

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Posey County

- 12.2%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

- 2.3%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 3.8%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

October through December January through December

	2012	2013	+ / -	2012	2013	+ / -
New Listings	49	43	- 12.2%	235	293	+ 24.7%
Closed Sales	44	43	- 2.3%	173	194	+ 12.1%
Median Sales Price	\$100,000	\$96,250	- 3.8%	\$101,500	\$108,000	+ 6.4%
Percent of Original List Price Received at Sale*	91.0%	92.0%	+ 1.1%	89.0%	92.7%	+ 4.1%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

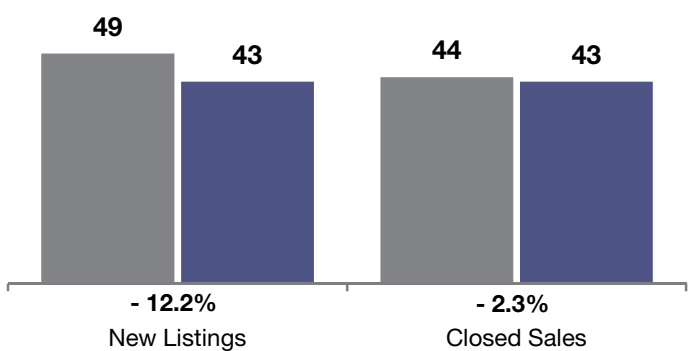
January through December

■ 2012 ■ 2013



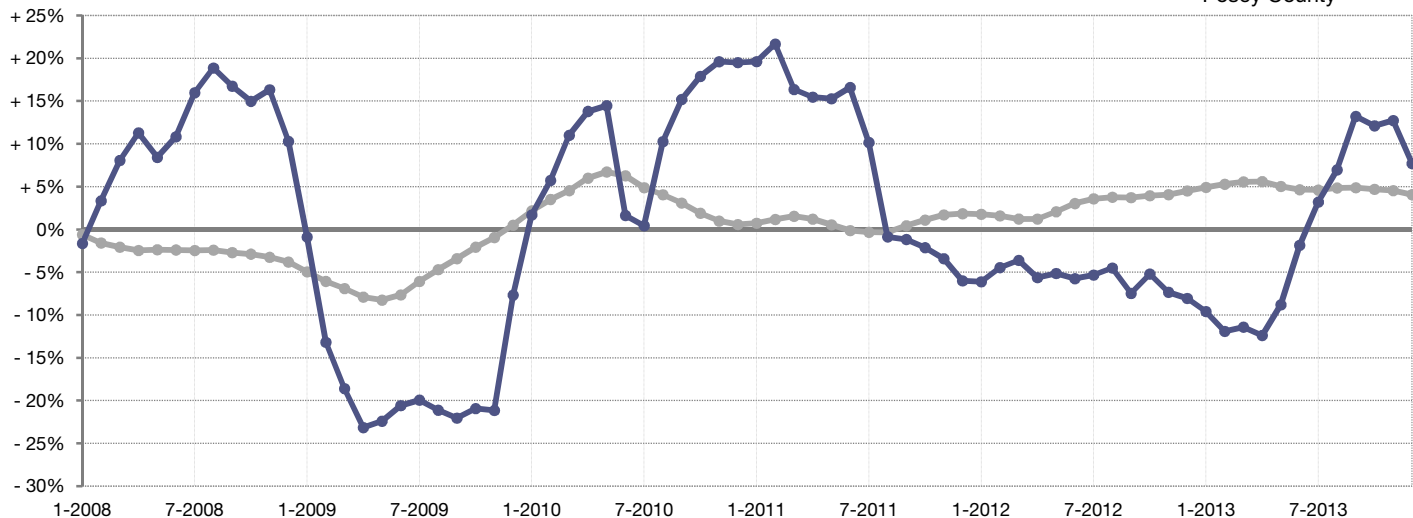
October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

Entire State —
Posey County —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).
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