

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Pulaski County

**- 8.7%**

Change in  
**New Listings**  
Last 3 Mos. Compared  
to a Year Ago

**- 60.0%**

Change in  
**Closed Sales**  
Last 3 Mos. Compared  
to a Year Ago

**+ 26.6%**

Change in  
**Median Sales Price**  
Last 3 Mos. Compared  
to a Year Ago

### Feb through Apr

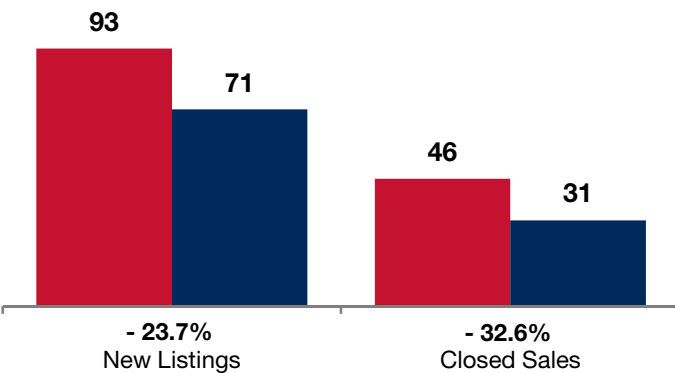
### May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	23	21	- 8.7%	93	71	- 23.7%
Closed Sales	15	6	- 60.0%	46	31	- 32.6%
Median Sales Price	\$39,900	<b>\$50,500</b>	+ 26.6%	\$72,250	<b>\$77,500</b>	+ 7.3%
Percent of Original List Price Received at Sale*	86.8%	<b>90.0%</b>	3.7%	89.5%	<b>86.5%</b>	-3.4%

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

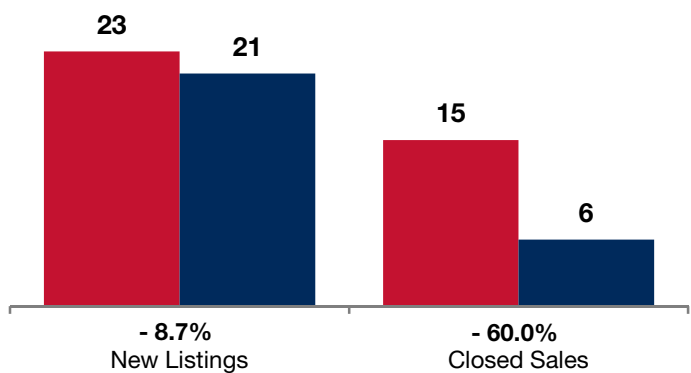
### May through Apr

■ 2011 ■ 2012

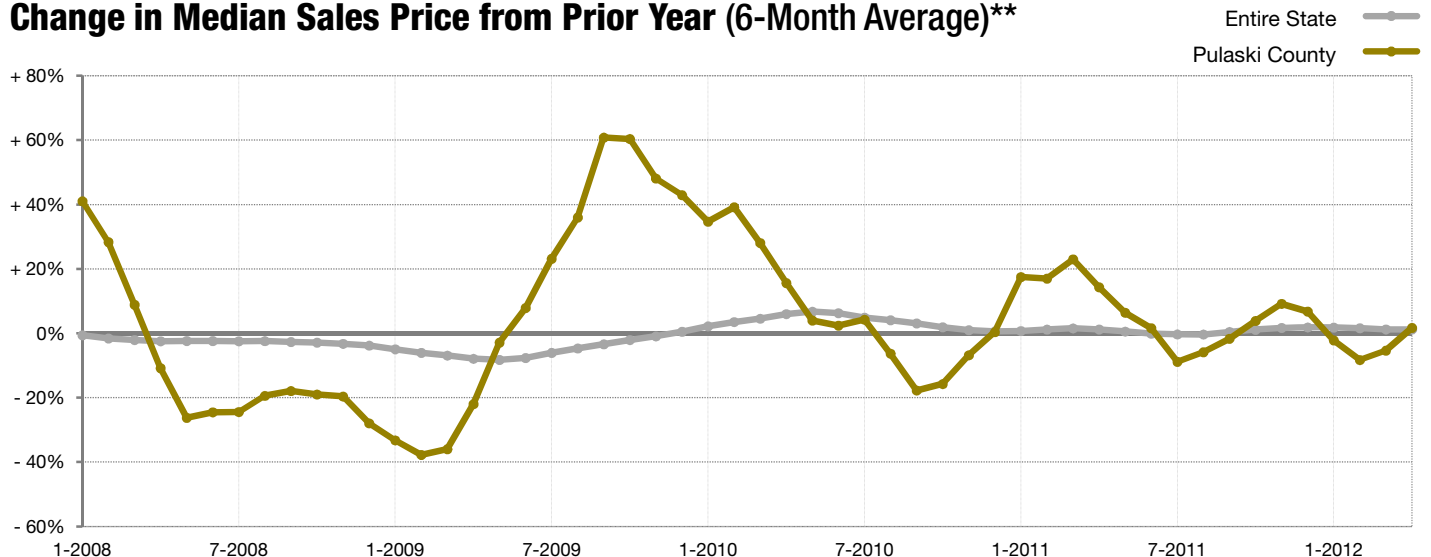


### Feb through Apr

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).  
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