

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Vigo County

+ 0.7%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 13.0%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 3.9%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

Feb through Apr

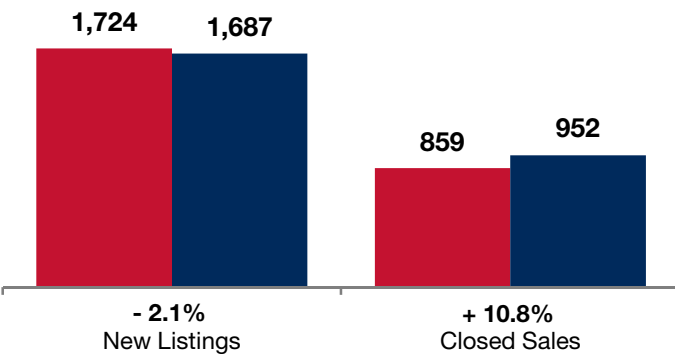
May through Apr

	2011	2012	+ / -	2011	2012	+ / -
New Listings	453	456	+ 0.7%	1,724	1,687	- 2.1%
Closed Sales	192	217	+ 13.0%	859	952	+ 10.8%
Median Sales Price	\$77,900	\$74,900	- 3.9%	\$82,000	\$85,000	+ 3.7%
Percent of Original List Price Received at Sale*	88.9%	87.6%	-1.4%	89.3%	89.0%	-0.4%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

May through Apr

■ 2011 ■ 2012

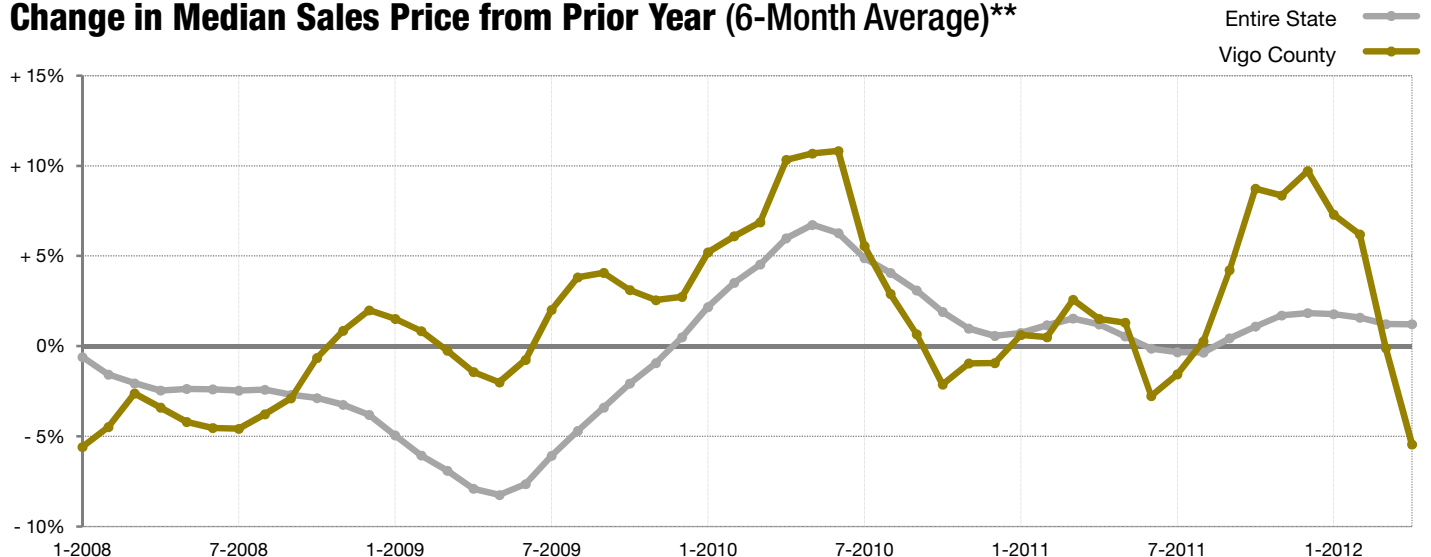


Feb through Apr

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.