

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Tipton County

**+ 32.6%**

Change in  
**New Listings**  
Last 3 Mos. Compared  
to a Year Ago

**+ 14.3%**

Change in  
**Closed Sales**  
Last 3 Mos. Compared  
to a Year Ago

**+ 47.4%**

Change in  
**Median Sales Price**  
Last 3 Mos. Compared  
to a Year Ago

### Feb through Apr

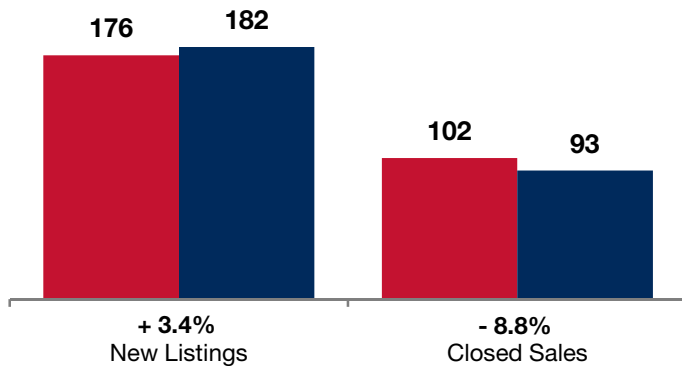
### May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	43	57	+ 32.6%	176	182	+ 3.4%
Closed Sales	21	24	+ 14.3%	102	93	- 8.8%
Median Sales Price	\$85,000	\$125,250	+ 47.4%	\$83,450	\$99,000	+ 18.6%
Percent of Original List Price Received at Sale*	93.2%	93.5%	0.3%	94.9%	93.0%	-2.1%

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

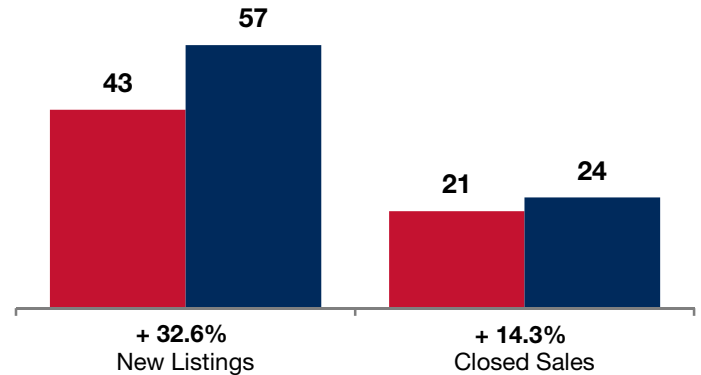
### May through Apr

■ 2011 ■ 2012

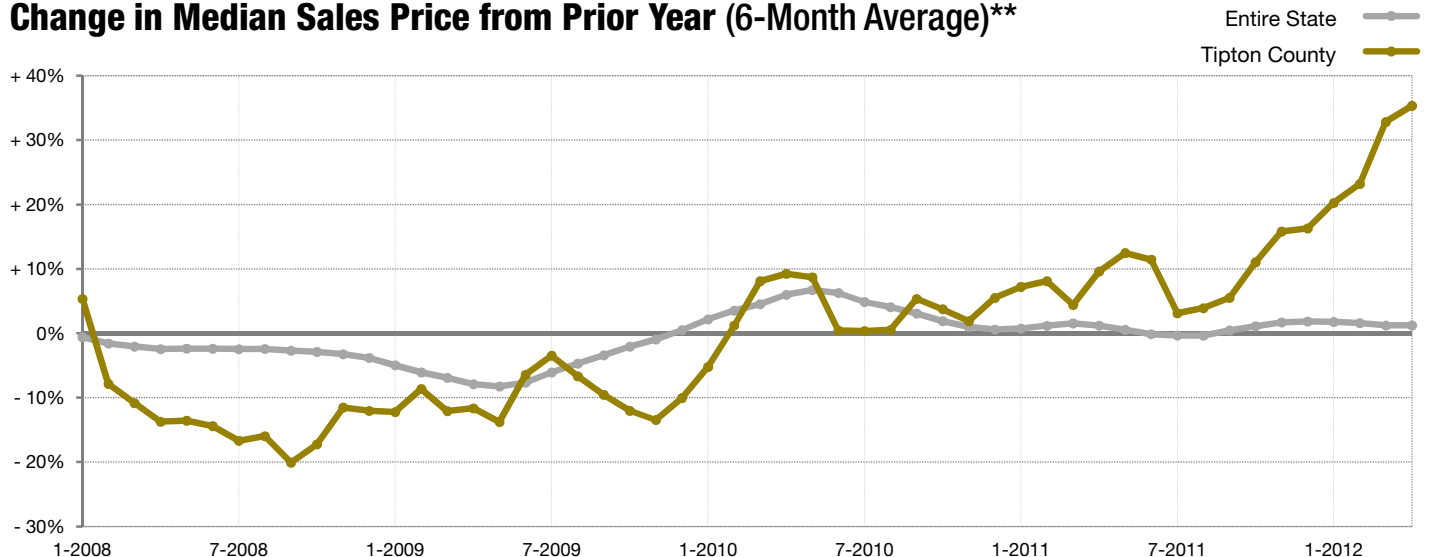


### Feb through Apr

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).  
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