

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Porter County

**- 8.4%**

Change in  
**New Listings**  
Last 3 Mos. Compared  
to a Year Ago

**+ 14.2%**

Change in  
**Closed Sales**  
Last 3 Mos. Compared  
to a Year Ago

**+ 5.3%**

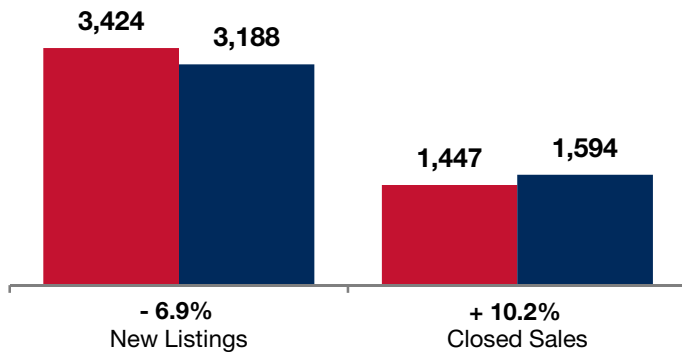
Change in  
**Median Sales Price**  
Last 3 Mos. Compared  
to a Year Ago

	Feb through Apr			May through Apr		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	961	880	- 8.4%	3,424	3,188	- 6.9%
Closed Sales	324	370	+ 14.2%	1,447	1,594	+ 10.2%
Median Sales Price	\$150,650	<b>\$158,700</b>	+ 5.3%	\$155,800	<b>\$156,500</b>	+ 0.4%
Percent of Original List Price Received at Sale*	90.4%	<b>92.2%</b>	2.0%	92.0%	<b>91.9%</b>	-0.1%

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

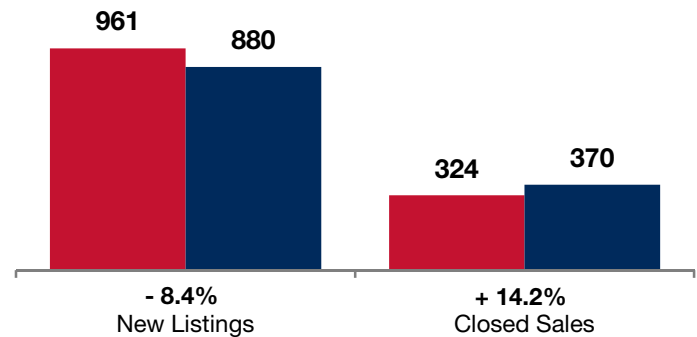
### May through Apr

■ 2011 ■ 2012

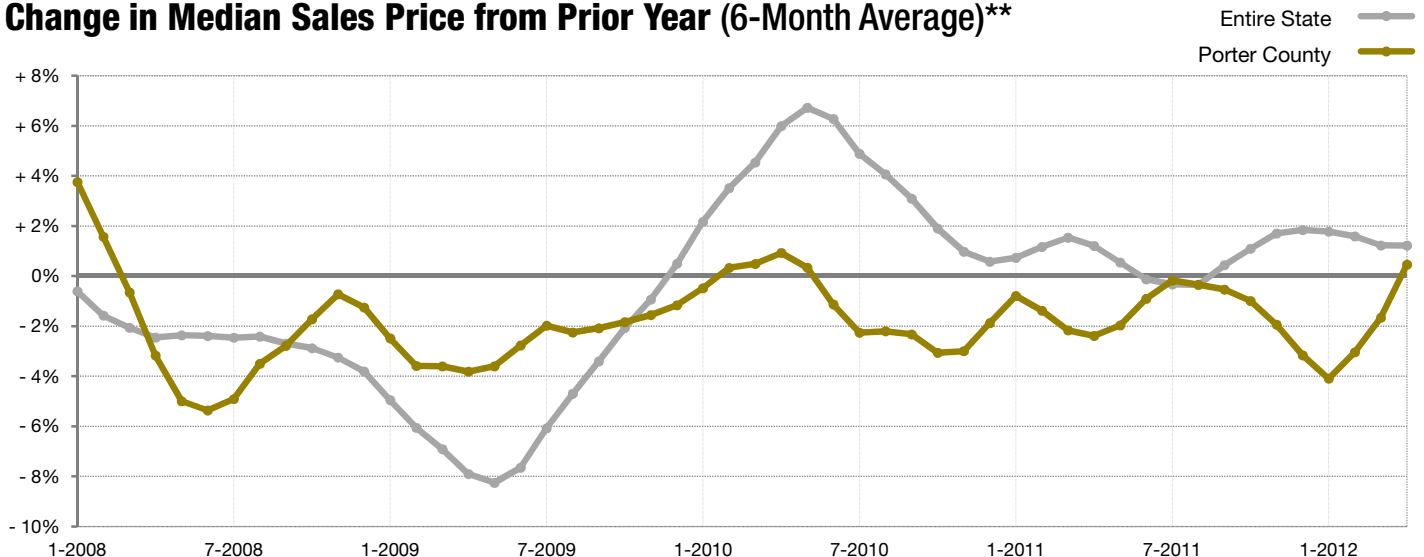


### Feb through Apr

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.