

# Local Market Update – December 2013

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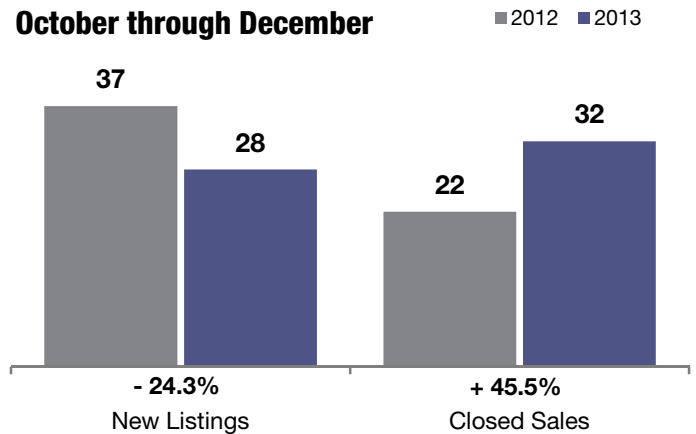
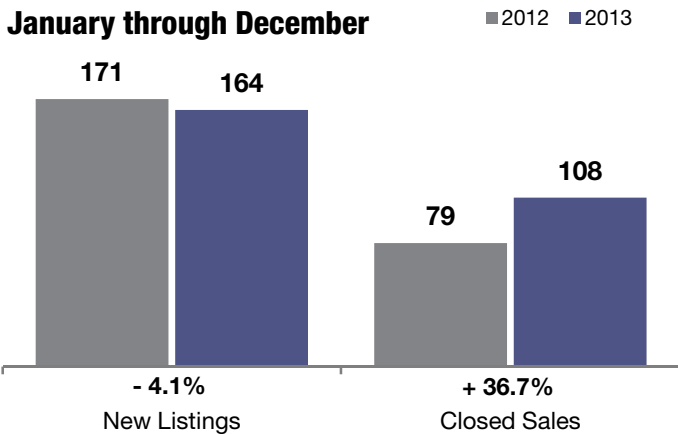


## Vermillion County

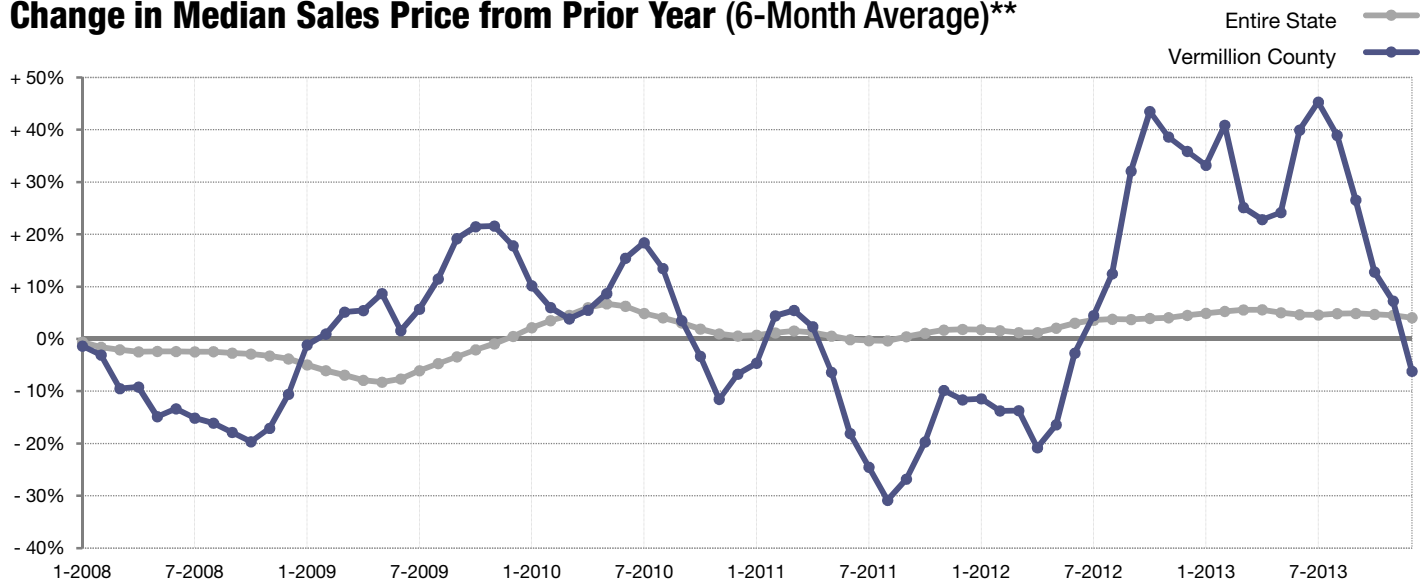
<b>- 24.3%</b>	<b>+ 45.5%</b>	<b>+ 3.7%</b>
Change in <b>New Listings</b> Last 3 Mos. Compared to a Year Ago	Change in <b>Closed Sales</b> Last 3 Mos. Compared to a Year Ago	Change in <b>Median Sales Price</b> Last 3 Mos. Compared to a Year Ago

	October through December			January through December		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	37	28	- 24.3%	171	164	- 4.1%
Closed Sales	22	32	+ 45.5%	79	108	+ 36.7%
Median Sales Price	\$54,000	\$56,000	+ 3.7%	\$53,000	\$53,950	+ 1.8%
Percent of Original List Price Received at Sale*	84.2%	85.4%	+ 1.4%	85.5%	86.8%	+ 1.5%

\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.