

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Porter County

+ 0.3%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

- 3.4%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 0.3%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

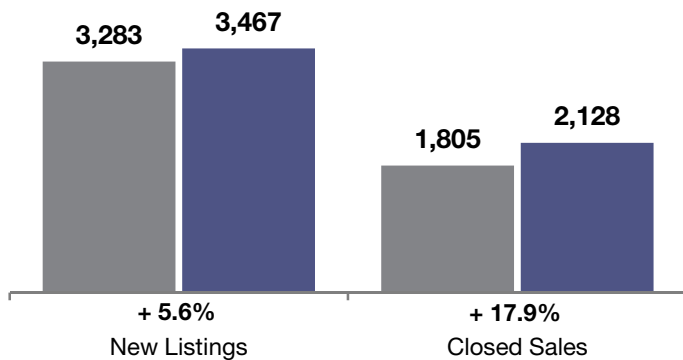
October through December January through December

	2012	2013	+ / -	2012	2013	+ / -
New Listings	610	612	+ 0.3%	3,283	3,467	+ 5.6%
Closed Sales	473	457	- 3.4%	1,805	2,128	+ 17.9%
Median Sales Price	\$168,500	\$169,000	+ 0.3%	\$165,000	\$165,000	0.0%
Percent of Original List Price Received at Sale*	93.2%	93.9%	+ 0.7%	93.1%	94.1%	+ 1.1%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January through December

■ 2012 ■ 2013

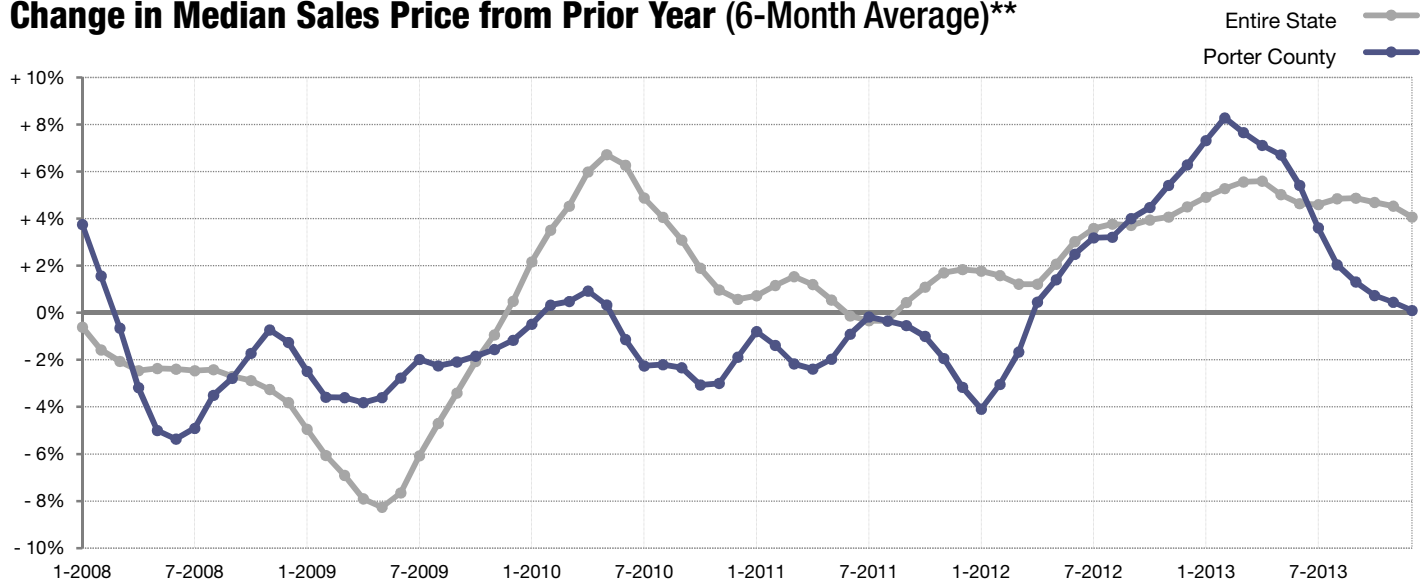


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.