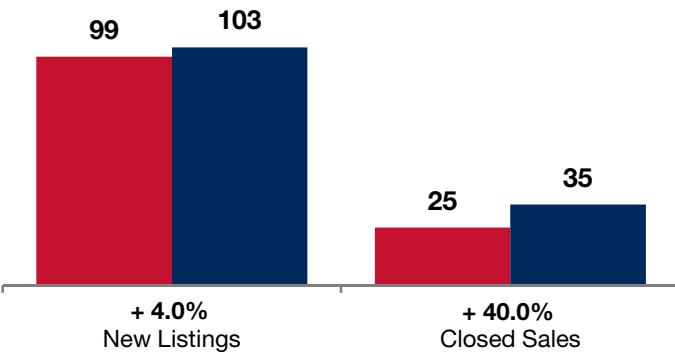
### May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	27	29	+ 7.4%	99	103	+ 4.0%
Closed Sales	4	8	+ 100.0%	25	35	+ 40.0%
Median Sales Price	\$44,250	\$30,000	- 32.2%	\$50,000	\$51,250	+ 2.5%
Percent of Original List Price Received at Sale*	95.5%	85.3%	-10.7%	93.1%	88.4%	-5.0%

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

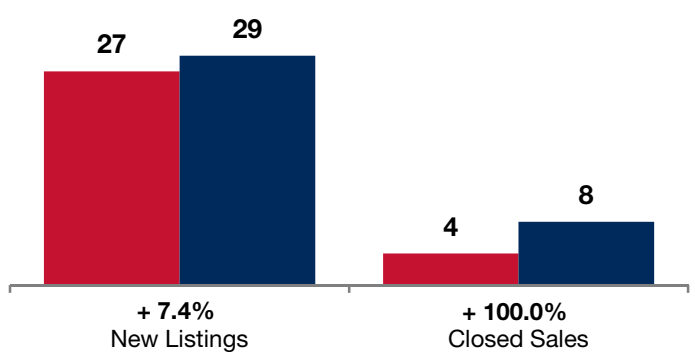
### May through Apr

■ 2011 ■ 2012

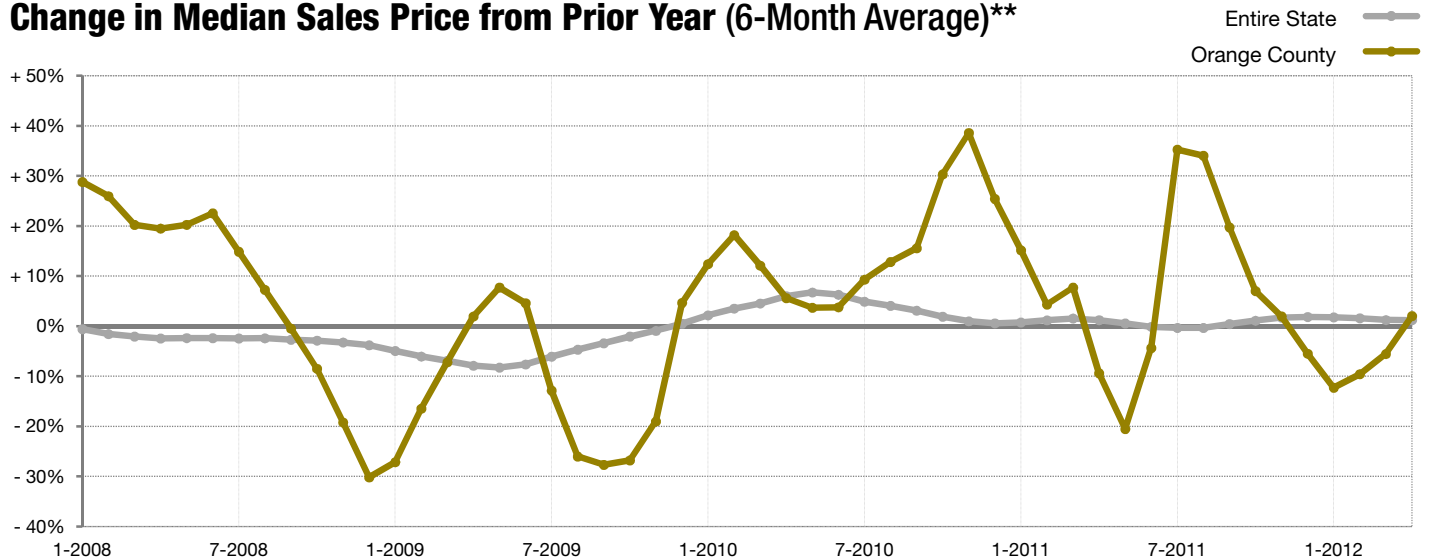


### Feb through Apr

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).  
Powered by 10K Research and Marketing.