

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Vigo County

+ 1.5%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 5.4%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 16.6%

Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

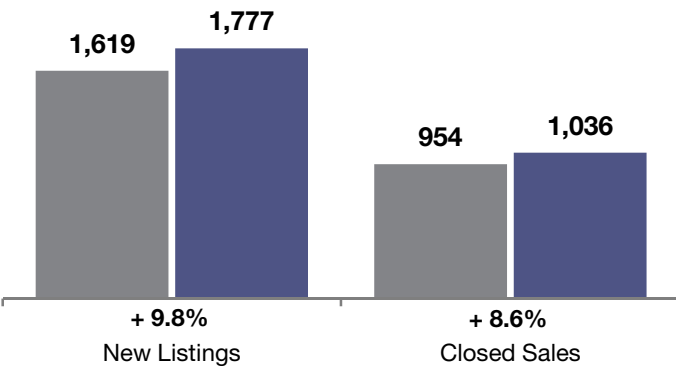
October through December January through December

	2012	2013	+ / -	2012	2013	+ / -
New Listings	326	331	+ 1.5%	1,619	1,777	+ 9.8%
Closed Sales	241	254	+ 5.4%	954	1,036	+ 8.6%
Median Sales Price	\$89,900	\$75,000	- 16.6%	\$85,450	\$83,500	- 2.3%
Percent of Original List Price Received at Sale*	89.1%	87.1%	- 2.2%	89.6%	89.5%	- 0.1%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January through December

■ 2012 ■ 2013



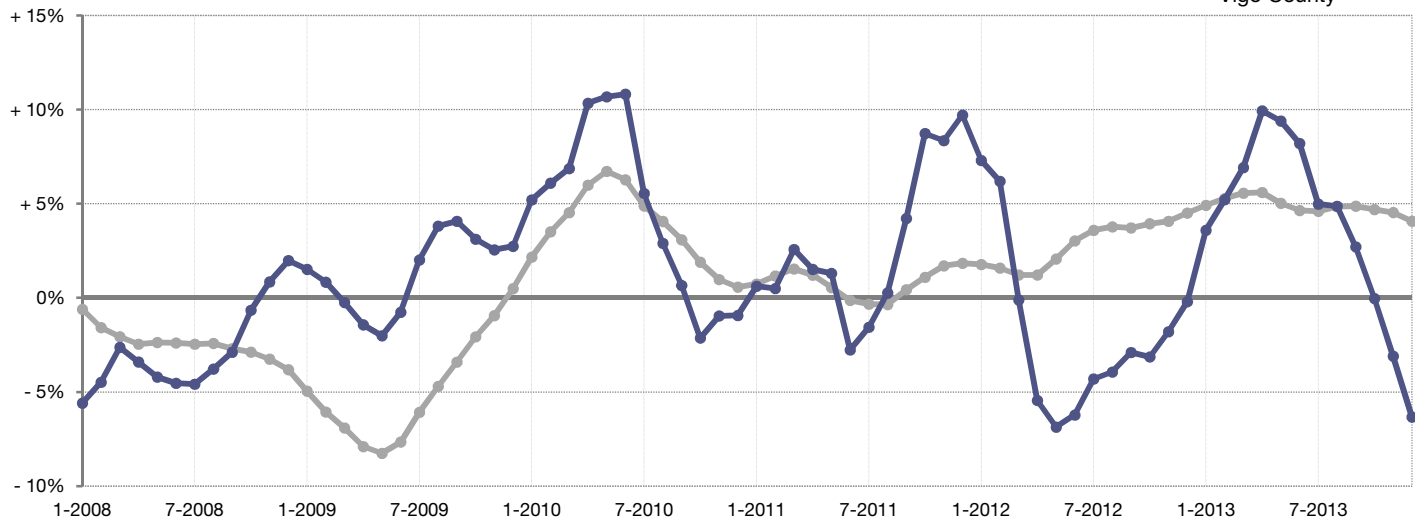
October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

Entire State —
Vigo County —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.