

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Union County

+ 50.0%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

0.0%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 139.5%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

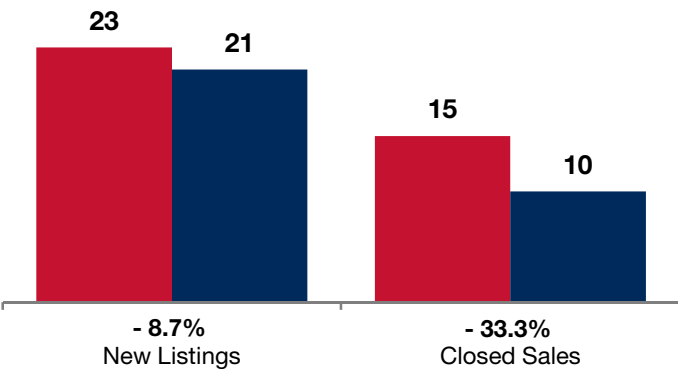
May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	2	3	+ 50.0%	23	21	- 8.7%
Closed Sales	4	4	0.0%	15	10	- 33.3%
Median Sales Price	\$86,000	\$206,000	+ 139.5%	\$68,000	\$105,000	+ 54.4%
Percent of Original List Price Received at Sale*	97.6%	87.6%	-10.3%	88.9%	82.2%	-7.5%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

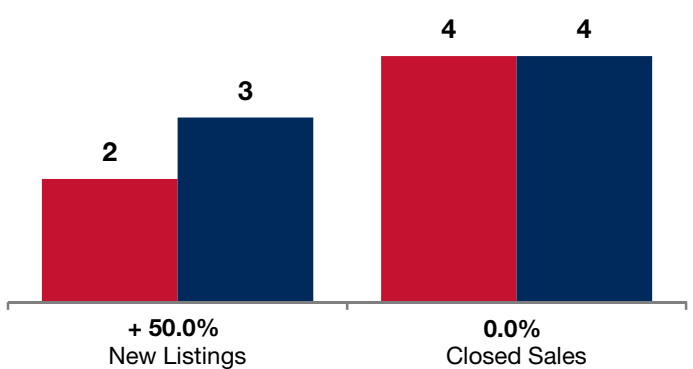
May through Apr

■ 2011 ■ 2012

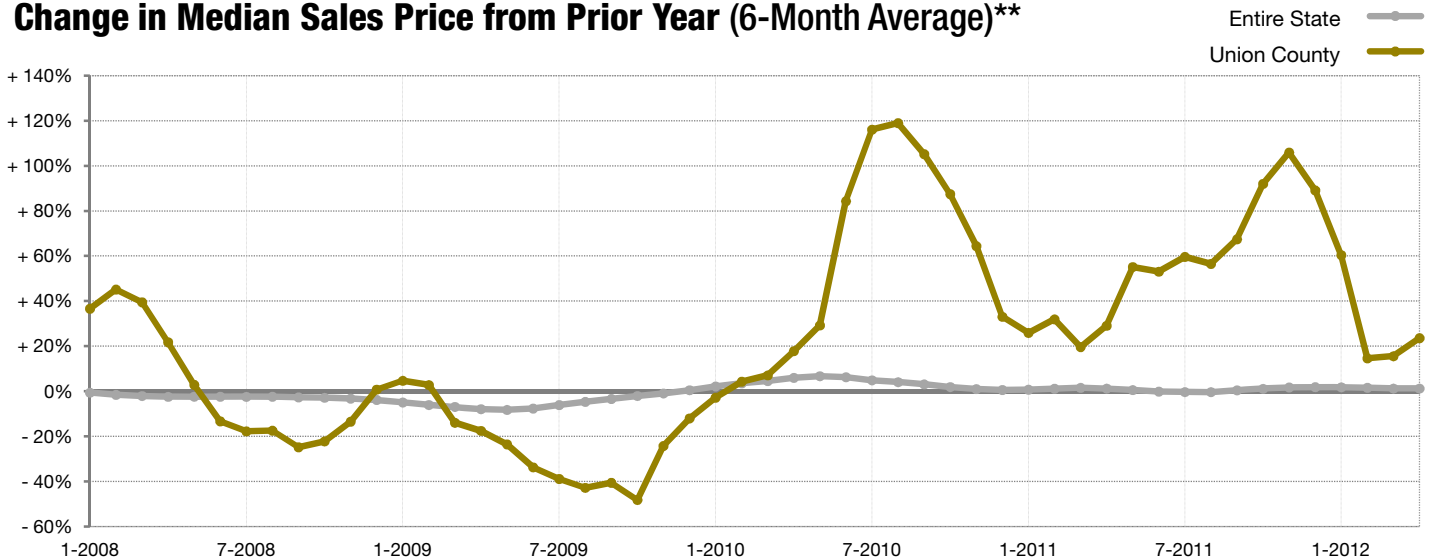


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®).
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