

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



St. Joseph County

- 15.6%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

- 6.6%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 4.8%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

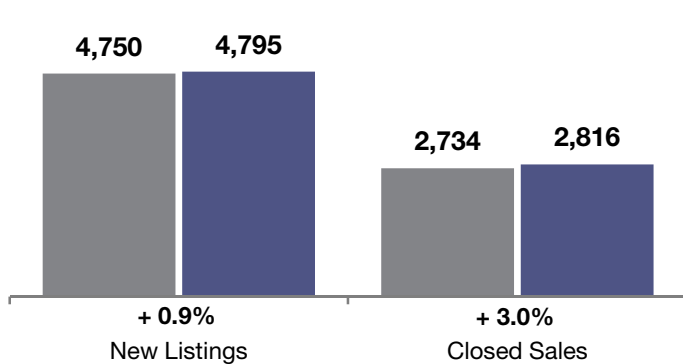
October through December January through December

	2012	2013	+ / -	2012	2013	+ / -
New Listings	879	742	- 15.6%	4,750	4,795	+ 0.9%
Closed Sales	638	596	- 6.6%	2,734	2,816	+ 3.0%
Median Sales Price	\$105,000	\$110,000	+ 4.8%	\$103,300	\$108,500	+ 5.0%
Percent of Original List Price Received at Sale*	86.2%	88.8%	+ 3.1%	86.0%	87.8%	+ 2.0%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

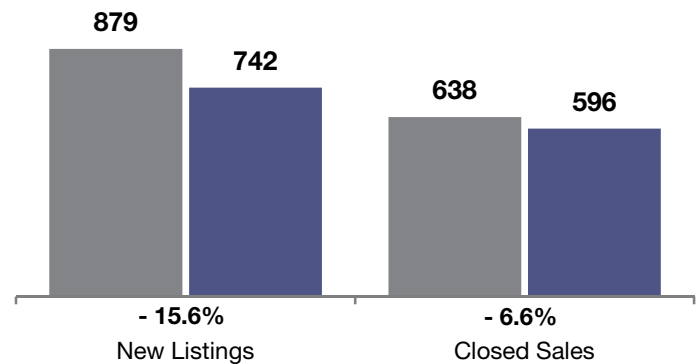
January through December

■ 2012 ■ 2013

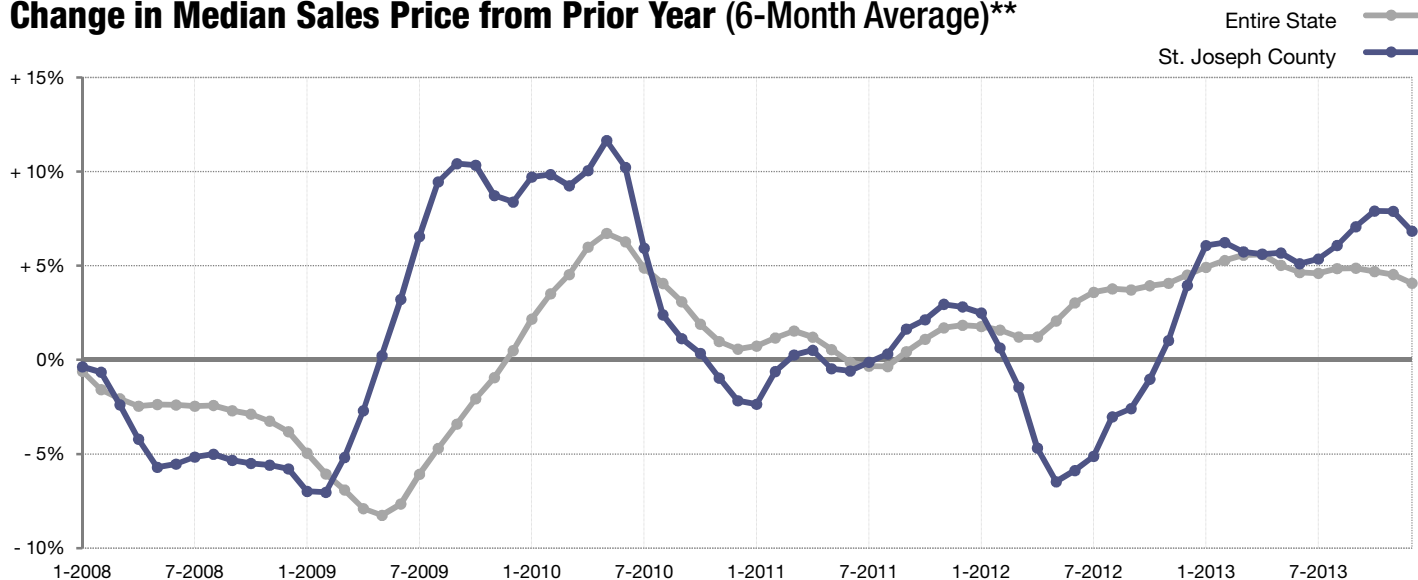


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).
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