

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Posey County

- 39.6%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

- 8.2%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 10.3%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

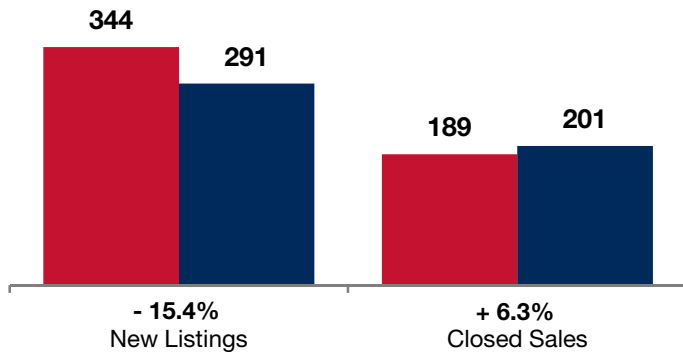
May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	101	61	- 39.6%	344	291	- 15.4%
Closed Sales	49	45	- 8.2%	189	201	+ 6.3%
Median Sales Price	\$114,005	\$102,250	- 10.3%	\$114,453	\$109,150	- 4.6%
Percent of Original List Price Received at Sale*	88.1%	83.9%	-4.8%	90.0%	88.9%	-1.2%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

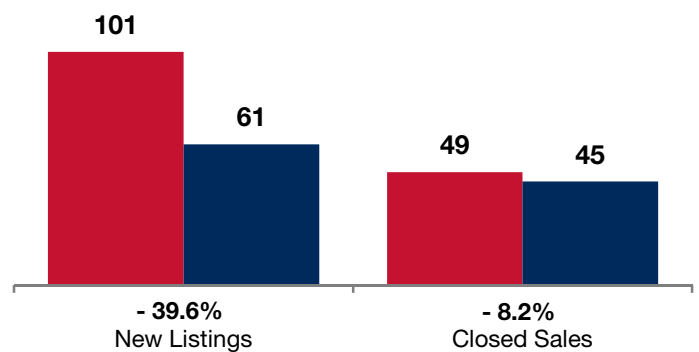
May through Apr

■ 2011 ■ 2012

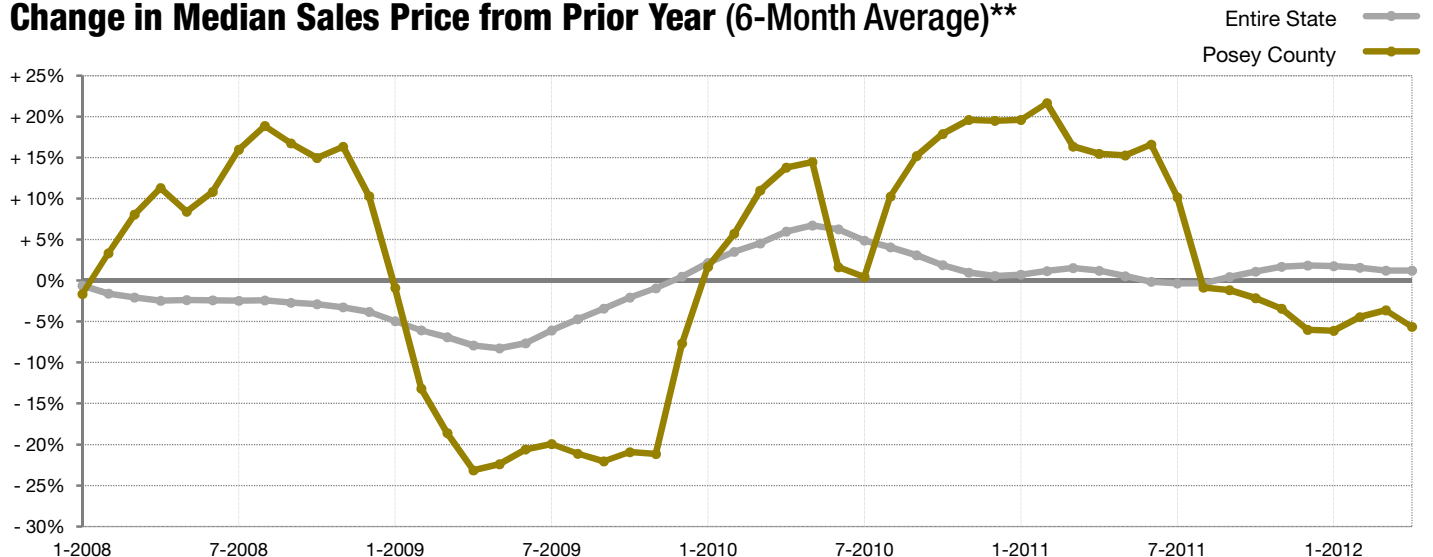


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).
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