

# Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



## Union County

**0.0%**

Change in  
**New Listings**  
Last 3 Mos. Compared  
to a Year Ago

**- 50.0%**

Change in  
**Closed Sales**  
Last 3 Mos. Compared  
to a Year Ago

**- 57.2%**

Change in  
**Median Sales Price**  
Last 3 Mos. Compared  
to a Year Ago

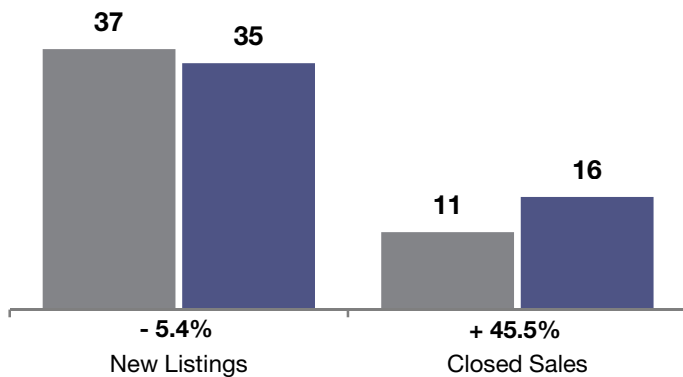
**October through December**      **January through December**

	2012	2013	+ / -	2012	2013	+ / -
New Listings	11	11	0.0%	37	35	- 5.4%
Closed Sales	4	2	- 50.0%	11	16	+ 45.5%
Median Sales Price	\$145,000	<b>\$62,000</b>	- 57.2%	\$140,000	<b>\$48,000</b>	- 65.7%
Percent of Original List Price Received at Sale*	90.0%	<b>87.8%</b>	- 2.4%	90.6%	<b>85.3%</b>	- 5.9%

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

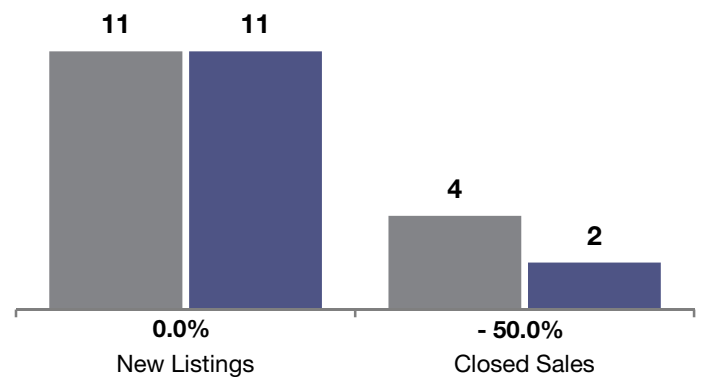
### January through December

■ 2012 ■ 2013



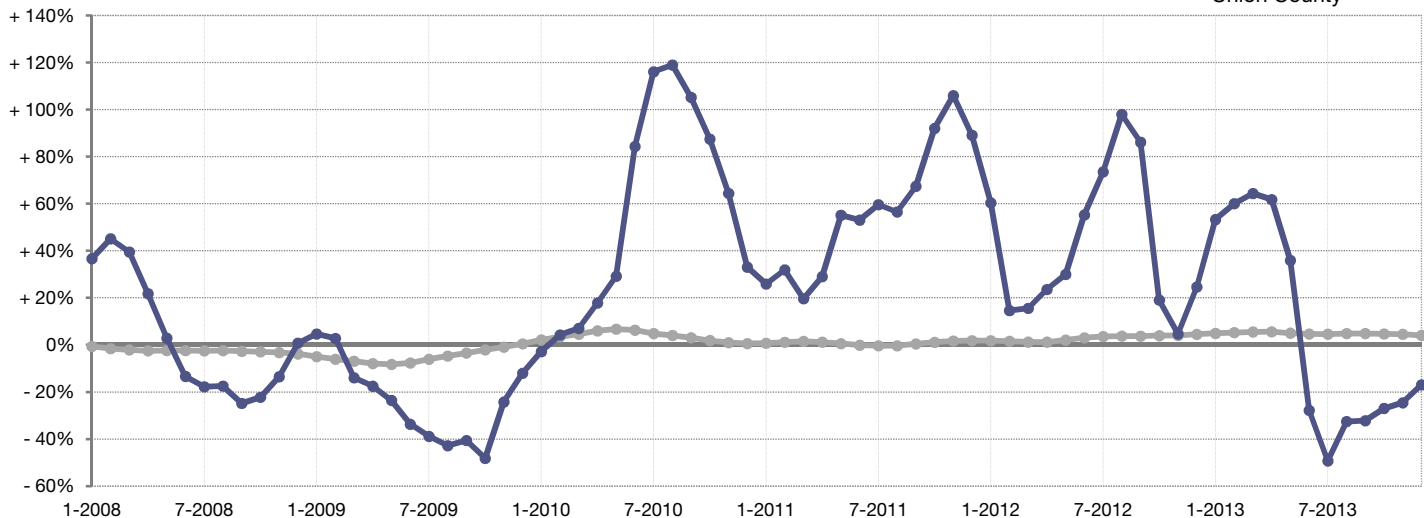
### October through December

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

Entire State —  
Union County —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).  
Powered by 10K Research and Marketing.