

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Tippecanoe County

**+ 8.3%**

Change in  
**New Listings**  
Last 3 Mos. Compared  
to a Year Ago

**+ 27.9%**

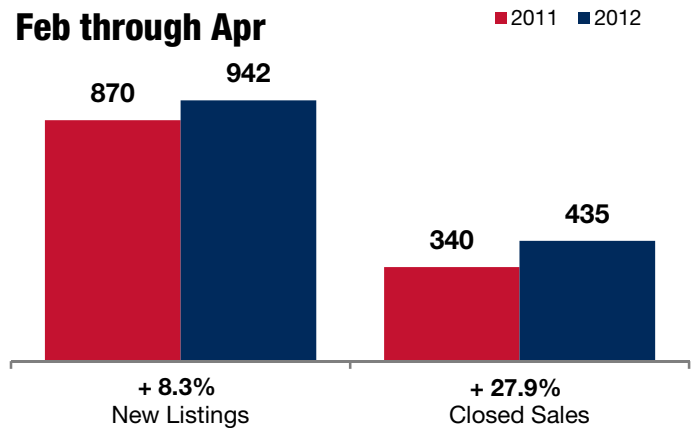
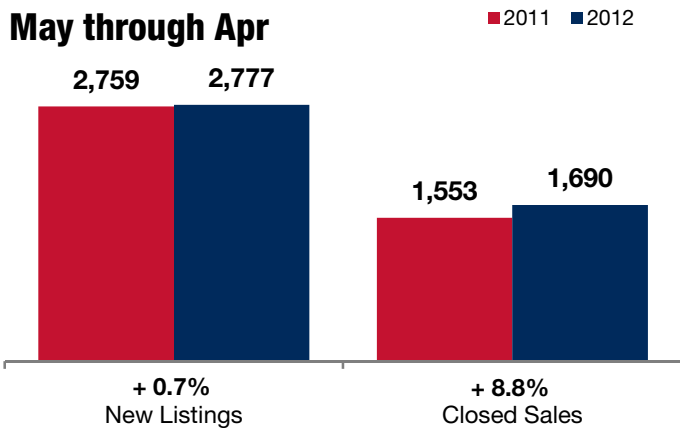
Change in  
**Closed Sales**  
Last 3 Mos. Compared  
to a Year Ago

**+ 2.8%**

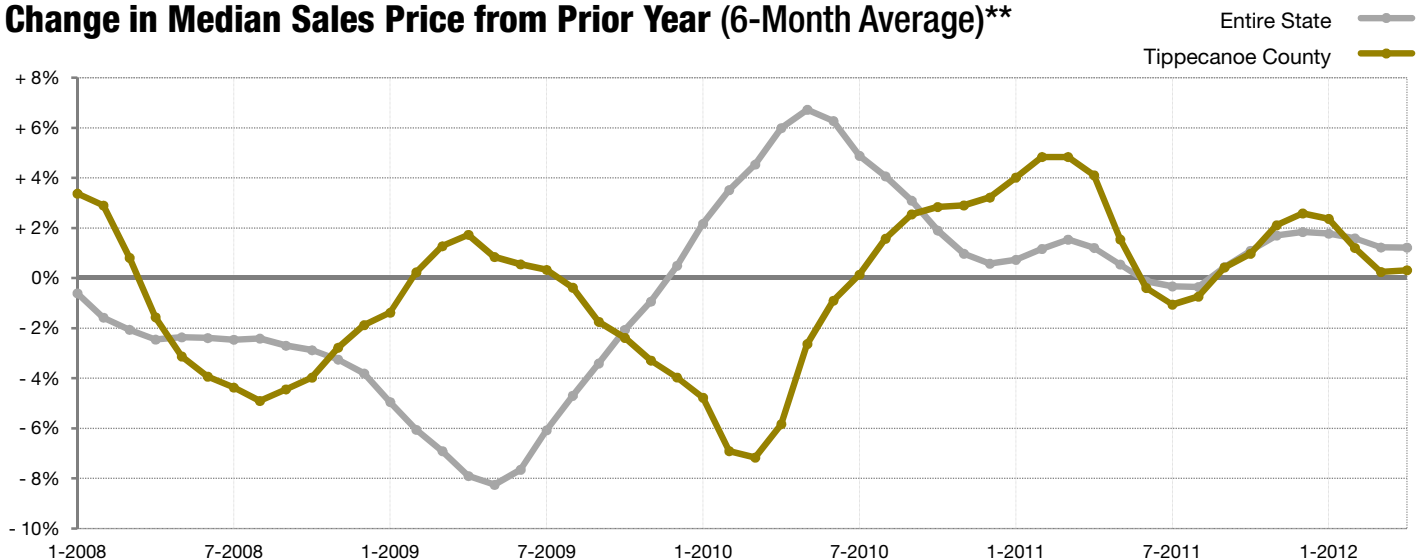
Change in  
**Median Sales Price**  
Last 3 Mos. Compared  
to a Year Ago

	Feb through Apr			May through Apr		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	870	<b>942</b>	+ 8.3%	2,759	<b>2,777</b>	+ 0.7%
Closed Sales	340	<b>435</b>	+ 27.9%	1,553	<b>1,690</b>	+ 8.8%
Median Sales Price	\$117,125	<b>\$120,450</b>	+ 2.8%	\$122,900	<b>\$124,000</b>	+ 0.9%
Percent of Original List Price Received at Sale*	89.0%	<b>93.1%</b>	4.6%	91.1%	<b>92.2%</b>	1.2%

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.