

Local Market Update – December 2013

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Wabash County

+ 8.7%

Change in
New Listings
Last 3 Mos. Compared
to a Year Ago

+ 92.5%

Change in
Closed Sales
Last 3 Mos. Compared
to a Year Ago

- 1.3%

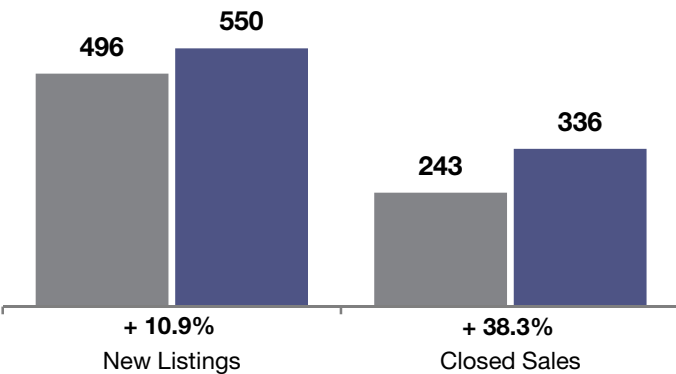
Change in
Median Sales Price
Last 3 Mos. Compared
to a Year Ago

	October through December			January through December		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	115	125	+ 8.7%	496	550	+ 10.9%
Closed Sales	53	102	+ 92.5%	243	336	+ 38.3%
Median Sales Price	\$79,000	\$78,000	- 1.3%	\$70,000	\$67,625	- 3.4%
Percent of Original List Price Received at Sale*	93.1%	91.4%	- 1.8%	90.9%	92.0%	+ 1.2%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January through December

■ 2012 ■ 2013

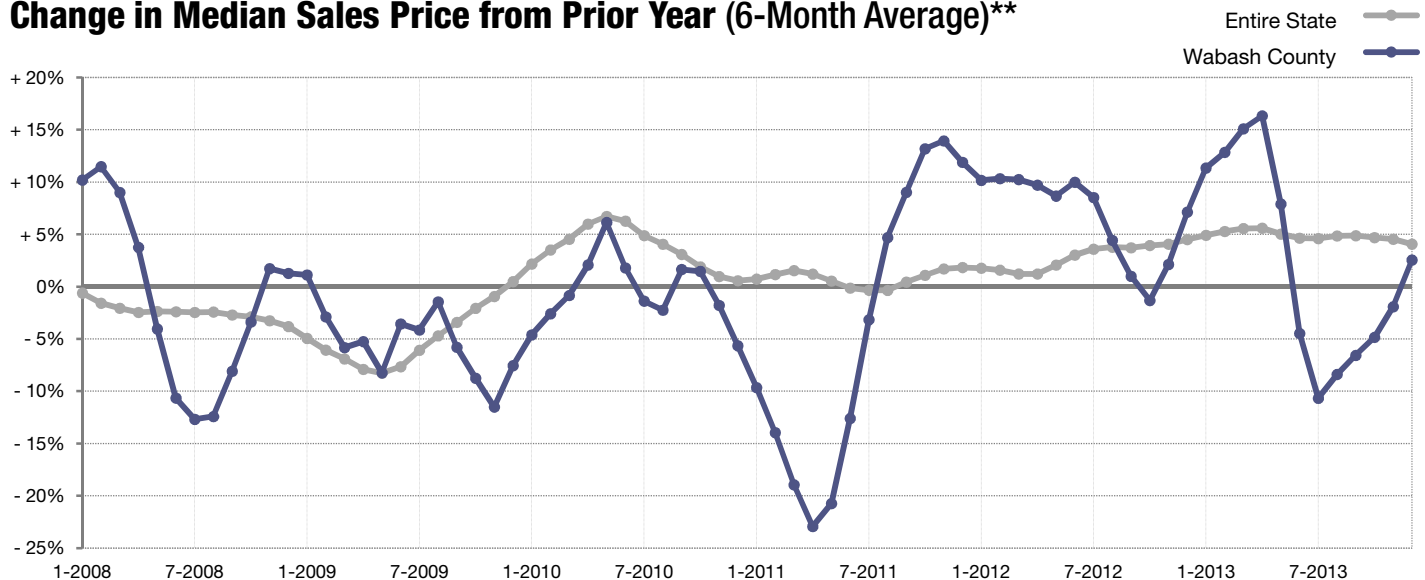


October through December

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from participating Multiple Listing Services (MLSs) and Broker Listing Cooperatives® (BLCs®). Powered by 10K Research and Marketing.