

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Switzerland County

+ 10.7%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 44.4%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 10.5%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

October through December

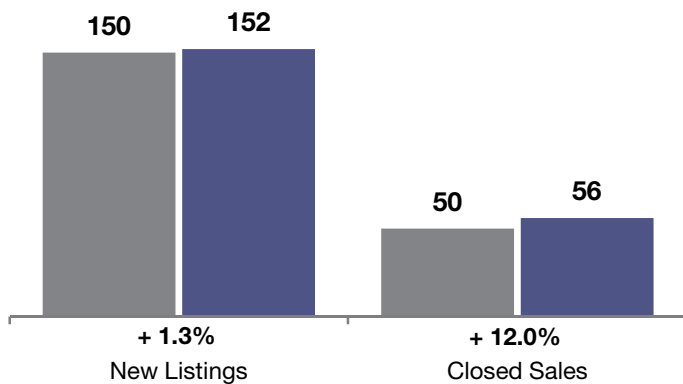
January through December

	2012	2013	+ / -	2012	2013	+ / -
New Listings	28	31	+ 10.7%	150	152	+ 1.3%
Closed Sales	9	13	+ 44.4%	50	56	+ 12.0%
Median Sales Price	\$95,000	\$105,000	+ 10.5%	\$95,000	\$95,250	+ 0.3%
Percent of Original List Price Received at Sale*	84.8%	91.8%	+ 8.3%	89.7%	91.2%	+ 1.7%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

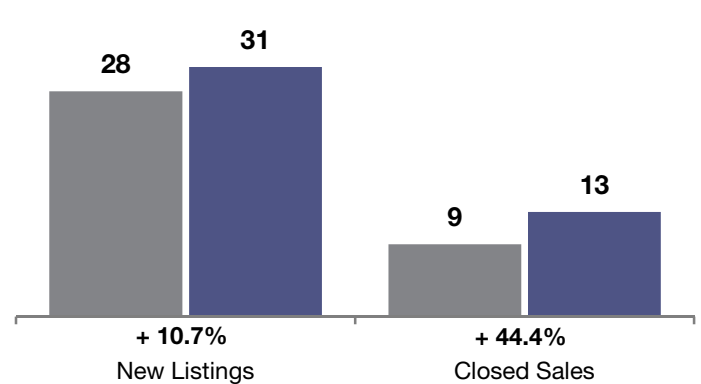
January through December

■ 2012 ■ 2013

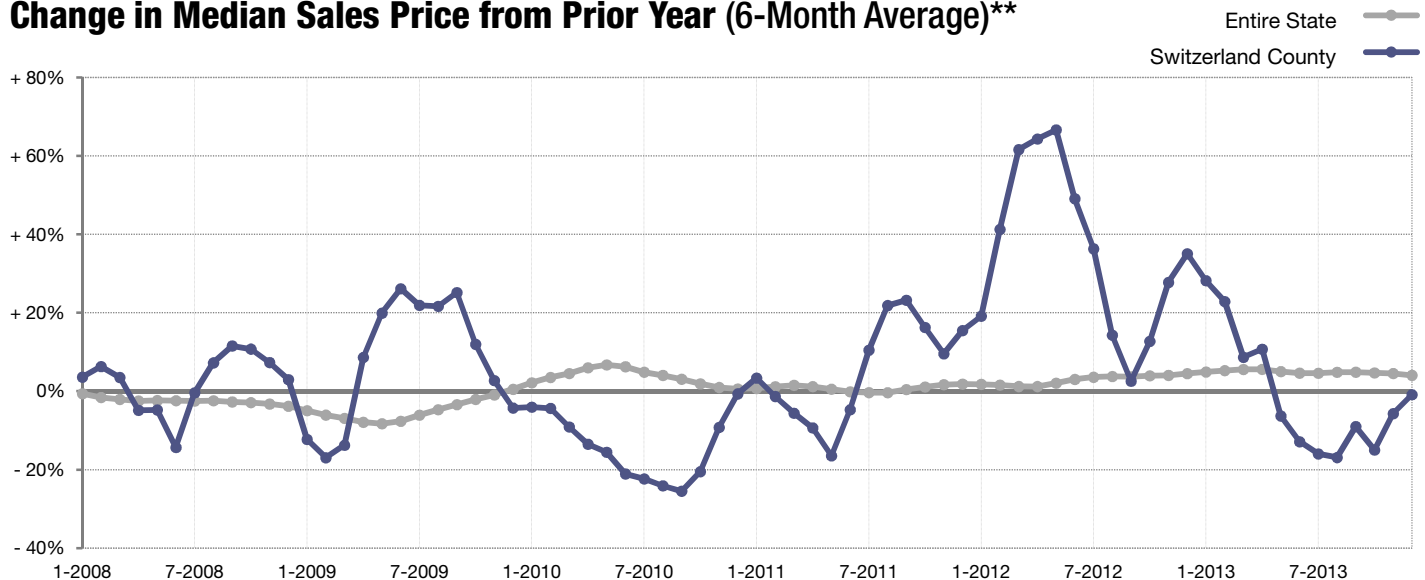


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).
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