

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Steuben County

- 0.8%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 13.6%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 27.2%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

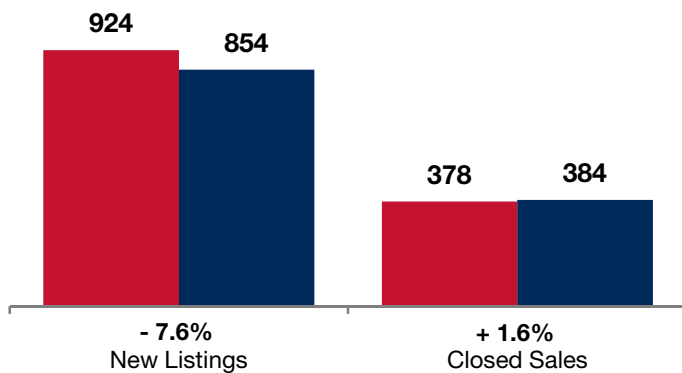
May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	243	241	- 0.8%	924	854	- 7.6%
Closed Sales	66	75	+ 13.6%	378	384	+ 1.6%
Median Sales Price	\$100,000	\$127,200	+ 27.2%	\$105,500	\$100,250	- 5.0%
Percent of Original List Price Received at Sale*	89.3%	87.6%	-1.9%	87.2%	86.8%	-0.4%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

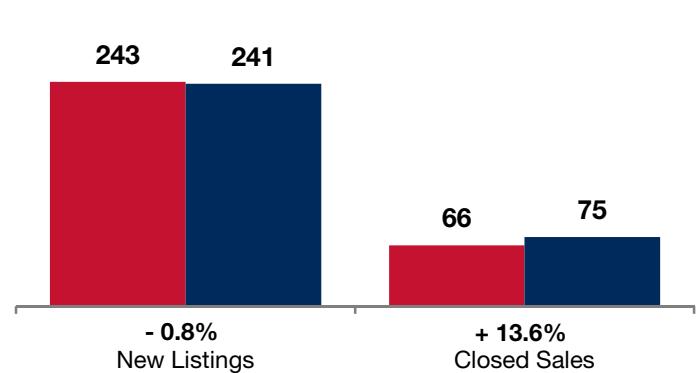
May through Apr

■ 2011 ■ 2012

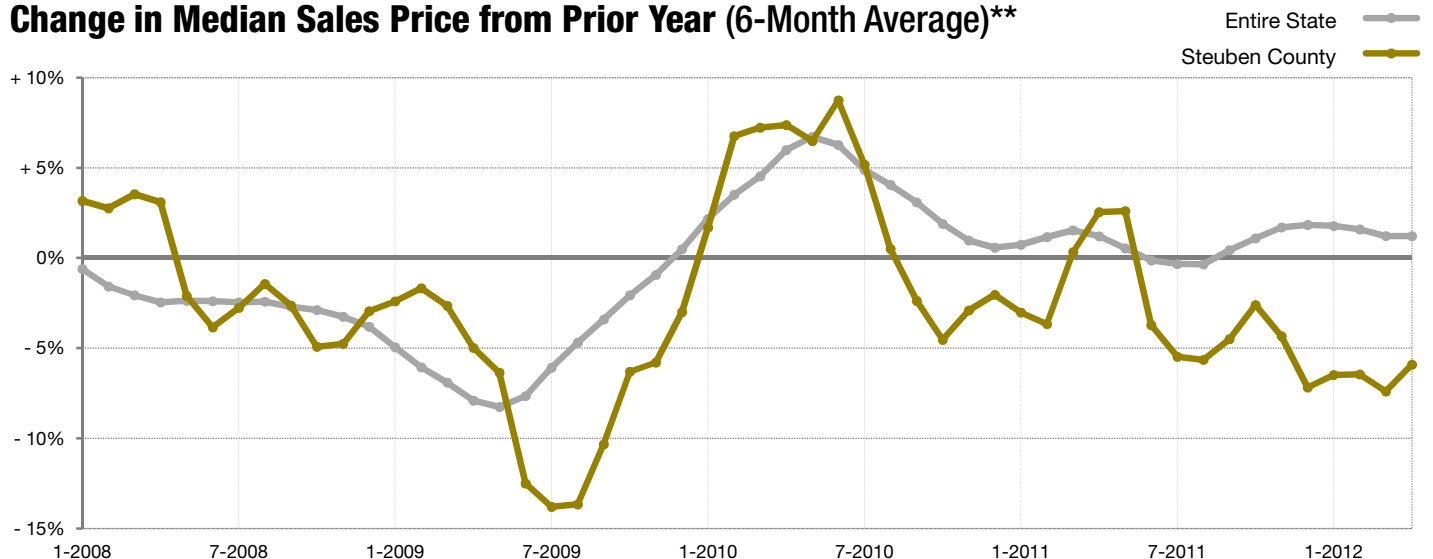


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.