

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Entire State

- 0.3%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 4.0%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 1.7%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

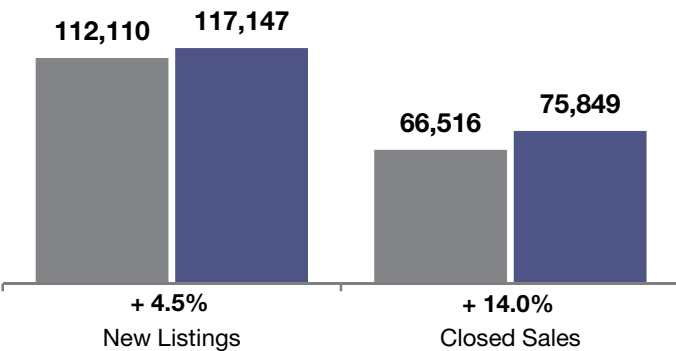
October through December January through December

	2012	2013	+ / -	2012	2013	+ / -
New Listings	21,026	20,969	- 0.3%	112,110	117,147	+ 4.5%
Closed Sales	16,633	17,291	+ 4.0%	66,516	75,849	+ 14.0%
Median Sales Price	\$118,000	\$120,000	+ 1.7%	\$118,000	\$122,000	+ 3.4%
Percent of Original List Price Received at Sale*	90.4%	91.6%	+ 1.3%	90.6%	92.0%	+ 1.5%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

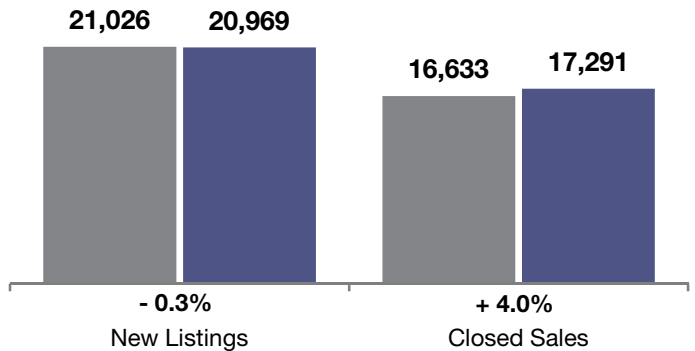
January through December

■ 2012 ■ 2013

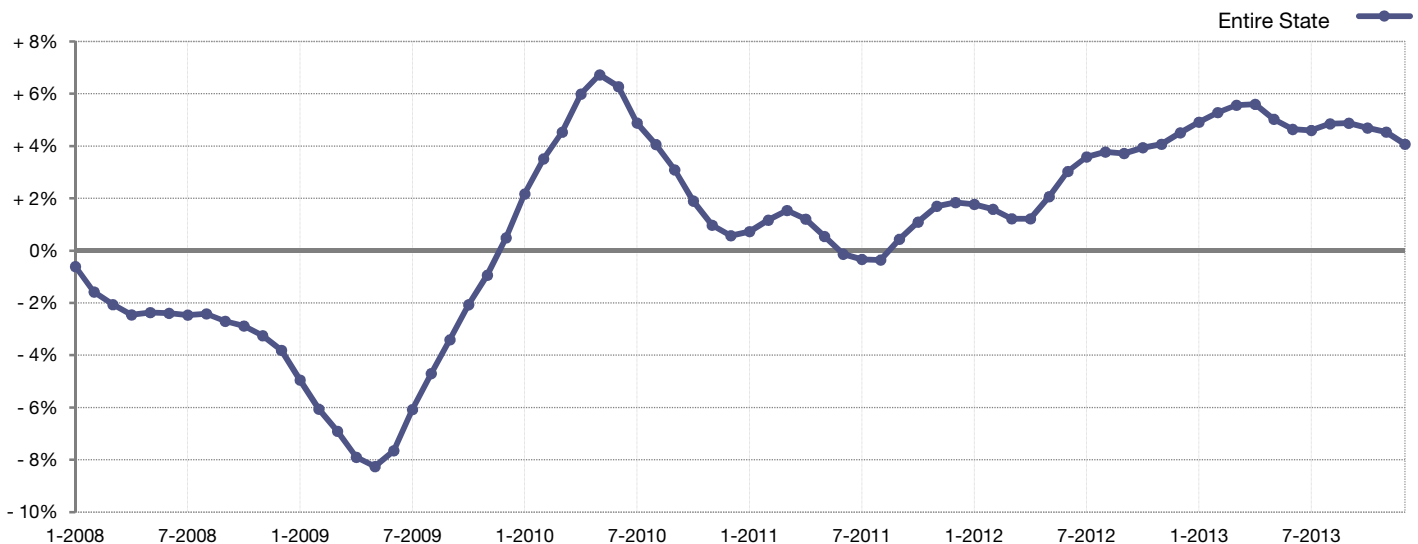


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.