

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Vanderburgh County

+ 7.6%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 21.2%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

+ 4.0%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

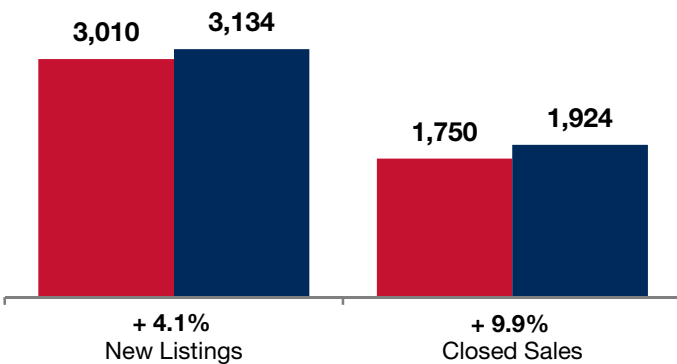
May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	777	836	+ 7.6%	3,010	3,134	+ 4.1%
Closed Sales	420	509	+ 21.2%	1,750	1,924	+ 9.9%
Median Sales Price	\$100,000	\$103,950	+ 4.0%	\$109,900	\$108,300	- 1.5%
Percent of Original List Price Received at Sale*	89.0%	91.4%	2.7%	90.5%	90.8%	0.2%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

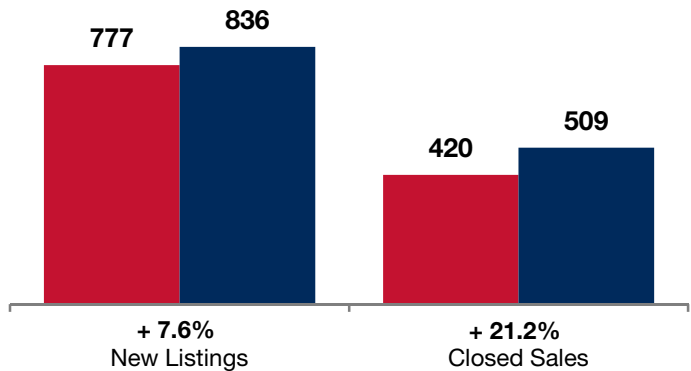
May through Apr

■ 2011 ■ 2012

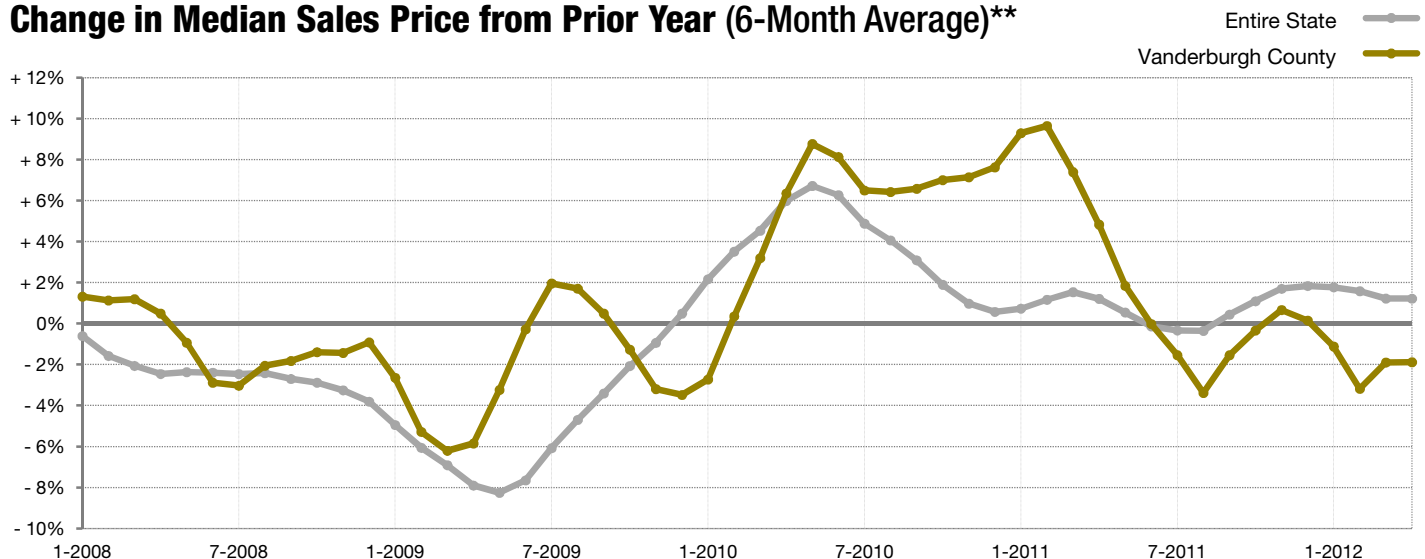


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.