

Local Market Update – December 2013

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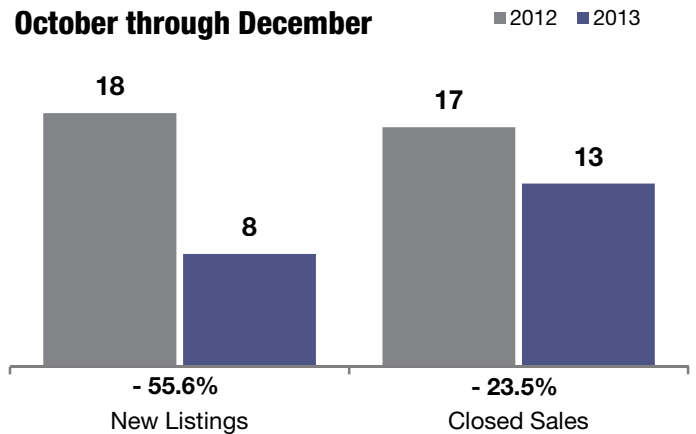
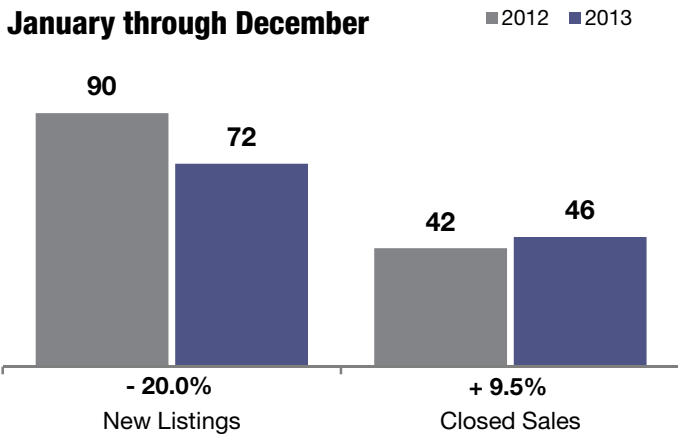


Pulaski County

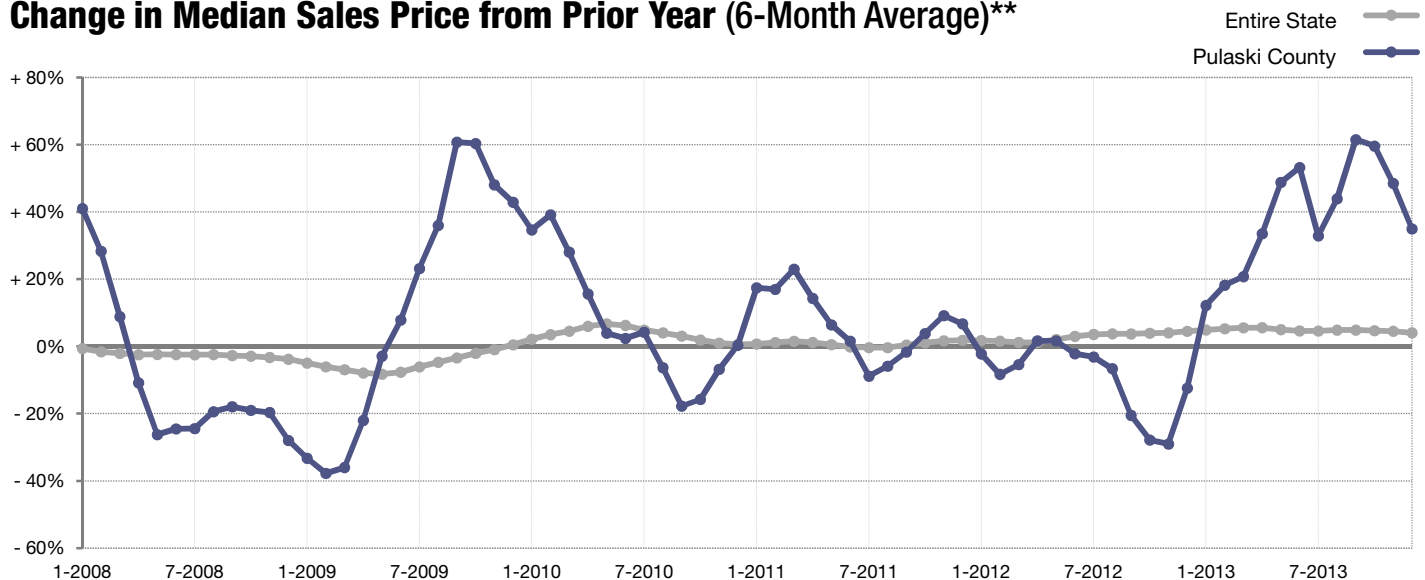
- 55.6%	- 23.5%	- 27.5%
Change in New Listings Last 3 Mos. Compared to a Year Ago	Change in Closed Sales Last 3 Mos. Compared to a Year Ago	Change in Median Sales Price Last 3 Mos. Compared to a Year Ago

	October through December			January through December		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	18	8	- 55.6%	90	72	- 20.0%
Closed Sales	17	13	- 23.5%	42	46	+ 9.5%
Median Sales Price	\$77,750	\$56,350	- 27.5%	\$62,000	\$77,500	+ 25.0%
Percent of Original List Price Received at Sale*	83.7%	77.9%	- 7.0%	84.4%	84.4%	- 0.0%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.