

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Owen County

+ 4.8%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 45.0%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 14.5%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

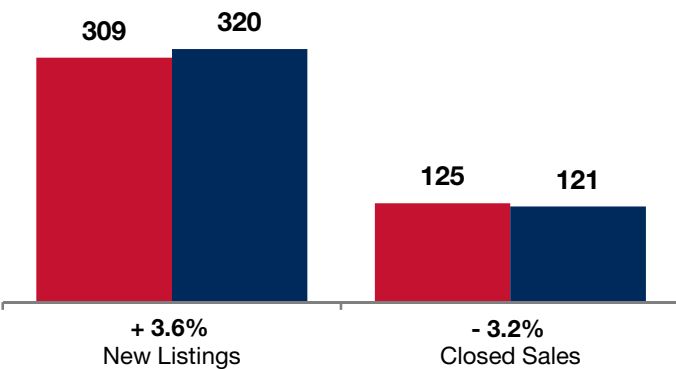
May through Apr

| | 2011 | 2012 | + / - | 2011 | 2012 | + / - |
|--|----------|-----------------|---------|----------|-----------------|---------|
| New Listings | 84 | 88 | + 4.8% | 309 | 320 | + 3.6% |
| Closed Sales | 20 | 29 | + 45.0% | 125 | 121 | - 3.2% |
| Median Sales Price | \$74,700 | \$63,900 | - 14.5% | \$83,500 | \$75,000 | - 10.2% |
| Percent of Original List Price Received at Sale* | 86.5% | 87.5% | 1.1% | 86.0% | 86.1% | 0.2% |

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

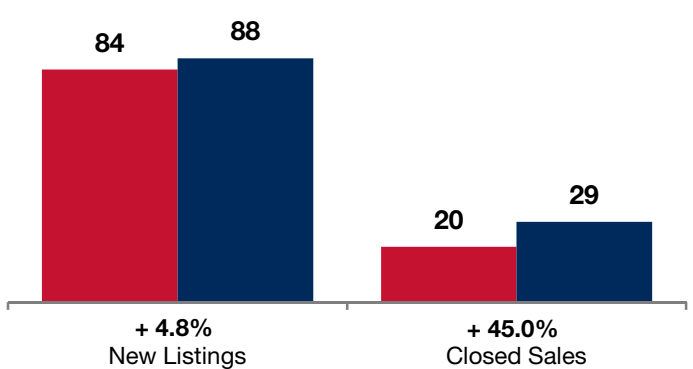
May through Apr

■ 2011 ■ 2012

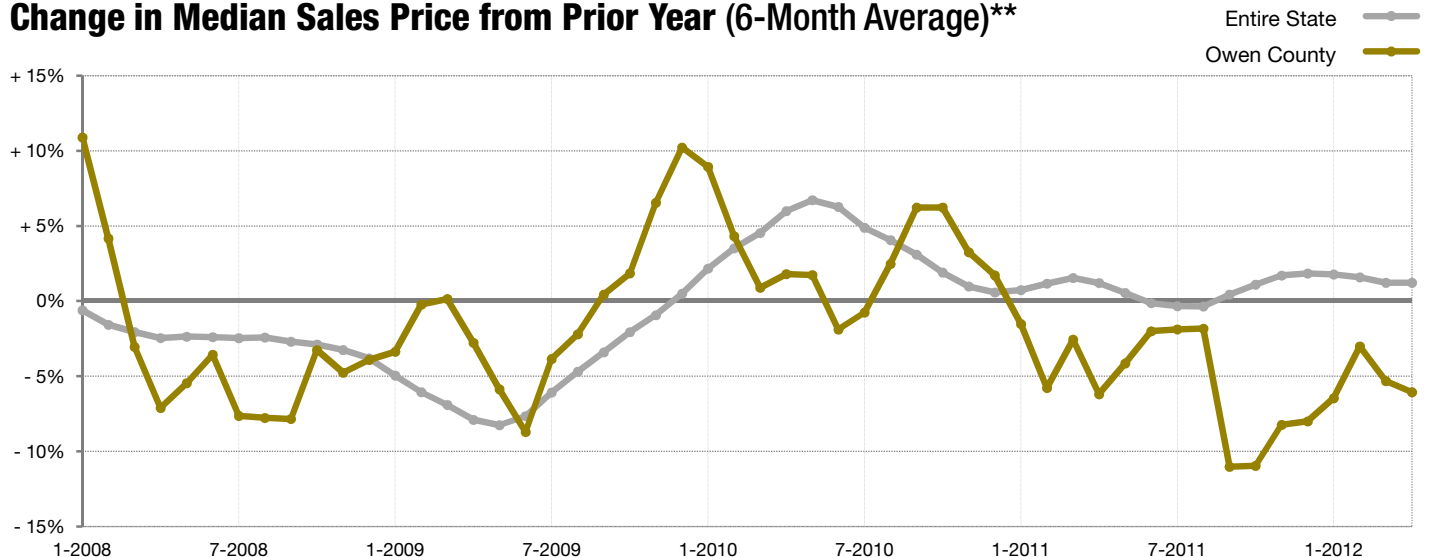


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.