

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Spencer County

+ 46.0%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 44.4%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 22.1%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	63	92	+ 46.0%	248	266	+ 7.3%
Closed Sales	27	39	+ 44.4%	119	140	+ 17.6%
Median Sales Price	\$102,700	\$80,000	- 22.1%	\$117,000	\$100,000	- 14.5%
Percent of Original List Price Received at Sale*	90.4%	87.1%	-3.6%	89.5%	87.9%	-1.8%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

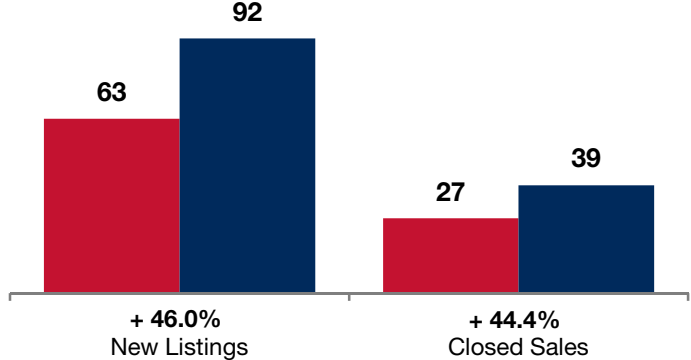
May through Apr

■ 2011 ■ 2012

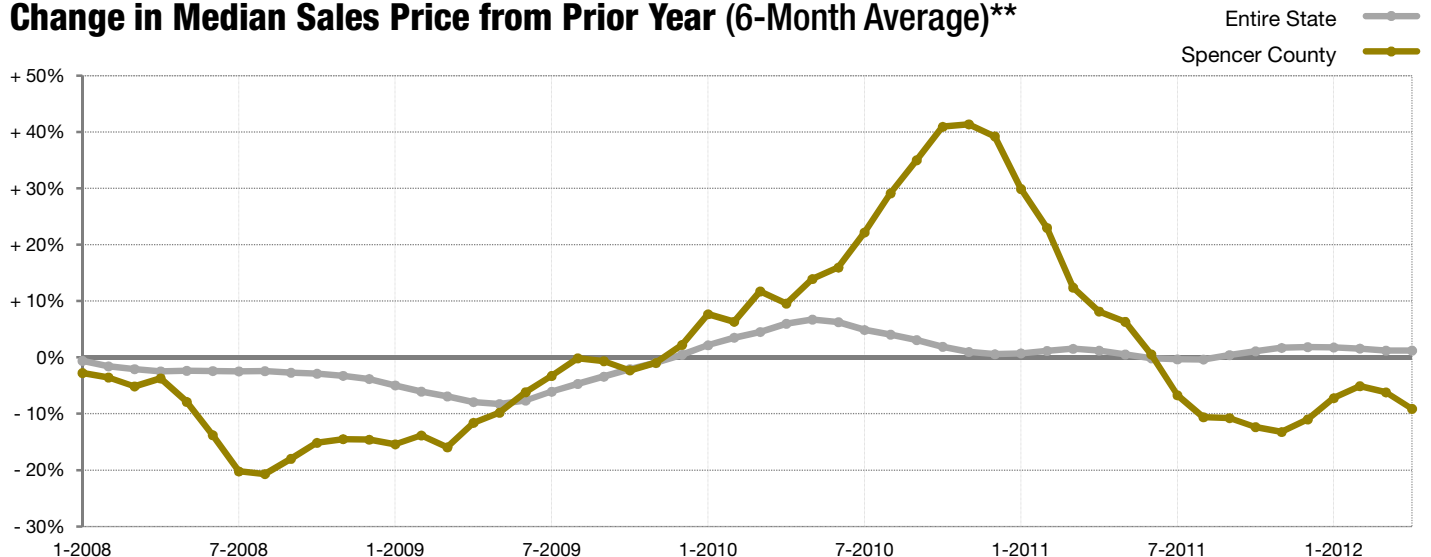


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).
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