

# Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Steuben County

**+ 17.3%**

Change in  
**New Listings**  
Last 3 Mos. Compared  
to a Year Ago

**+ 11.7%**

Change in  
**Closed Sales**  
Last 3 Mos. Compared  
to a Year Ago

**+ 13.5%**

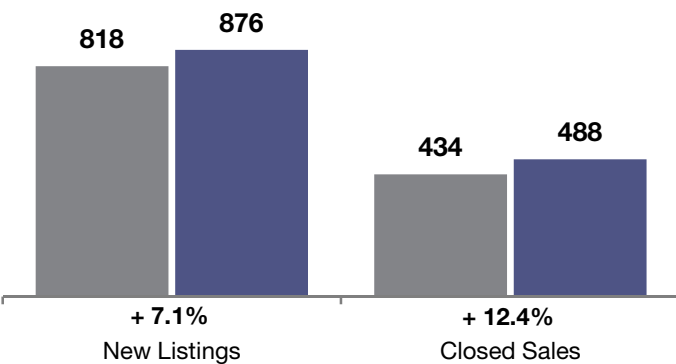
Change in  
**Median Sales Price**  
Last 3 Mos. Compared  
to a Year Ago

**October through December**      **January through December**

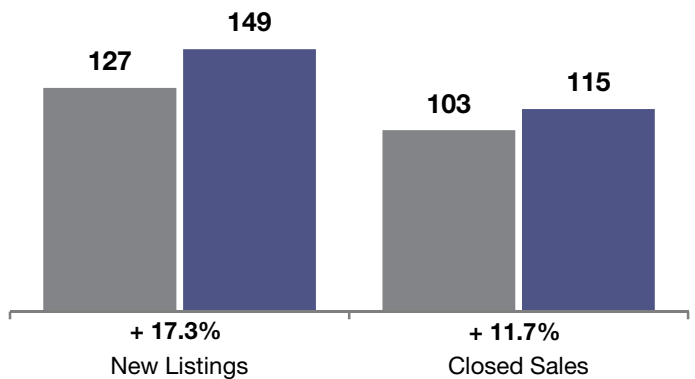
	2012	2013	+ / -	2012	2013	+ / -
New Listings	127	149	+ 17.3%	818	876	+ 7.1%
Closed Sales	103	115	+ 11.7%	434	488	+ 12.4%
Median Sales Price	\$115,000	\$130,500	+ 13.5%	\$126,150	\$127,500	+ 1.1%
Percent of Original List Price Received at Sale*	87.4%	90.1%	+ 3.1%	88.5%	90.6%	+ 2.4%

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

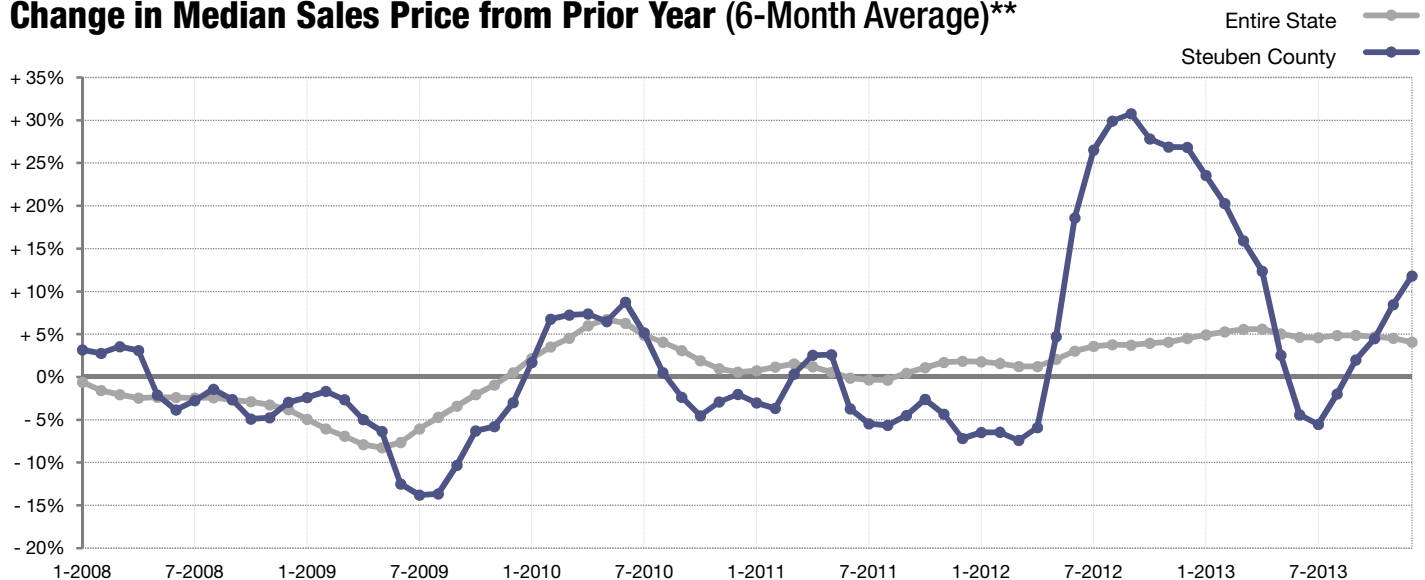
**January through December**      ■ 2012 ■ 2013



**October through December**      ■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.