

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



St. Joseph County

- 6.2%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 29.1%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 9.0%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	1,428	1,339	- 6.2%	4,919	4,905	- 0.3%
Closed Sales	484	625	+ 29.1%	2,344	2,554	+ 9.0%
Median Sales Price	\$103,250	\$94,000	- 9.0%	\$103,000	\$98,500	- 4.4%
Percent of Original List Price Received at Sale*	83.8%	84.7%	1.1%	85.5%	84.9%	-0.7%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

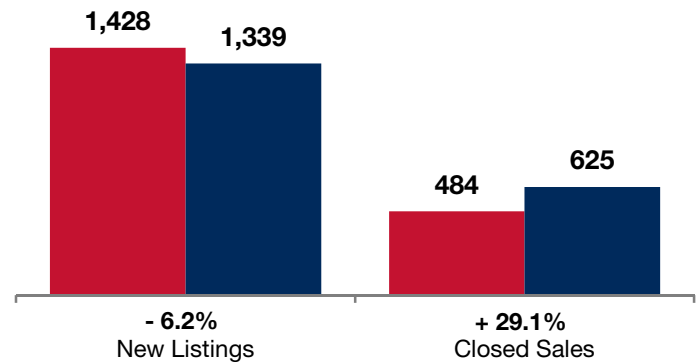
May through Apr

■ 2011 ■ 2012

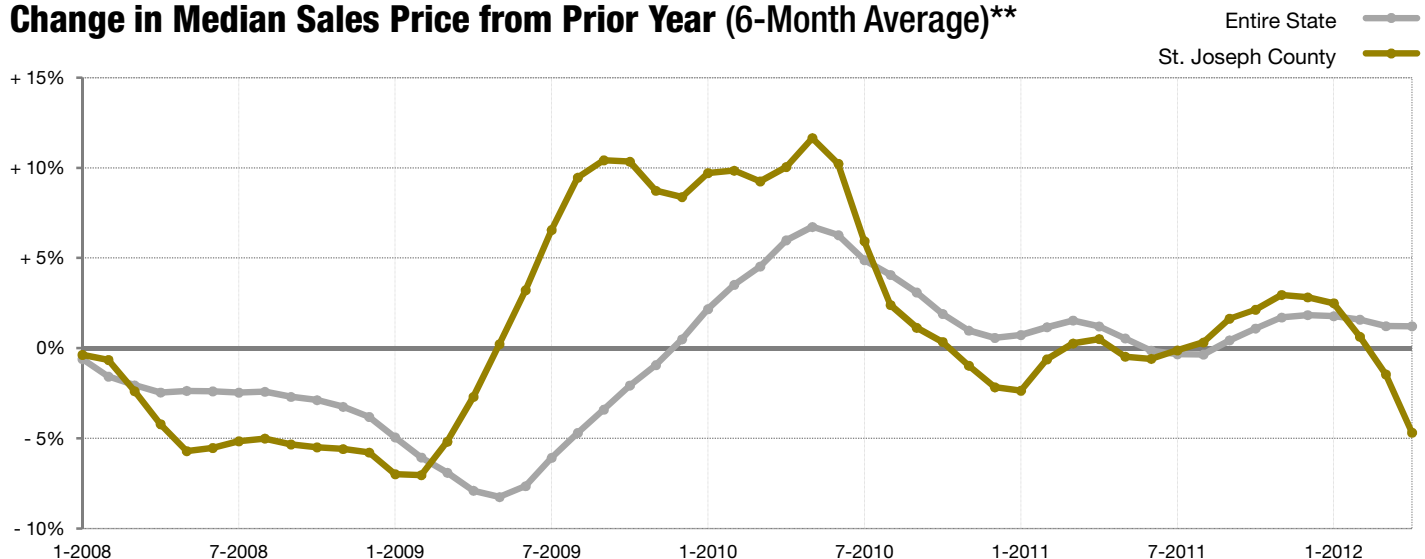


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.