

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Tipton County

+ 9.3%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 2.9%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 4.6%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

October through December

January through December

	2012	2013	+ / -	2012	2013	+ / -
New Listings	43	47	+ 9.3%	219	243	+ 11.0%
Closed Sales	34	35	+ 2.9%	118	144	+ 22.0%
Median Sales Price	\$76,500	\$80,000	+ 4.6%	\$79,900	\$80,000	+ 0.1%
Percent of Original List Price Received at Sale*	91.8%	93.8%	+ 2.1%	92.2%	93.2%	+ 1.0%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

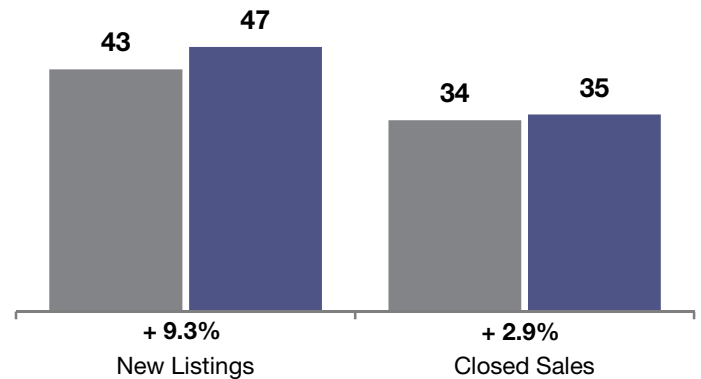
January through December

■ 2012 ■ 2013

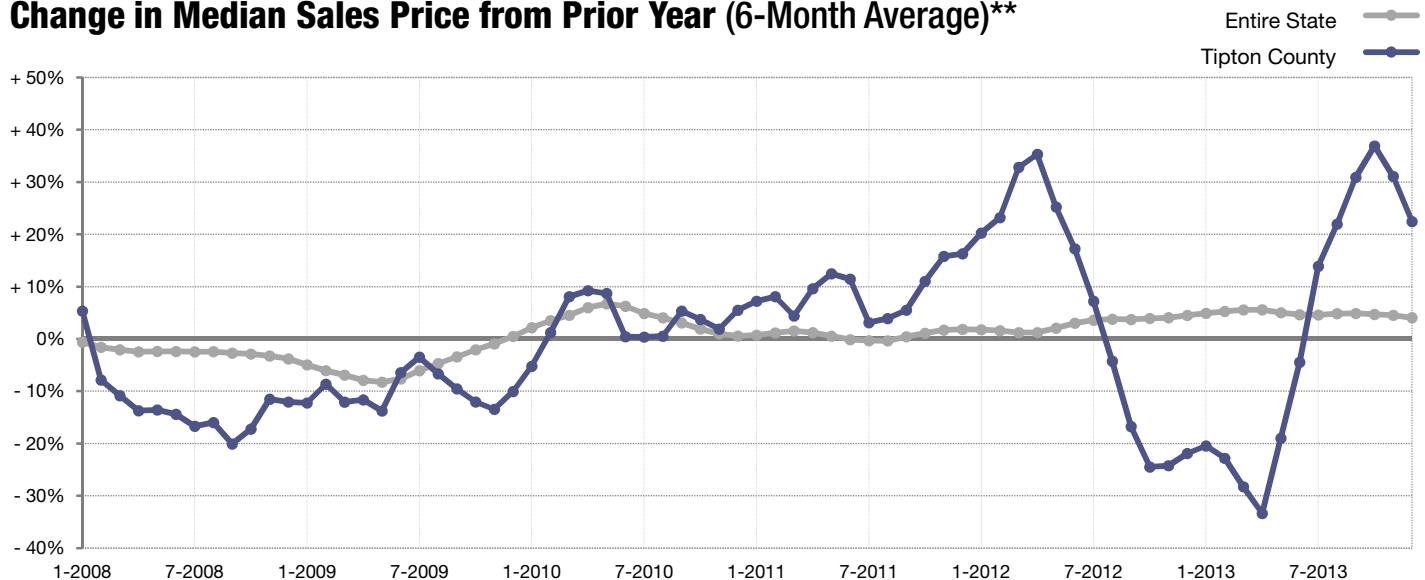


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).
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