

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Ripley County

+ 12.0%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 18.8%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 5.7%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

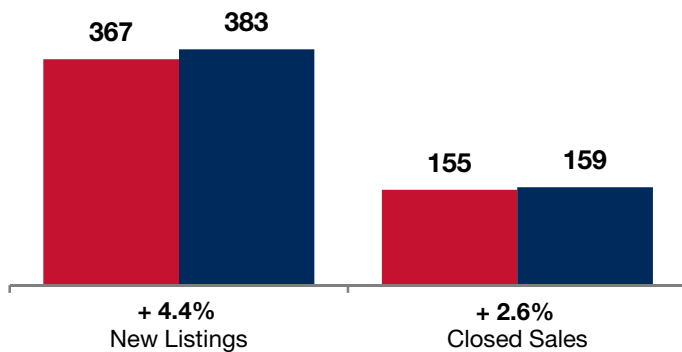
May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	108	121	+ 12.0%	367	383	+ 4.4%
Closed Sales	32	38	+ 18.8%	155	159	+ 2.6%
Median Sales Price	\$92,250	\$97,500	+ 5.7%	\$99,500	\$112,400	+ 13.0%
Percent of Original List Price Received at Sale*	90.3%	91.6%	1.4%	90.8%	92.2%	1.5%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

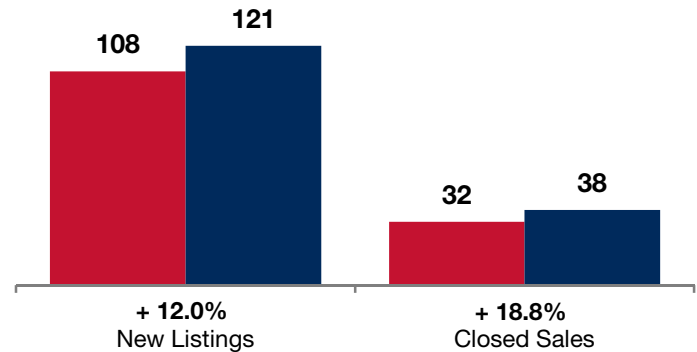
May through Apr

■ 2011 ■ 2012

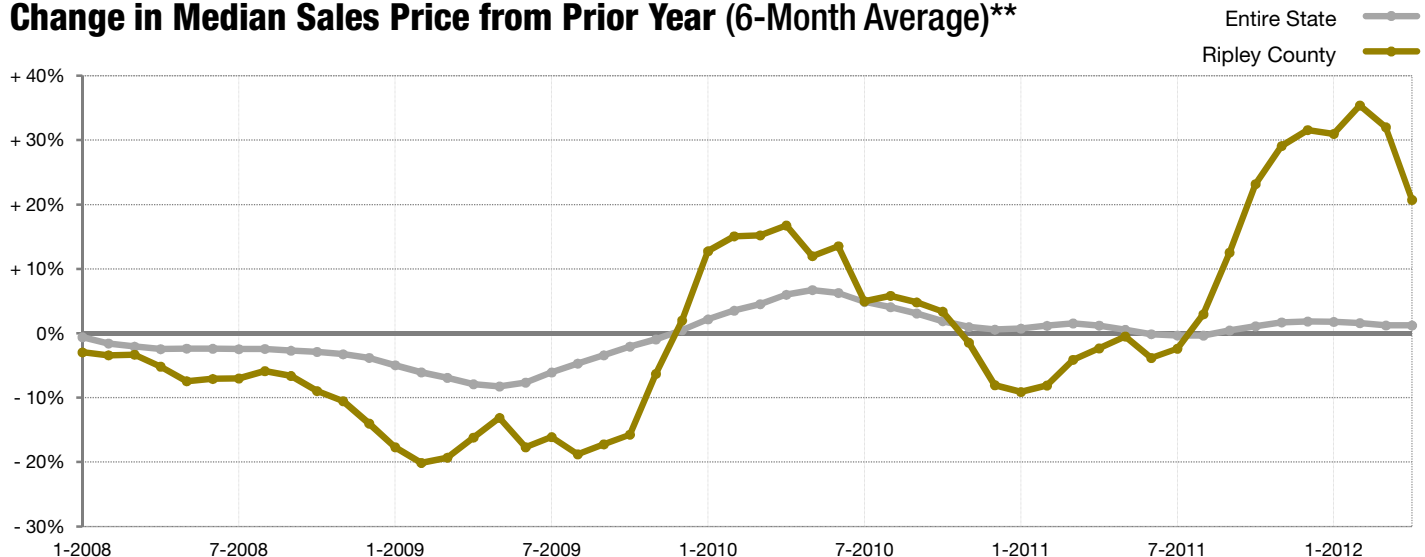


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.