

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Spencer County

- 12.5%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

- 14.6%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 11.9%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

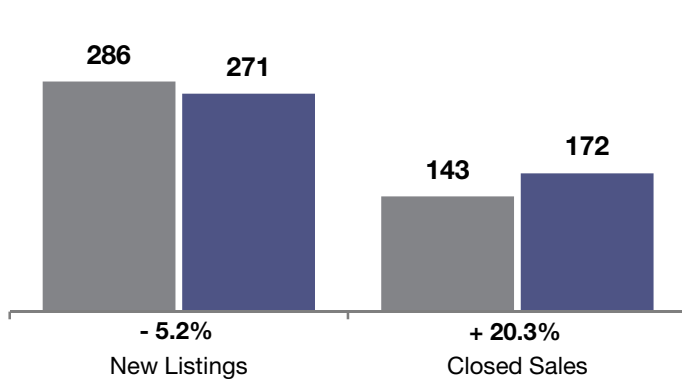
October through December **January through December**

	2012	2013	+ / -	2012	2013	+ / -
New Listings	56	49	- 12.5%	286	271	- 5.2%
Closed Sales	41	35	- 14.6%	143	172	+ 20.3%
Median Sales Price	\$118,900	\$133,000	+ 11.9%	\$105,000	\$117,900	+ 12.3%
Percent of Original List Price Received at Sale*	91.7%	90.9%	- 0.9%	89.0%	89.3%	+ 0.3%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

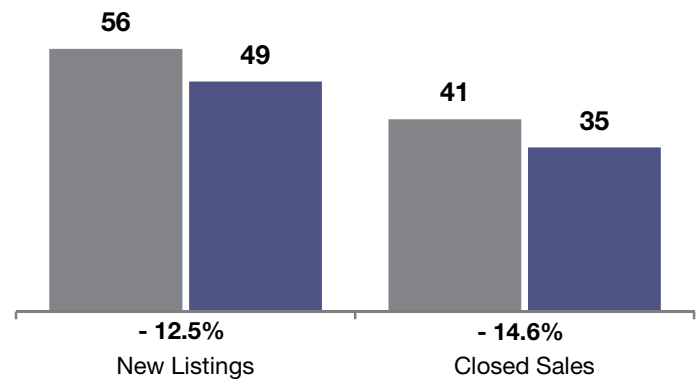
January through December

■ 2012 ■ 2013

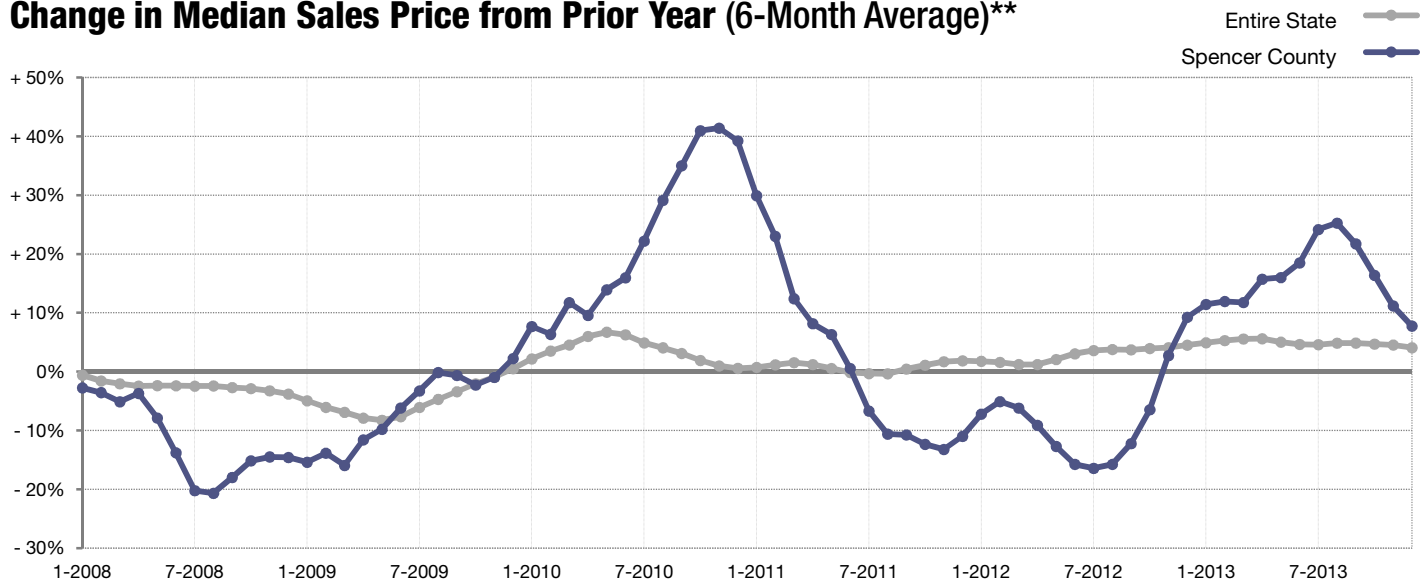


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.