

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Vanderburgh County

- 8.3%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

- 6.8%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 0.2%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

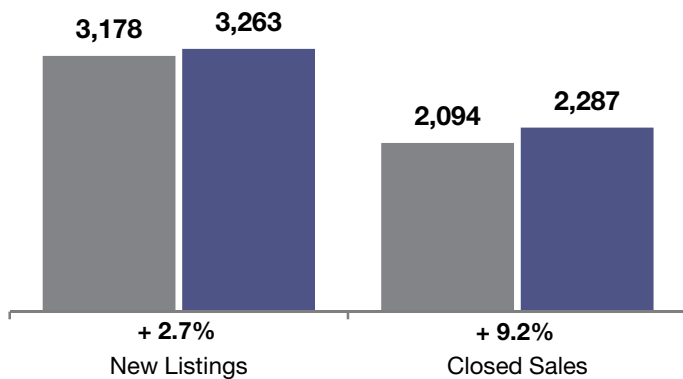
October through December **January through December**

	2012	2013	+ / -	2012	2013	+ / -
New Listings	624	572	- 8.3%	3,178	3,263	+ 2.7%
Closed Sales	546	509	- 6.8%	2,094	2,287	+ 9.2%
Median Sales Price	\$117,500	\$117,750	+ 0.2%	\$113,000	\$114,000	+ 0.9%
Percent of Original List Price Received at Sale*	91.7%	91.4%	- 0.3%	91.6%	92.1%	+ 0.5%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

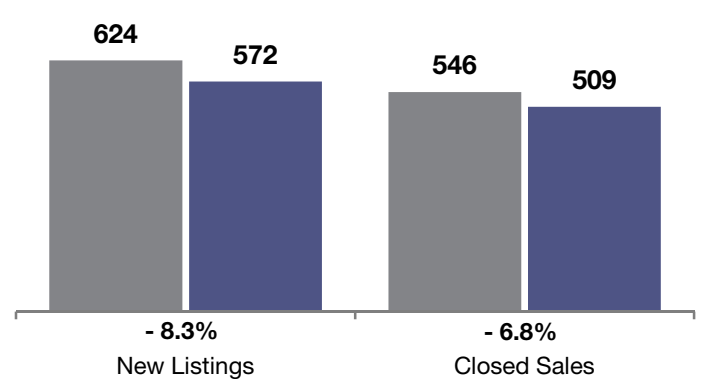
January through December

■ 2012 ■ 2013

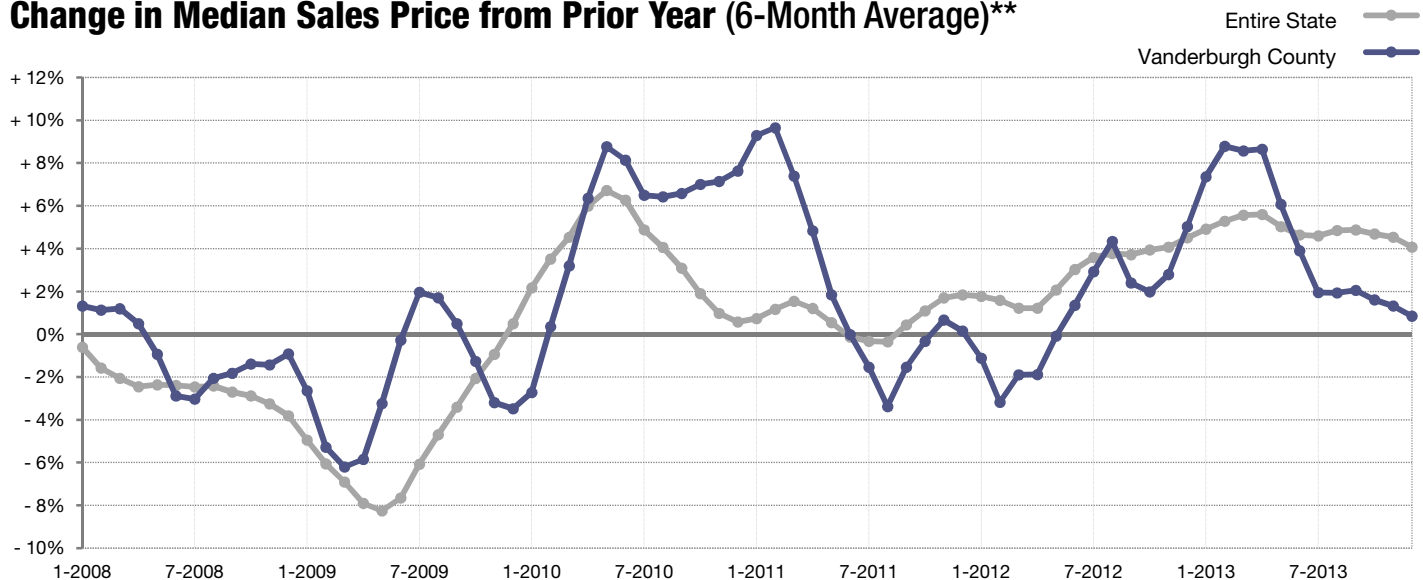


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.